

2016
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
September

| | <u>2015</u> | <u>2015</u> <u>units</u> | <u>2016</u> | <u>2016</u> <u>units</u> |
|---|----------------------|-----------------------------|----------------------|-----------------------------|
| Residential Sales | \$632,600,463 | 3,789 | \$674,944,763 | 3,984 |
| Lots and Land | \$17,844,376 | 233 | \$19,840,368 | 244 |
| Multi-Family | \$5,815,300 | 47 | \$15,806,243 | 96 |
| Commercial, Industrial and Business Opportunity | \$23,908,900 | 71 | \$21,537,900 | 82 |
| Total sales year to date | \$680,169,039 | 4,140 | \$732,129,274 | 4,406 |

| <u>Year To Date</u> | | |
|---------------------------------|-----------|-----------|
| Average Residential Sale Price | \$166,957 | \$169,414 |
| Ratio Listed Price/Sale Price % | 97.00% | 97.00% |
| Median Residential Sale Price | \$139,000 | \$143,000 |

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|--|-------|-------|
| YTD Number of Residential Listings Entered | 6,168 | 5,856 |
| Number of Active Residential Listings at Month End | 1,834 | 1,398 |

