

**2020**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**March**

	<u>2019</u>	<u>2019</u> <u>units</u>	<u>2020</u>	<u>2020</u> <u>units</u>
Residential Sales	\$168,291,263	881	\$179,474,773	918
Lots and Land	\$5,422,314	77	\$5,871,789	69
Multi-Family	\$2,818,800	19	\$3,351,400	22
Commercial, Industrial and Business Opportunity	\$6,215,100	24	\$7,117,800	23
<b>Total sales year to date</b>	<b>\$182,747,477</b>	<b>1,001</b>	<b>\$195,815,762</b>	<b>1,032</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$191,023	\$195,506
Ratio Listed Price/Sale Price %	97.00%	98.00%
Median Residential Sale Price	\$164,400	\$170,000

YTD Number of Residential Listings Entered	1,298	1,307
Number of Active Residential Listings at Month End	750	750

