

2018 Greater Kalamazoo Association of REALTORS® Monthly Cumulative Sales Report June

	<u>2017</u>	<u>2017</u> <u>units</u>	<u>2018</u>	<u>2018</u> <u>units</u>
Residential Sales	\$453,207,046	2,528	\$475,760,741	2,478
Lots and Land	\$14,132,078	167	\$13,513,856	200
Multi-Family	\$7,887,041	71	\$9,390,810	61
Commercial, Industrial and Business Opportunity	\$14,483,172	51	\$20,303,400	74
Total sales year to date	<u>\$489,709,337</u>	<u>2,817</u>	<u>\$518,968,807</u>	<u>2,813</u>

<u>Year To Date</u>		
Average Residential Sale Price	\$179,275	\$191,994
Ratio Listed Price/Sale Price %	98%	99%
Median Residential Sale Price	\$152,500	\$162,000

YTD Number of Residential Listings Entered	3,871	3,454
Number of Active Residential Listings at Month End	1,126	913

