

**2018**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**October**

	<u>2017</u>	<u>2017</u> <u>units</u>	<u>2018</u>	<u>2018</u> <u>units</u>
Residential Sales	\$859,872,854	4,658	\$894,718,900	4,540
Lots and Land	\$28,043,288	327	\$24,032,250	345
Multi-Family	\$15,360,671	122	\$15,399,599	105
Commercial, Industrial and Business Opportunity	\$20,706,472	79	\$34,490,280	121
<b>Total sales year to date</b>	<b>\$923,983,285</b>	<b>5,186</b>	<b>\$968,641,029</b>	<b>5,111</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$184,601	\$197,075
Ratio Listed Price/Sale Price %	98%	99%
Median Residential Sale Price	\$155,000	\$165,000

YTD Number of Residential Listings Entered	6,513	6,171
Number of Active Residential Listings at Month End	1,134	1,090

