

2019 Greater Kalamazoo Association of REALTORS® Monthly Cumulative Sales Report November

	<u>2018</u>	<u>2018</u> <u>units</u>	<u>2019</u>	<u>2019</u> <u>units</u>
Residential Sales	\$974,138,870	4,965	\$974,376,134	4,765
Lots and Land	\$25,992,803	371	\$28,762,315	342
Multi-Family	\$16,714,305	115	\$15,864,900	104
Commercial, Industrial and Business Opportunity	\$36,342,280	130	\$36,152,145	105
Total sales year to date	\$1,053,188,258	5,581	\$1,055,155,494	5,316

<u>Year To Date</u>		
Average Residential Sale Price	\$196,201	\$204,486
Ratio Listed Price/Sale Price %	99.00%	101.00%
Median Residential Sale Price	\$165,000	\$179,000

YTD Number of Residential Listings Entered	6,578	6,547
Number of Active Residential Listings at Month End	974	978

