

**2016**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**May**

	<u>2015</u>	<u>2015</u> <u>units</u>	<u>2016</u>	<u>2016</u> <u>units</u>
Residential Sales	\$249,131,690	1,628	\$289,154,219	1,812
Lots and Land	\$8,780,231	117	\$11,372,640	120
Multi-Family	\$2,117,400	24	\$3,213,254	38
Commercial, Industrial and Business Opportunity	\$13,247,900	34	\$9,418,650	39
<b>Total sales year to date</b>	<b>\$273,277,221</b>	<b>1,803</b>	<b>\$313,158,763</b>	<b>2,009</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$153,029	\$159,577
Ratio Listed Price/Sale Price %	96.00%	97.00%
Median Residential Sale Price	\$129,950	\$132,000

YTD Number of Residential Listings Entered	3,222	3,144
Number of Active Residential Listings at Month End	1,827	1,427

