

2019
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
March

	<u>2018</u>	<u>2018</u> <u>units</u>	<u>2019</u>	<u>2019</u> <u>units</u>
Residential Sales	\$172,242,563	943	\$168,291,263	881
Lots and Land	\$5,977,201	72	\$5,422,314	77
Multi-Family	\$5,028,910	33	\$2,818,800	19
Commercial, Industrial and Business Opportunity	\$6,718,400	26	\$6,215,100	24
Total sales year to date	\$189,967,074	1,074	\$182,747,477	1,001

<u>Year To Date</u>		
Average Residential Sale Price	\$182,654	\$191,023
Ratio Listed Price/Sale Price %	98.00%	97.00%
Median Residential Sale Price	\$153,360	\$164,400

YTD Number of Residential Listings Entered	1,351	1,298
Number of Active Residential Listings at Month End	687	750

