

**2017**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**November**

	<u>2016</u>	<u>2016</u> <u>units</u>	<u>2017</u>	<u>2017</u> <u>units</u>
Residential Sales	\$842,284,210	4,953	\$934,350,291	5,078
Lots and Land	\$24,791,437	305	\$32,790,588	362
Multi-Family	\$17,592,943	111	\$17,352,971	133
Commercial, Industrial and Business Opportunity	\$26,848,150	100	\$27,249,572	92
<b>Total sales year to date</b>	<b>\$911,516,740</b>	<b>5,469</b>	<b>\$1,011,743,422</b>	<b>5,665</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$170,055	\$184,000
Ratio Listed Price/Sale Price %	97.00%	98.00%
Median Residential Sale Price	\$143,500	\$155,000

YTD Number of Residential Listings Entered	6,847	6,937
Number of Active Residential Listings at Month End	1,189	983

