

Trade Mark Applications - Evidence of use

The purpose of the questionnaire is to obtain some information regarding your use of your trade mark in the UK. We will then use this information to compile a declaration for your signature.

The aim is that this evidence of your use will help to demonstrate your reputation in the mark in the UK. This is usually to show that the mark is now distinctive, but it may also be able to support your case in an opposition.

Questionnaire on use

The following questions should be answered as fully as possible and, should there be any other prevailing factors which influenced the extent to which you have used the mark or which help to establish your proprietorship thereof, please give us full information thereon. Please note that the UK Registrar is interested in details of use of the mark in the UK only. Use of the mark in other countries is <u>not</u> considered relevant. Please continue on a separate sheet if necessary.

| Application No: | |
|-----------------|--|
| | |
| Class: | |
| | |
| Mark: | |

Section 1: Who will be making the declaration?

| Please give full name: | |
|---|--|
| | |
| Address: | |
| | |
| | |
| | |
| Position in the applicant company (if appropriate): | |
| | |
| Length of service: | |
| a) with the company: | |
| | |
| b) in the present capacity: | |

Section 2: Use of the trade mark

| Date of first use of mark in question in the UK: | | | |
|--|--|--------|--|
| Has the use been continuous | since then to the date of the present application? | Yes No | |
| If no, please give details: | | | |
| For what goods or services has the mark been used in the UK? | | | |
| If used for different goods or services at any time please give details: | | | |
| If the user at any time has been different from the present applicant, please give details and say how the user and the applicant are/were related e.g. licensee: | | | |
| Has the use of the mark been | continuous throughout the UK? | Yes No | |
| If no, please list (on a separate sheet of paper if necessary and as exhaustively as possible) the areas of Great Britain and Northern Ireland in which your goods have been sold or services | | | |

performed.

Section 3: Turnover

Please state, by monetary value and by units, your annual turnover (for the United Kingdom only) in the goods/services with which the mark is used. If possible, please cover all years since the mark was first used. If past records are not completely available, please give the figures for at least the last five years, preferably for ten years:

| YEAR | TURNOVER BY CASH | TURNOVER BY UNITS |
|------|------------------|-------------------|
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| Are they complete years, calendar years or financial years? | |
|---|--|
| If the latter, please give the year-end date: | |
| Are the figures ex-factory, wholesale or retail value? | |
| If ex-factory or wholesale, what is the approximate multiplier to retail value? | |

Section 4a: How has the mark been used (indicate all that apply)?

- a) Has it been embossed, printed, transferred, or otherwise applied directly to the goods?
- b) Has the mark been used on labels or tags attached to the goods?
- c) Has the mark been used on packets, boxes, cartons, crates or the like containing the goods?
- d) Is the mark printed on your stationery?
- e) Is the mark printed on your invoices?
- f) Do you issue show cards or like display devices displaying the mark?
- g) Do you issue pamphlets, brochures or the like bearing the mark?

Please send samples or photocopies of any use made in the above forms.

Section 5: How is the mark publicised or advertised?

| a) | Do you advertise the goods and the mark in the press? If yes, please give names of periodicals etc. concerned and attach samples or photocopies of publicised advertising materials: | |
|----|--|--|
| b) | Have you advertised the goods on radio or television? If so, please give full details of time, duration and frequency of such advertisement. Was the mark spoken in the advertisement? If so, is there a specific pronunciation? | |
| c) | Have you advertised the goods/services on the internet, for example banner adverts, online directory listings or sponsored | |

- directory listings or sponsored search results such as Google Adwords? If yes, please give full details of time, duration, frequency of such adverts, including printouts/artwork and 'click through' data if available.
- d) Please provide details, including domain names/web addresses, of any of your own websites that use or feature the mark. When were the domain names first registered? How long have the websites been 'live' and featured the mark? Can you supply data on website visits?



| YesNoYesNoYesNoYesNoYesNoYesNoYesNoYesNo | | |
|--|-----|----|
| YesNoYesNoYesNoYesNo | Yes | No |
| Yes No Yes No Yes No | Yes | No |
| Yes No Yes No | Yes | No |
| Yes No | Yes | No |
| | Yes | No |
| Yes No | Yes | No |
| | Yes | No |

| e) | Have you ever promoted the mark via social media, e.g. Facebook, Twitter or Instagram? If so, please provide full details of your social media accounts and the number of 'likes' or 'followers' as appropriate (including historic data if available). | |
|----|---|--|
| f) | What press or media coverage, besides paid for advertising, has the mark received, particularly as a result of your PR activity? Please provide full details of publications country, dates, reach/audience figure, and a clipping of any articles if available. | |
| g) | Is there any other way in which the mark has been used, e.g. on vehicles, exhibition stands, not covered by the above? If yes, please give details | |

Please state the amounts spent during the past five years (at least), and preferably over the past ten years, in relation to the use of the mark in the United Kingdom as covered by the items concerned in sections 4 and 5 above:

| YEAR | COST OF LABELS, LETTERHEADS, SHOW CARDS, ETC. | COST OF ADVERTISING | OTHER COSTS |
|------|---|---------------------|-------------|
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| Are these calendar years | |
|--------------------------|--|
| or financial years? | |

If the goods or services are addressed to a highly specialised expert market, please explain. If they are not advertised, please say why not.

Section 6: Supporting evidence

In certain instances, the UK Intellectual Property Office may require supporting evidence from independent persons in the trade affirming that they recognise the mark as yours and they understand the goods bearing the mark originate only from yourselves. Usually about twelve such declarations from persons in countries throughout Great Britain and perhaps Northern Ireland, together with one from a trade association, are necessary.

a) Would you be able to provide names and addresses of appropriate persons, if necessary?

Yes No

b) If your answer to a) above is yes, we suggest that the compiling of an appropriate list of persons whom we can contact should be commenced should the Registrar request trade evidence.

Section 7: Further details

Please give details of any other use of the mark or any other factors not covered by the above:

Important:

Please return this questionnaire with samples or photographs of the goods, letterhead, labels, invoices, circulars, leaflets, tickets, price lists, or <u>any other matter</u> on which the mark has appeared. Please note that it is <u>most important</u> to include not only current printed matter but also <u>material dating from the earliest use of the mark</u>, or as close to that as possible. Dated evidence (e.g. newspaper adverts with the date of publication visible) is particularly important. Please also note that use prior to the date of the filing of the trade mark application is most important. Less weight is given to use after the date of filing.

Contact Us

For more information on Mewburn Ellis LLP and other intellectual property matters, please visit our website at www.mewburn.com. If you have the name of a contact email firstname.lastname@mewburn.com or mail@mewburn.com.

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