

**2018**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**May**

	<u>2017</u>	<u>2017</u> <u>units</u>	<u>2018</u>	<u>2018</u> <u>units</u>
Residential Sales	\$325,643,203	1,901	\$358,007,985	1,918
Lots and Land	\$10,579,236	136	\$10,373,821	160
Multi-Family	\$6,212,253	57	\$7,887,410	54
Commercial, Industrial and Business Opportunity	\$12,259,772	44	\$15,323,600	56
<b>Total sales year to date</b>	<b>\$354,694,464</b>	<b>2,138</b>	<b>\$391,592,816</b>	<b>2,188</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$171,301	\$186,657
Ratio Listed Price/Sale Price %	98.00%	99.00%
Median Residential Sale Price	\$148,000	\$157,750

YTD Number of Residential Listings Entered	3,093	2,739
Number of Active Residential Listings at Month End	1,060	842

