

**2017**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**January**

	<u>2016</u>	<u>2016</u> <u>units</u>	<u>2017</u>	<u>2017</u> <u>units</u>
Residential Sales	\$35,484,630	248	\$40,601,077	270
Lots and Land	\$1,351,660	20	\$1,351,660	20
Multi-Family	\$447,000	6	\$482,000	8
Commercial, Industrial and Business Opportunity	\$3,173,000	12	\$3,292,900	13
<b>Total sales year to date</b>	<b>\$40,456,290</b>	<b>286</b>	<b>\$45,727,637</b>	<b>311</b>

<u>Year To Date</u>	
Average Residential Sale Price	\$143,083                      \$150,374
Ratio Listed Price/Sale Price %	96.00%                              96.00%
Median Residential Sale Price	\$124,950                            \$125,250

YTD Number of Residential Listings Entered	430	449
Number of Active Residential Listings at Month End	1,353	949

