

2016
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
October

	<u>2015</u>	<u>2015</u> <u>units</u>	<u>2016</u>	<u>2016</u> <u>units</u>
Residential Sales	\$701,453,058	4,221	\$762,933,306	4,516
Lots and Land	\$20,437,626	261	\$22,432,128	278
Multi-Family	\$6,730,460	54	\$16,895,243	104
Commercial, Industrial and Business Opportunity	\$25,241,400	79	\$25,225,650	91
Total sales year to date	\$753,862,544	4,615	\$827,486,327	4,989

<u>Year To Date</u>		
Average Residential Sale Price	\$166,182	\$168,940
Ratio Listed Price/Sale Price %	97%	97%
Median Residential Sale Price	\$139,500	\$142,250

YTD Number of Residential Listings Entered	6,706	6,402
Number of Active Residential Listings at Month End	1,724	1,325

