

2018
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
March

	<u>2017</u>	<u>2017</u> <u>units</u>	<u>2018</u>	<u>2018</u> <u>units</u>
Residential Sales	\$149,722,595	924	\$172,242,563	943
Lots and Land	\$5,875,140	65	\$5,977,201	72
Multi-Family	\$4,384,353	38	\$5,028,910	33
Commercial, Industrial and Business Opportunity	\$8,445,050	28	\$6,718,400	26
Total sales year to date	\$168,427,138	1,055	\$189,967,074	1,074

<u>Year To Date</u>		
Average Residential Sale Price	\$162,037	\$182,654
Ratio Listed Price/Sale Price %	98.00%	98.00%
Median Residential Sale Price	\$135,000	\$153,360

YTD Number of Residential Listings Entered	1,600	1,351
Number of Active Residential Listings at Month End	920	687

