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BENEFITS OF

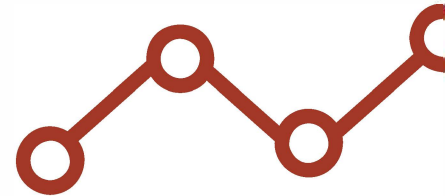
Contracting a Virtual CISO



The Rise of vCISOs

While the Chief Information Security Officer (CISO) has been a fixture in many business sectors for more than a decade, the title has only recently begun to share the spotlight with CEOs and CFOs. It's now more clear than ever that protecting information and information systems is now a critical and fundamental component of any organization's operation.

Fortunately, the rise of virtual CISOs presents an effective and low-cost solution for companies looking for an alternative to a full-time employee. Here are 10 benefits of hiring a vCISO.



1

IT EXPERTISE ON A BUDGET

A virtual CISO typically costs much less than a full-time, in-house CISO. This cost difference means easier access to IT expertise, even on a budget.

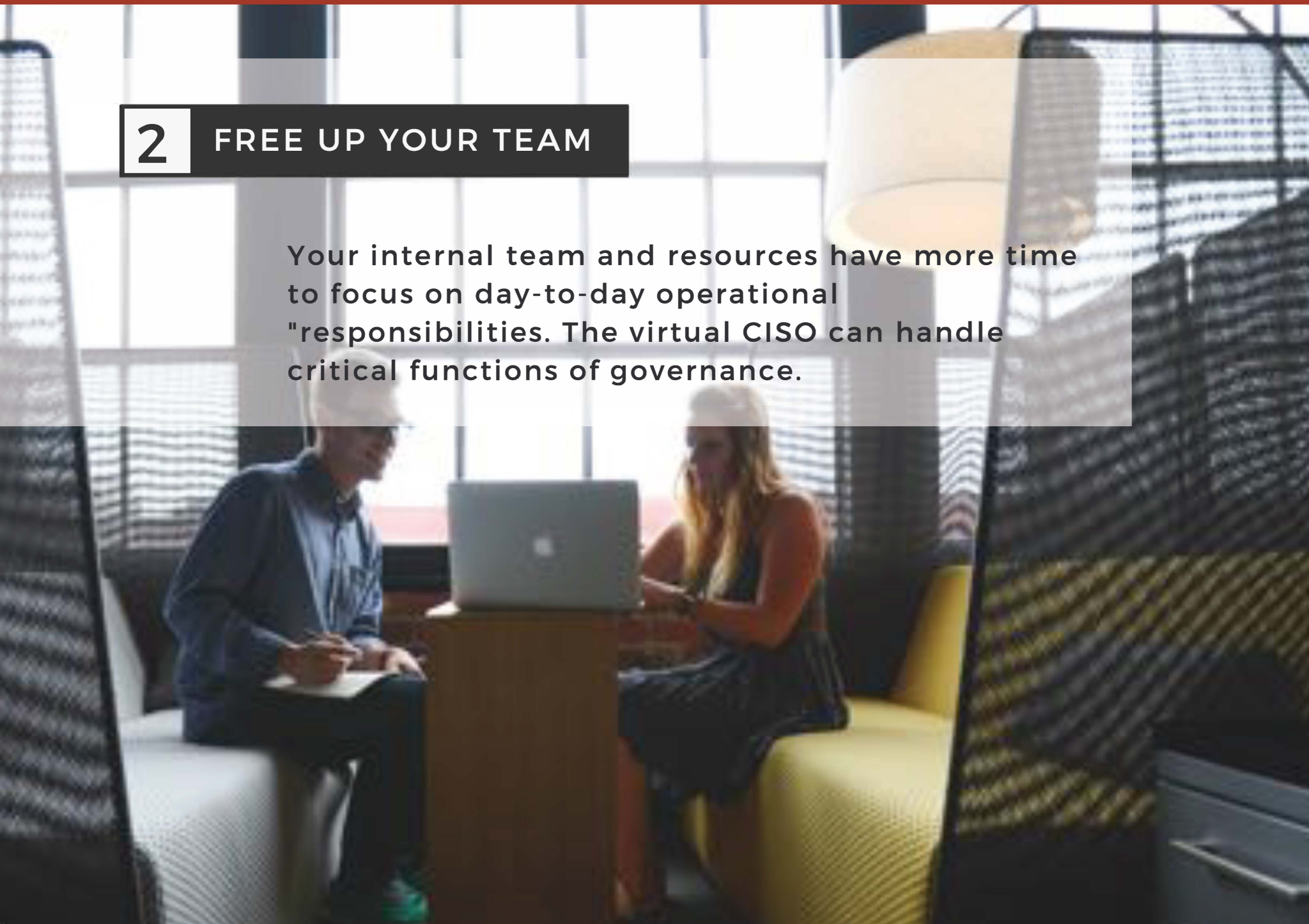


Based on the normal annual
contract rate for virtual CISOs,
YOU CAN SAVE AN AVERAGE OF
60%
from a typical industry salary.

Source: BankInfoSecurity

2 FREE UP YOUR TEAM

Your internal team and resources have more time to focus on day-to-day operational "responsibilities. The virtual CISO can handle critical functions of governance.



3

SPECIALIZED KNOWLEDGE



With a virtual CISO, a company has a subject matter expert in network, compliance, and security for both strategic direction and tactile implementation.

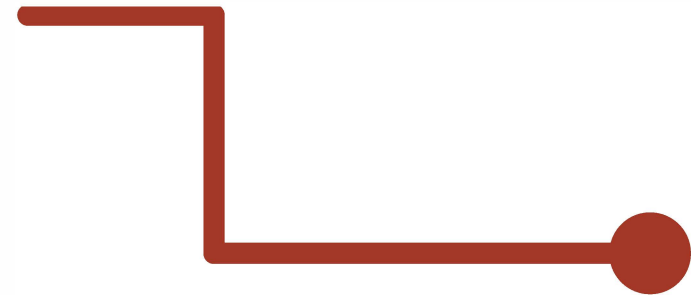
The virtual CISO is able to incorporate all of the experience that he or she has accumulated within multiple environments and industries.

4

IMMEDIATE VALUE

Due to daily and ongoing focus supporting these niche functions, little to no re-education and guesswork is needed reducing wasted time, resources, and uncertainty for you. A virtual CISO is typically able to deliver more quickly and efficiently than a full-time employee.

Most companies will get
MORE FOR THEIR MONEY
right from the start.



5

VENDOR RELATIONSHIPS

Most virtual CISO's have experience and relationships with multiple vendors, industry leaders, and other business owners. This insight adds value to developing plans of action or response including who to call when a problem occurs or a new strategy is being developed.

This holistic perspective can help avoid pitfalls for new strategies or create optimal solutions - saving you potential pain and frustration. They've seen a lot of what can happen or what to prepare for as you scale.

6 FLEXIBILITY

A full-time, in-house CISO requires training, extensive on-boarding, salaried pay, vacation, and many other requirements that come with a full-time position.

Conversely, with a virtual CISO you can be more strategic with your commitments. Giving a company full flexibility with the vCISO's length of contract whether for a short term fill in, permanent solution, or add support while your internal resources gain the appropriate experience.



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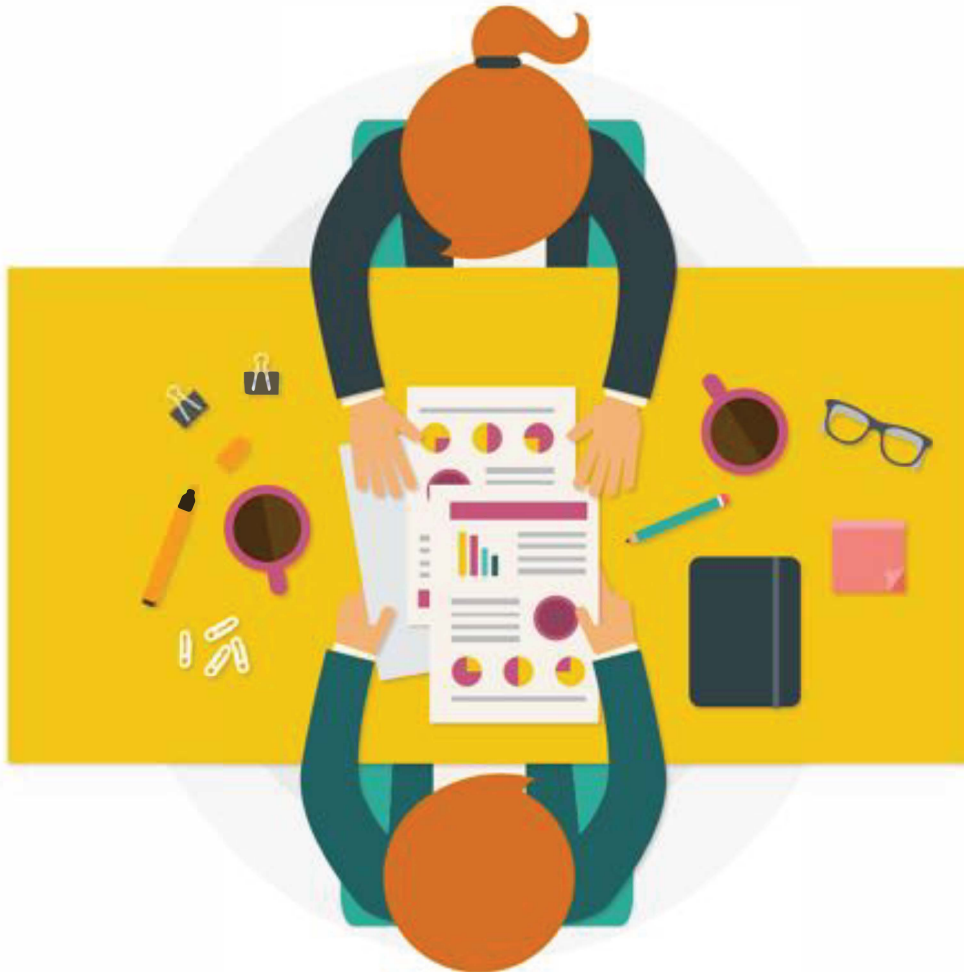
NEUTRALITY

Virtual CISOs tend to be fairly vendor neutral, with no hidden agendas.

They're there to do their job and do what's best for the company.

8

ADAPTS TO YOUR ENVIRONMENT



Not all company environments are the same. A virtual CISO changes to fit your environment.

He or she will work with your company to customize your needs, processes, and assets, rather than making you fit in a box.

9

SUCCESSION

Contracting a virtual CISO immediately strengthens your employee and executive succession plan. This benefit allows for critical functions of governance, risk management, and compliance to continue if the company was to lose a key staff member. This can reduce stress, regulatory and client concerns, and allow you to focus on finding the right next step instead of plugging "holes."

10 INDEPENDENT PROCESSES

A virtual CISO can provide proactive and independent coordination of programs such as breach and incident response including any needed forensics.

They don't have as many other operation roles, require much supervision, or need input from the internal team. This allows them to work swiftly while your business continues to function with minimal disruption.



Main Takeaway:

Contracting a virtual CISO just might be your best business decision yet. It can:

- Save you **TIME**
- Provide you with **FOCUSED EXPERIENCE**
- Increase your **PERSPECTIVE**
- Decrease your operational **COSTS**

