

**2019**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**February**

	<u>2018</u>	<u>2018</u> <u>units</u>	<u>2019</u>	<u>2019</u> <u>units</u>
Residential Sales	\$102,354,590	575	\$96,029,529	513
Lots and Land	\$4,159,100	50	\$3,541,214	47
Multi-Family	\$3,754,000	20	\$2,382,800	14
Commercial, Industrial and Business Opportunity	\$4,569,400	15	\$4,331,600	14
<b>Total sales year to date</b>	<b>\$114,837,090</b>	<b>660</b>	<b>\$106,285,143</b>	<b>588</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$178,008	\$187,192
Ratio Listed Price/Sale Price %	98.00%	97.00%
Median Residential Sale Price	\$153,500	\$162,000

YTD Number of Residential Listings Entered	784	766
Number of Active Residential Listings at Month End	705	694

