BULLETIN

A Communication from the Life Insurance Division



Pacific Life Insurance Company

DATE: July 29, 2019

TO: Broker General Agencies, Office Administrators, and Technical Staff

SUBJECT: Streamline Your Business with Automated Delivery of Forms &

Underwriting Requirements

Category		
\boxtimes	Administration	
	Compliance	
	Marketing	
	Product	
	Risk Selection	
	Miscellaneous	

Enhanced eCapabilities Now Available on Pacific Life's eRequirements Platform

Pacific Life is committed to being a leader in innovative technology by seeking ways to develop digital enhancements that streamline processes and increase speed of service. As part of these efforts, Pacific Life launched eRequirements, available on our inhouse eDelivery platform. If elected, eRequirements automatically delivers forms and underwriting requirements electronically to Broker General Agencies (BGAs), producers, and consumers.

eRequirements allows users to:

- Review forms (Underwriting Supplements, HIV Consent, Replacement, and Disclosures) and provide answers to outstanding questions
- Electronically sign necessary forms
- Route documents between the BGA, Producer, Consumer, and Pacific Life electronically
- Opt in to have eRequirements delivered as a default automatically or opt in on a case-by-case basis for more control

Benefits of using eRequirements:

- Reduce turnaround time for completing forms
- Reduce turnaround time for underwriting questions
- Automated notifications are built into the tool for all parties involved

This feature will be available on cases that have the following information:

- Proposed Insured's Email Address, Social Security Number, and Zip Code
- Proposed Owner's Email Address, Social Security Number, and Zip Code
- Producer's Email Address
- BGA's Email Address

Access the Producer Bay website by clicking on the link: http://producerbay.pacificlife.com/

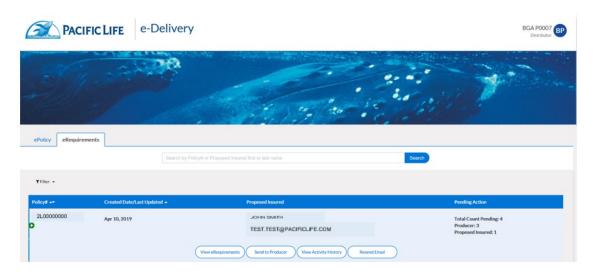
BGA and Producer's Dashboard View of eRequirements

The eRequirements dashboard is accessible through the eDelivery link in ProducerBay or through the link provided in an email notification upon registration.

If you would like to utilize eRequirements, please contact Pacific Life's New Business team at (844) 276-5759 or LynLifeNB@PacificLife.com for assistance in registering for eRequirements and for further information.

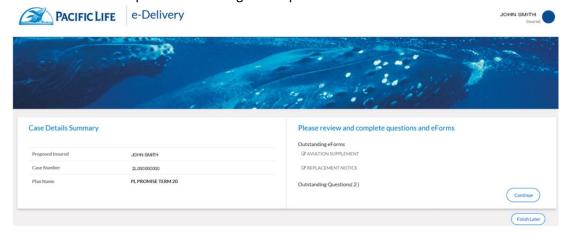
After your registration is completed, the eRequirements dashboard is accessible through the eDelivery link in ProducerBay or through the link provided in an email notification upon registration.

The Producer Bay website can be accessed by clicking on the link: http://producerbay.pacificlife.com/. If this is your first time accessing ProducerBay, you can register through the Login page. You'll need to enter either your Social Security Number (SSN) or Taxpayer Identification Number (TIN), plus your Last Name, Producer Code (SAID), and/or Insurance License Code. You may also contact Pacific Life's support team at (844) 238-4872, Option 1 or https://producerbay.pacificLife.com for assistance in starting the journey to easier case management of your Pacific Life business.



Consumer's View of eRequirements

Consumers can access eRequirements through a link provided in an email notification.



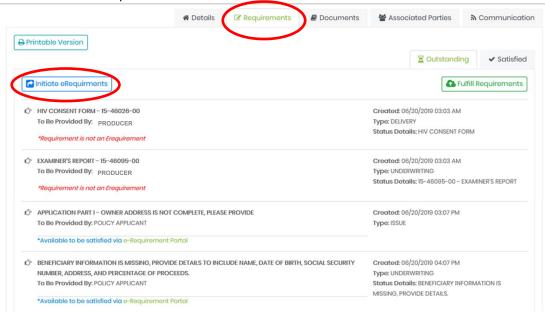
Not Registered for eRequirements Yet?

If you have not registered for eRequirements, you are still able to send requirements electronically to the eDelivery tool.

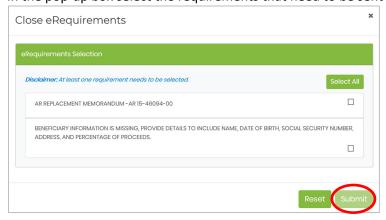
1. Search and locate the case on ProducerBay.



- 2. Click on the Requirements tab.
- 3. Click on Initiate eRequirements.



4. In the pop-up box select the requirements that need to be sent electronically.



5. Click Submit. A confirmation pop-up box will appear.



Pacific Life is a product provider. It is not a fiduciary and therefore does not give advice or make recommendations regarding insurance or investment products.



Pacific Life Insurance Company is licensed to issue insurance products in all states except New York. Product availability and features may vary by state. Insurance products and their guarantees, including optional benefits and any crediting rates, are backed by the financial strength and claims-paying ability of the issuing insurance company. Look to the strength of the life insurance company with regard to such guarantees as these guarantees are not backed by the broker-dealer, insurance agency, or their affiliates from which products are purchased. Neither these entities nor their representatives make any representation or assurance regarding the claims-paying ability of the life insurance company.

Life insurance is subject to underwriting and approval of the application and will incur monthly policy charges.

This bulletin is distributed through Pacific Life, Lynchburg, VA (844) 276-5759.

Pacific Life Insurance Company's Home Office is located in Newport Beach, CA.

Investment and Insurance Products: Not a Deposit	Not Insured by any Federal Government Agency	
Not FDIC Insured	No Bank Guarantee	May Lose Value

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