

**2019**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**January**

	<u>2018</u>	<u>2018</u> <u>units</u>	<u>2019</u>	<u>2019</u> <u>units</u>
Residential Sales	\$53,522,251	291	\$48,484,200	252
Lots and Land	\$2,114,600	23	\$1,688,199	26
Multi-Family	\$814,200	7	\$1,774,900	8
Commercial, Industrial and Business Opportunity	\$3,256,500	8	\$652,500	5
<b>Total sales year to date</b>	<b>\$59,707,551</b>	<b>329</b>	<b>\$52,599,799</b>	<b>291</b>

<u>Year To Date</u>	
Average Residential Sale Price	\$183,925
Ratio Listed Price/Sale Price %	98.00%
Median Residential Sale Price	\$159,650

YTD Number of Residential Listings Entered	397	418
Number of Active Residential Listings at Month End	775	945

