

2014
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
December

	<u>2013</u>	<u>2013</u> <u>units</u>	<u>2014</u>	<u>2014</u> <u>units</u>
Residential Sales	\$712,695,798	4,779	\$704,108,396	4,515
Lots and Land	\$21,093,457	333	\$25,100,936	290
Multi-Family	\$11,327,771	109	\$8,412,665	76
Commercial, Industrial and Business Opportunity	\$26,263,640	100	\$25,340,344	105
Total sales year to date	\$771,380,666	5,321	\$762,962,341	4,986

<u>Year To Date</u>		
Average Residential Sale Price	\$149,131	\$155,949
Ratio Listed Price/Sale Price %	96.01%	96.00%
Median Residential Sale Price	\$123,000	\$130,000

YTD Number of Residential Listings Entered	7,343	7,234
Number of Active Residential Listings at Month End	1,765	1,649

