

**2019**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**May**

	<u>2018</u>	<u>2018</u> <u>units</u>	<u>2019</u>	<u>2019</u> <u>units</u>
Residential Sales	\$358,007,985	1,918	\$336,254,525	1,717
Lots and Land	\$10,373,821	160	\$10,679,764	141
Multi-Family	\$7,887,410	54	\$6,010,288	42
Commercial, Industrial and Business Opportunity	\$15,323,600	56	\$13,571,985	45
<b>Total sales year to date</b>	<b>\$391,592,816</b>	<b>2,188</b>	<b>\$366,516,562</b>	<b>1,945</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$186,657	\$195,838
Ratio Listed Price/Sale Price %	99.00%	98.00%
Median Residential Sale Price	\$157,750	\$168,701

YTD Number of Residential Listings Entered	2,739	2,625
Number of Active Residential Listings at Month End	842	866

