

2019
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
October

	<u>2018</u>	<u>2018</u> <u>units</u>	<u>2019</u>	<u>2019</u> <u>units</u>
Residential Sales	\$894,718,900	4,540	\$887,678,575	4,326
Lots and Land	\$24,032,250	345	\$27,547,065	321
Multi-Family	\$15,399,599	105	\$14,730,500	96
Commercial, Industrial and Business Opportunity	\$34,490,280	121	\$31,873,245	90
Total sales year to date	\$968,641,029	5,111	\$961,829,385	4,833

<u>Year To Date</u>		
Average Residential Sale Price	\$197,075	\$205,196
Ratio Listed Price/Sale Price %	99%	101%
Median Residential Sale Price	\$165,000	\$178,900

YTD Number of Residential Listings Entered	6,171	6,156
Number of Active Residential Listings at Month End	1,090	1,083

