

2018
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
September

	<u>2017</u>	<u>2017</u> <u>units</u>	<u>2018</u>	<u>2018</u> <u>units</u>
Residential Sales	\$765,433,196	4,147	\$801,889,375	4,055
Lots and Land	\$24,619,838	286	\$21,736,846	313
Multi-Family	\$14,267,721	111	\$13,828,199	93
Commercial, Industrial and Business Opportunity	\$19,633,572	72	\$31,448,530	108
Total sales year to date	\$823,954,327	4,616	\$868,902,950	4,569

<u>Year To Date</u>		
Average Residential Sale Price	\$184,575	\$197,753
Ratio Listed Price/Sale Price %	98.00%	99.00%
Median Residential Sale Price	\$155,000	\$166,000

YTD Number of Residential Listings Entered	6,007	5,585
Number of Active Residential Listings at Month End	1,208	1,103

