

2015 Greater Kalamazoo Association of REALTORS® Monthly Cumulative Sales Report August

| | <u>2014</u> | <u>2014</u> <u>units</u> | <u>2015</u> | <u>2015</u> <u>units</u> |
|---|----------------------|-----------------------------|----------------------|-----------------------------|
| Residential Sales | \$463,191,684 | 2,966 | \$546,202,914 | 3,307 |
| Lots and Land | \$14,138,811 | 180 | \$15,899,376 | 205 |
| Multi-Family | \$5,157,629 | 49 | \$4,412,300 | 43 |
| Commercial, Industrial and Business Opportunity | \$16,091,700 | 65 | \$19,246,000 | 59 |
| Total sales year to date | \$498,579,824 | 3,260 | \$585,760,590 | 3,614 |

| <u>Year To Date</u> | | |
|---------------------------------|-----------|-----------|
| Average Residential Sale Price | \$156,167 | \$165,166 |
| Ratio Listed Price/Sale Price % | 96.69% | 97.00% |
| Median Residential Sale Price | \$132,500 | \$139,000 |

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|--|-------|-------|
| YTD Number of Residential Listings Entered | 6,771 | 5,571 |
| Number of Active Residential Listings at Month End | 2,201 | 1,920 |

