

2019 ITSURVEY



SURVEY RESULTS:

The latest trends and tools in IT management

There is a huge expansion in the number of SaaS companies in almost every segment including engineering productivity, sales and marketing tools, finance, and human resources.

This fragmentation enables teams to purchase best-of-breed point solutions, try them, and quickly cycle through all the different offerings until they find the best one for their needs. These department specific software stacks allow each team to be creative in its SaaS stack selection because each team in each company can select precisely the products that offer the features that meet their specific needs.

While allowing a well-needed agility in the operation of the different departments, and almost complete independent from the IT team, there are of course downsides to the highly fragmented software ecosystem. It becomes difficult for the organizations to have visibility into the technology stack they are using and have the right control measures in terms of resource optimization, spend and security.

To better understand these changes in the tech eco-system, we surveyed 300+ IT leaders to explore the latest trends and tools in IT management.

IT SURVEY 2019

Torii



HERE ARE OUR TOP 5 FINDINGS:

FINDING 1:

36.5% of IT leaders say Security is the biggest challenge they face in 2019, followed by Cloud and Budget

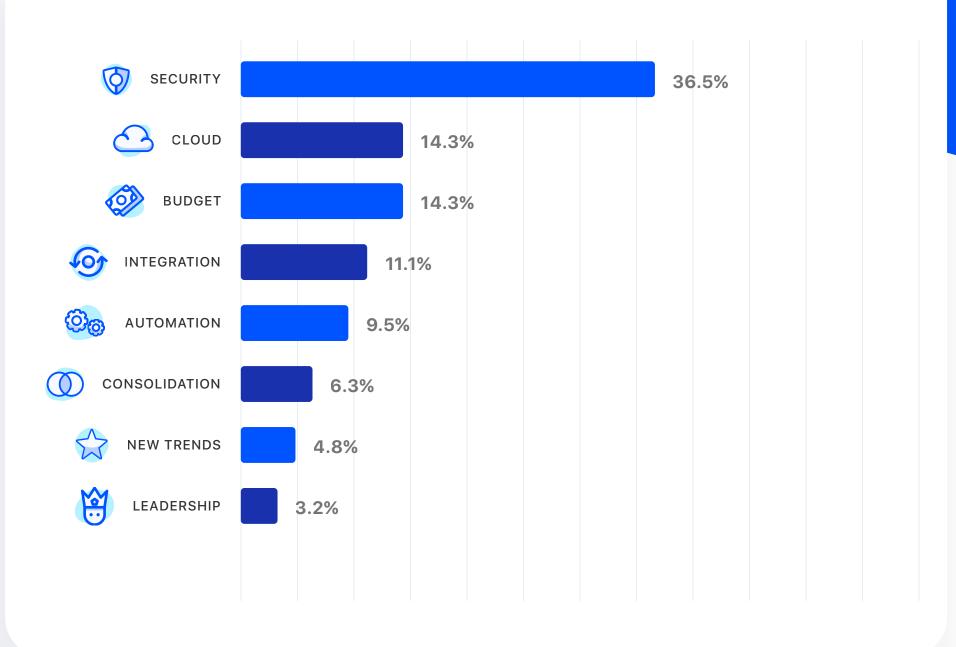
While the rise of SaaS and distributed IT empowers individuals and departments to choose and implement the tech tools they want, it often comes with security risks. These include Shadow IT, non-compliance, incomplete employee off-boarding and permission management, and more.

Indeed, 36.5% of IT leaders say Security is the biggest challenge they face in 2019. This is followed by Cloud and Budget.

IT SURVEY 2019

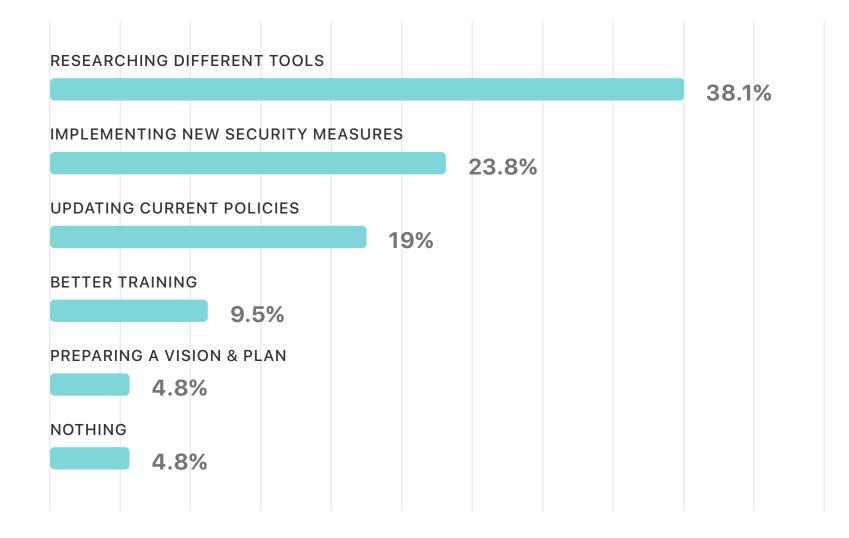
Torii

BIGGEST IT CHALLENGE IN 2019





SECURITY



IT SURVEY 2019

Torii

FINDING 2:

IT leaders are dealing with these challenges in different ways Security:

Nearly 40% of IT leaders said they're researching new tools to improve security, such as Okta, Mimecast and others.

This was followed by 'Implementing New Security Measures' and 'Updating Current Policies'. For example, many IT leaders said they plan to overhaul employee on & off-boarding policies in 2019.

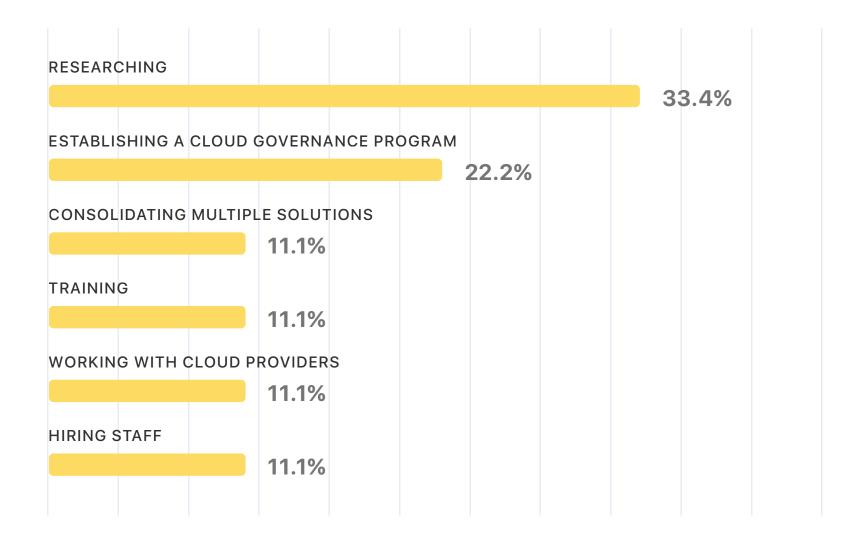
Cloud:

To deal with challenges related to the Cloud - specifically migrating to the Cloud - 33.4% of IT leaders say they are researching better methods for cloud migration followed by establishing a cloud governance program (22.2%).

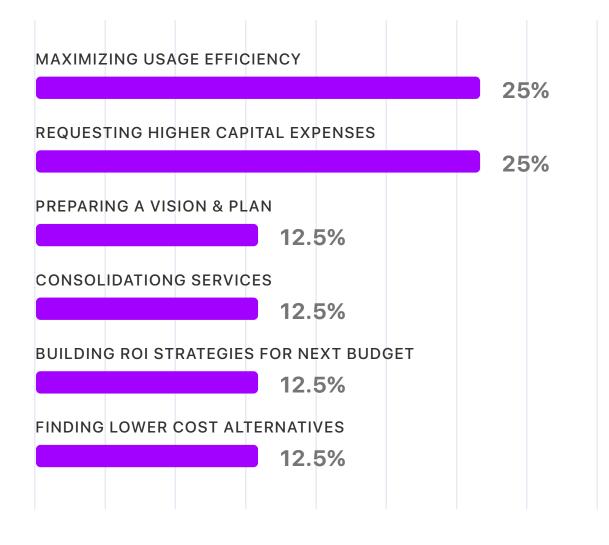
The rest are split between consolidating multiple solutions, better training, working with cloud providers and hiring additional staff.

Torii

CLOUD



BUDGET



IT SURVEY 2019



Budget:

To deal with budgetary concerns - specifically, budgetary constraints and managing budgets - 25% of IT leaders say they are working on both maximizing user efficiency and requesting higher capital expenses.

FINDING 3:

28% of IT leaders say they use a SaaS management tool

Because of the growing role technology plays in an organization, IT is in a unique position to truly affect business strategy and growth. However, in order to do so effectively, IT needs to have a broader view of an organization's technological priorities and landscape.

Enter SaaS management.

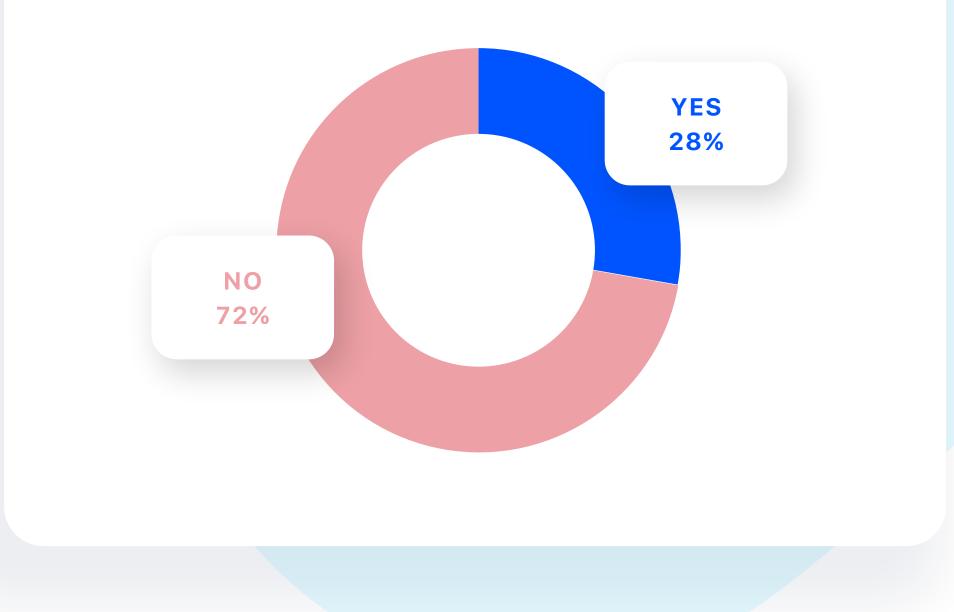
SaaS management tools help IT leaders manage and optimize SaaS usage, security and costs across an organization. This instant visibility empowers IT to not only take back control of IT processes and ensure security compliance, but also help direct the future growth of a company.

While SaaS management is still in its infancy, we expect more IT leaders to adopt SaaS management tools in 2019.

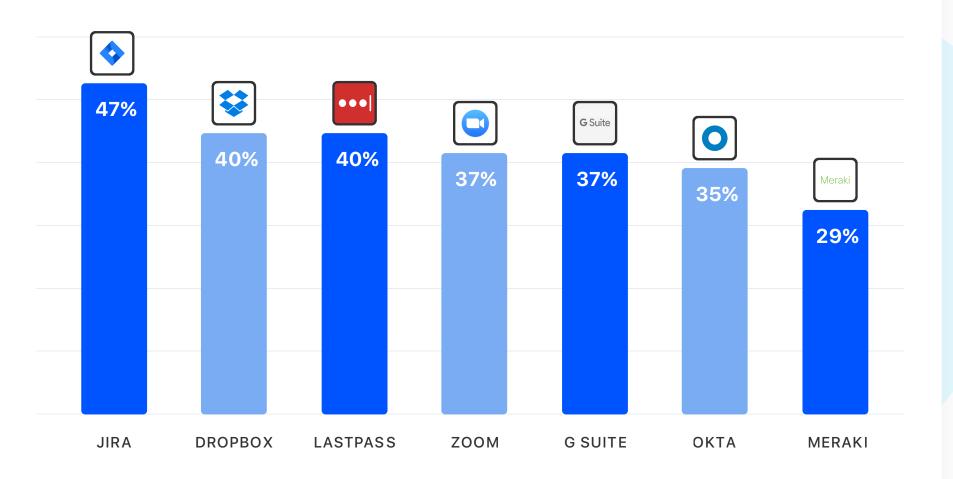
IT SURVEY 2019

Torii

DO YOU USE A SAAS MANAGEMENT TOOL



TOP IT TOOLS



IT SURVEY 2019

Torii

FINDING 4:

Nearly 50% of IT leaders say JIRA is the most important tool they use

When it comes to IT tools, nearly 50% of IT leaders say Jira is their most important tool. The issue and project tracking software helps IT teams plan, track, and manage agile and software development projects.

This was followed by Dropbox (40%) and LastPass (40%). Overall we see that that the common IT stack is comprised of: issue & project tracking software, file collaboration tools, password managers, communication platforms and an email service.

FINDING 5:

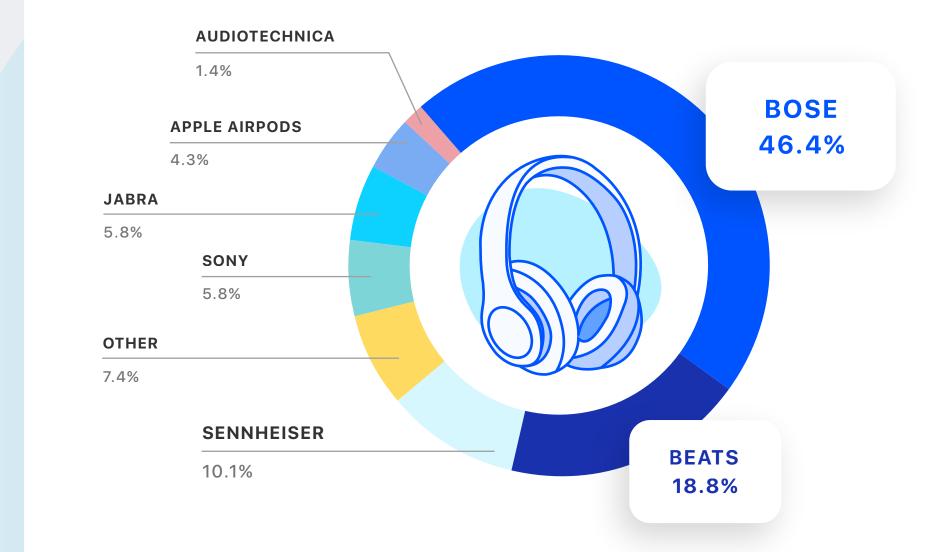
46% of IT leaders say Bose are the best headphones

We knew that an IT leaders survey isn't complete without a question on headphones. So here you go:)

Not surprisingly, Bose headphones were ranked the top headphones by respondents (46.4%), followed by Beats (18.8%) and Sennheiser (10.1%).

Torii

BEST HEADPHONES



WHAT'S NEXT FOR IT?

As tech continues to drive business growth and innovation, we expect to see the role of IT grow increasingly more important across organizations.

With this comes greater responsibility. IT will become more involved with managing critical organizational decisions around security, infrastructure changes and budget, as well as help direct business growth and strategy.

We're excited to see what's in store for 2019!

IT SURVEY 2019



ABOUT TORII:

Torii is a SaaS management platform. It transforms the way companies operate by creating an Autonomous IT, enabling IT to increase velocity, agility and efficiency, using a SW that manages SW automatically.

With the growing usage of SaaS tools within organizations, Torii enables IT professionals to discover, optimize and control the organization SaaS usage and cost and make better use of Software.

Torii gives instant visibility and control, of all company-wide SaaS apps (across G Suite, Okta, Dropbox, and more), giving control over SaaS back to IT.

Companies use Torii for:

- 1. Automated visibility of all SaaS apps usage
- 2. SaaS apps utilization, waste, and cost tracking
- 3. Automated, compliant, employee on-boarding and off-boarding
- 4. SaaS license management and renewals
- 5. Nurturing a culture of transparency and accountability of SaaS usage across all employees

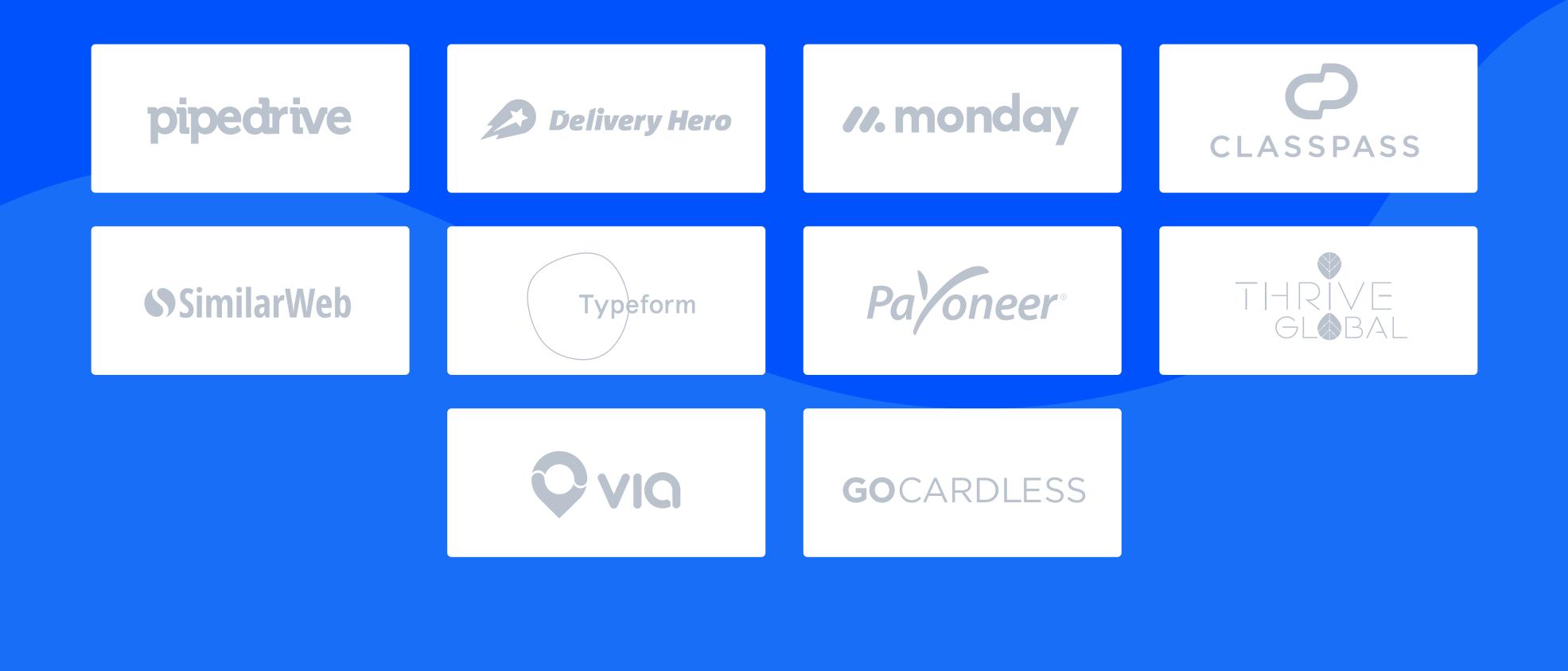
IT SURVEY 2019



Page 11



SOME OF TORII'S CUSTOMERS ARE:







Page 12

