

**2020**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**January**

	<u>2019</u>	<u>2019</u> <u>units</u>	<u>2020</u>	<u>2020</u> <u>units</u>
Residential Sales	\$48,484,200	252	\$56,107,730	286
Lots and Land	\$1,688,199	26	\$2,031,450	24
Multi-Family	\$1,774,900	8	\$1,180,500	11
Commercial, Industrial and Business Opportunity	\$652,500	5	\$2,063,900	8
<b>Total sales year to date</b>	<b>\$52,599,799</b>	<b>291</b>	<b>\$61,383,580</b>	<b>329</b>

<u>Year To Date</u>	
Average Residential Sale Price	\$192,398
Ratio Listed Price/Sale Price %	96.00%
Median Residential Sale Price	\$161,000

YTD Number of Residential Listings Entered	418	450
Number of Active Residential Listings at Month End	945	797

