

**2017**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**July**

	<u>2016</u>	<u>2016</u> <u>units</u>	<u>2017</u>	<u>2017</u> <u>units</u>
Residential Sales	\$480,277,508	2,909	\$562,985,352	3,068
Lots and Land	\$16,387,789	192	\$16,016,378	203
Multi-Family	\$6,177,804	66	\$10,031,041	83
Commercial, Industrial and Business Opportunity	\$15,058,150	57	\$15,566,672	57
<b>Total sales year to date</b>	<b>\$517,901,251</b>	<b>3,224</b>	<b>\$604,599,443</b>	<b>3,411</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$165,101	\$183,502
Ratio Listed Price/Sale Price %	97.00%	98.00%
Median Residential Sale Price	\$139,900	\$154,900

YTD Number of Residential Listings Entered	4,568	4,621
Number of Active Residential Listings at Month End	1,438	1,215

