

**2019**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**July**

	<u>2018</u>	<u>2018</u> <u>units</u>	<u>2019</u>	<u>2019</u> <u>units</u>
<b>Residential Sales</b>	\$591,177,304	3,039	\$556,372,958	2,732
<b>Lots and Land</b>	\$15,419,376	238	\$16,008,714	201
<b>Multi-Family</b>	\$11,192,749	74	\$9,396,500	63
<b>Commercial, Industrial and Business Opportunity</b>	\$24,074,630	82	\$20,717,595	63
<b>Total sales year to date</b>	<b>\$641,864,059</b>	<b>3,433</b>	<b>\$602,495,767</b>	<b>3,059</b>

<u>Year To Date</u>		
<b>Average Residential Sale Price</b>	\$194,530	\$203,650
<b>Ratio Listed Price/Sale Price %</b>	99.00%	98.00%
<b>Median Residential Sale Price</b>	\$165,000	\$175,000

<b>YTD Number of Residential Listings Entered</b>	4,185	4,075
<b>Number of Active Residential Listings at Month End</b>	987	1,023

