

2019
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
June

| | <u>2018</u> | <u>2018</u> <u>units</u> | <u>2019</u> | <u>2019</u> <u>units</u> |
|---|----------------------|-----------------------------|----------------------|-----------------------------|
| Residential Sales | \$475,760,741 | 2,478 | \$444,721,408 | 2,212 |
| Lots and Land | \$13,513,856 | 200 | \$13,726,564 | 172 |
| Multi-Family | \$9,390,810 | 61 | \$6,496,288 | 46 |
| Commercial, Industrial and Business Opportunity | \$20,303,400 | 74 | \$18,189,495 | 56 |
| Total sales year to date | \$518,968,807 | 2,813 | \$483,133,755 | 2,486 |

| <u>Year To Date</u> | |
|---------------------------------|-----------|
| Average Residential Sale Price | \$191,994 |
| Ratio Listed Price/Sale Price % | 99% |
| Median Residential Sale Price | \$162,000 |

| | | |
|--|-------|-------|
| YTD Number of Residential Listings Entered | 3,454 | 3,321 |
| Number of Active Residential Listings at Month End | 913 | 944 |

