

**2019**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**September**

	<u>2018</u>	<u>2018</u> <u>units</u>	<u>2019</u>	<u>2019</u> <u>units</u>
Residential Sales	\$801,889,375	4,055	\$791,531,712	3,850
Lots and Land	\$21,736,846	313	\$24,932,115	290
Multi-Family	\$13,828,199	93	\$11,451,500	79
Commercial, Industrial and Business Opportunity	\$31,448,530	108	\$27,987,495	83
<b>Total sales year to date</b>	<b>\$868,902,950</b>	<b>4,569</b>	<b>\$855,902,822</b>	<b>4,302</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$197,753	\$205,593
Ratio Listed Price/Sale Price %	99.00%	101.00%
Median Residential Sale Price	\$166,000	\$179,000

YTD Number of Residential Listings Entered	5,585	5,491
Number of Active Residential Listings at Month End	1,103	1,102

