





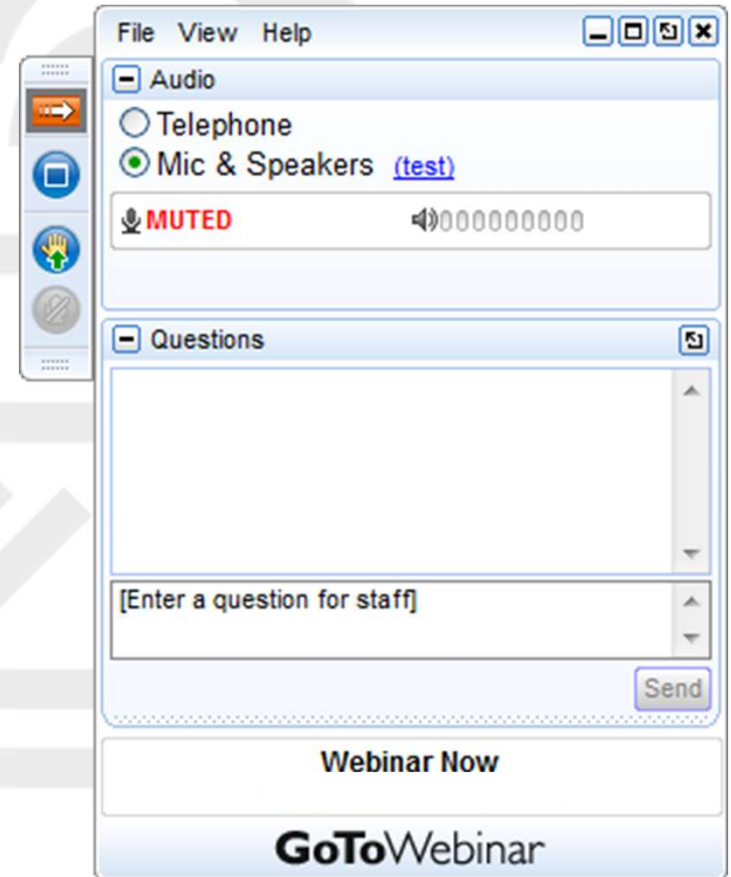


BESTX™ MORTGAGE INSURANCE

2019 | [OPTIMALBLUE.COM](https://optimalblue.com) | **CONFIDENTIAL**

TODAY'S WEBINAR HOW CAN YOU ENGAGE?

-  **QUESTIONS** JUST ASK
-  **ANSWERS** WE HAVE THEM
-  **MATERIALS** WE'LL SEND
-  **REQUEST** FOLLOW-UP



TODAY'S PRESENTERS



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BESTX™ MORTGAGE INSURANCE

THE BASICS

- ✔ **Intuitive, one-click ordering of MI quotes from all six providers**
 - You control which providers are available to your users
- ✔ **Configuration is a breeze!**
 - You decide what premium types you support
 - Valid master policy number is required
- ✔ **Early adopters have requested over 5,000 quotes per day over the last several weeks**
- ✔ **Available in your Lender Site on**

November 6th

BESTX MORTGAGE INSURANCE

DEMO

Elevate Efficiencies and Maximize Performance

User: O. User

RATEWORK

2ndary

Lock Desk

Changes

Pipelines

Search Results

New Search

Consumer

Docs

Mortgage Insurance Quote

MI Provider

Best Ex

DTI without MI

20

☐ Multiple Borrowers

FICO 1

760

AUS Recommendation

None

Coverage Type

Standard GSE

Update Quotes

MI Search Results - 10/9/2019, 9:47:22 AM EST

Print Results

Monthly

Split/Buydown

Single Premium

Lender Paid

Single Company

Quote Details

	National MI	Arch MI	ESSENT	radian	MGIC	Genworth
Monthly Premium	\$19.50	\$20.25	\$21.00	\$21.00	\$21.00	\$21.00
Monthly P&I	\$379.00	\$379.00	\$379.00	\$379.00	\$379.00	\$379.00
P&I + MI Premium	\$398.50	\$399.25	\$400.00	\$400.00	\$400.00	\$400.00
Monthly Premium Rate	0.26%	0.27%	0.28%	0.28%	0.28%	0.28%
Quote ID	MZPEE7G	M3344384251865D	7884910	C6JE0ET	9TVKSNX	OQ009ED33
Contact	Contact MI	Contact MI	Contact MI	Contact MI	Contact MI	Contact MI
Print Quote	Print Quote	Print Quote	Print Quote	Print Quote	Print Quote	Print Quote
Master Policy Number	99998-0001	18493-1-0	4399999998	00002000	4273153218	B222225VGP

The rate quoted is for a borrower paid, non-refundable, constant renewal plan and provides 25% coverage. For years 11-Term, the rate is reduced to the lesser of the current rate or the standard minimum rate.

This ("Quote") is valid for 90 days and is only an estimate. It does not constitute an application for or offer of insurance from any of the Mortgage Insurance providers listed. All applicable guidelines and eligibility factors may not have been evaluated. Actual rates offered may vary if the data you provided in the request changes. Changes to your Master Policy Number or to applicable laws may also impact rates. Rates are subject to change without notice. To obtain a final rate, please submit the loan for issuance of an insurance commitment through your normal submission channel. Properties in West Virginia and Kentucky may be subject to state and/or local taxes. These taxes may or may not be listed above and may vary based on the municipality of the subject property. Please contact your selected Mortgage Insurance provider for more details.

ing 30 Year Fixed Product New 1

\$0

3.200

3.323

35

100.588

-0.588% (-\$529)

\$871

\$389

✓

3.70%

ome Possible 30 Year Fixed

\$0

3.250

3.395

40

100.302

-0.302% (-\$272)

\$1,128

\$392

✓

3.70%

omeReady 30 Year Fixed

\$0

3.250

3.400

40

100.240

-0.240% (-\$216)

\$1,184

\$392

✓

3.70%

PRODUCTION PREPARATION

✓ Available in your Staging environment for you to begin testing at any time.

- Go to <http://stage.optimalblue.com>
- Enter your Production User ID and Password
- Your Staging site may not exactly match Production because it is only copied once every few months but that shouldn't impact your MI testing
- Keep in mind that any MI configuration changes you make here will also need to be completed in Production when as the functionality is installed there.

BESTX MI

CONFIGURATION AND USER GUIDES

**User and Configuration Guides are available
for your training needs**

User Guide -

https://optimalblue.my.salesforce.com/sfc/p/500000006k4V/a/1T000000cDBU/Brxh_lRGDQa78oEd9ode16p_A65smvZ6SMJVInbyB7Q

Configuration Guide -

<https://optimalblue.my.salesforce.com/sfc/p/500000006k4V/a/1T000000cDBo/2sxFeY8E1In92e0FCQeyyjSCF9gznDeuHOwjnUTGE5l>



QUESTIONS?

We will email a copy of this presentation and a recording of this session right away!!
