

2018 Greater Kalamazoo Association of REALTORS® Monthly Cumulative Sales Report November

	<u>2017</u>	<u>2017</u> <u>units</u>	<u>2018</u>	<u>2018</u> <u>units</u>
Residential Sales	\$934,350,291	5,078	\$974,138,870	4,965
Lots and Land	\$32,790,588	362	\$25,992,803	371
Multi-Family	\$17,352,971	133	\$16,714,305	115
Commercial, Industrial and Business Opportunity	\$27,249,572	92	\$36,342,280	130
Total sales year to date	\$1,011,743,422	5,665	\$1,053,188,258	5,581

<u>Year To Date</u>		
Average Residential Sale Price	\$184,000	\$196,201
Ratio Listed Price/Sale Price %	98.00%	99.00%
Median Residential Sale Price	\$155,000	\$165,000

YTD Number of Residential Listings Entered	6,937	6,578
Number of Active Residential Listings at Month End	983	974

