



AzHHA Locums MSP
Instructions Guide for
Members



Table of Contents

	Welcome AzHHA LOCUMS MSP Overview 3	
	AHHA Service Delivery Team 4	
	AzHHA MSP Contract and SOW5	
	Ordering a Locums through AzHHA MSP6	5
	AzHHA Locum Agency Network	7
	AzHHA Facility MSP Setup	3
	Provider Screening	9
	Locum Engagement and Establishing Bill Rates 1	LO
	Locum Engagement and Establishing Bill Rates	
		l1
	Assignment Agreements	L1 L2
_ _	Assignment Agreements	11 12 13
	Assignment Agreements	11 12 13







Welcome to the AzHHA Locums Managed Services Program (MSP)



The AzHHA Managed Service Program (MSP) brings people, process and technology under one centralized program and provides members with additional resources and assistance to engage Locums and Advanced Practice healthcare providers in a more streamlined and cost effective way. As part of the program, HWL provides AzHHA members with a License Free Vendor Management Software (VMS) that captures all order, compliance and invoicing activities for each individual member participating in the program.

Key Elements of Locums MSP Program: <u>AzHHAMSP@HWLmsp.com</u>



Vendor - Neutral Agency Network - Immediate access to top Locum agencies through VMS

- ✓ Agency Expansion ability to add preferred agencies and free to work with any agency.
- ✓ Full transparency into all candidate data, bill rates, invoicing and assignment agreements by individual facility.



Contract Management - Streamline agency contracting process

- ✓ One standard third-party beneficiary contract with agencies that is incorporated into AzHHA Master Member Agreements.
- ✓ SOWs defines each member facility requirements (e.g., credential requirements, rates, expense reimbursement terms, conversion rates, special insurance limit requirements or changes in contract language, etc.) and configured to the VMS.
- ✓ Ongoing contract Management- Members can add or remove agency participation from individual facility



Rate Optimization - Competitive Sourcing

- Established competitive bill rate range and better conversion terms through RFP process 2018.
- ✓ Assignment Agreements allow members to customize terms and conditions and mutually agree on final bill rate.



- ✓ Trains and works with members and agency network to manage postings and pre-screen candidates.
- ✓ Assists with obtaining credentialing docs, onboarding instructions, invoicing and fields agency sales calls.



- Agency and Locums utilize one centralized system to input time worked and get expenses approved electronically.
- ✓ Consolidated invoicing and payment processing for members.



- Contract Labor Utilization and Spend Reports
- ✓ Ongoing Market Rate Analysis and Market Rate Intelligence





Introduction To Team AzHHA

Members can request locum staff by simply calling <u>407 249 5452</u> or emailing the team at <u>AzHHAMSP@HWLmsp.com</u> and submit your request and we will input the order into the VMS and send out to the AzHHA supplier network.



AzHHA Affiliated Partner



Vice President, Business Development

John Koeneke

Phone: (602) 445-4313

Email: Jkoeneke@azhha.org

AzHHA LOCUMS MSP Team

Account Management



AzHHA Locums Account Manager

Melanie Wacker

Phone: 407-249-3170

Email: Mwacker@hwlmsp.com



New Memberships and Corporate Program Compliance



Vice President Workforce Solutions

Julie O'Keefe

Phone: (407) 249-3171

Email: Jokeefe@HWLmsp.com

VMS billing inquires and technical support:

24/7 technical support: https://info.hwlmsp.com/support | Billing and Invoicing: billing@hwlmsp.com

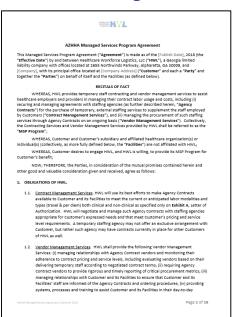


Facility Contract and Statement of Work (SOW)



- Each AzHHA member must sign the AzHHA Locum MSP Facility Agreement and SOW in order to participate in the program.
- The AzHHA Locum MSP agreement establishes the contractual relationship between AzHHA Member, HWL and the Agency.
- AzHHA members are bound to Exhibit C Agency Agreement, which includes Addendum- 1 Locum Tenens terms and conditions.
- SOW contains all screening, onboarding, provider questionnaire, billing and invoicing instructions for each participating facility.
- All MSP accounts are set up by AzHHA MSP Team in the VMS separately and in accordance with their specific SOW.

AzHHA MSP Agreement



Agency Agreement with Addendum A-1 Locums T&C

Exhibit C Managed Service Provider (MSP) Agency Agreement This MSP Agreement (this "Agreement"), effective as of		ADDINOUM A = 2 TIMMS AND CONDITIONS NURSING, REHAB, AND ALLIED 1. Obligations of Agency.		
Def belo	corporation with offices at("Agency(")-	1.2.	Credential Verification. Agrees shall be responsible for obtaining the documentation and accords in the form described for credentialing in the SOW applicable to the Requisition and verifying the credentials of each Provider in accordance with the respirators of such SOW. Agency agrees to mostly Customer immoring of any changes or event that reasonably would be expected to lead to or cause a change in the information previously writted as required by the applicable size.	
1.1	rely incorporated herein. "Administrative Fey" means the fee charged to Agency for its use of the VMS System to place a Two-doe with a Customer or Facility, which fee is based on the dollar value of the Customer of Facility, which fee is based on the dollar value of the Customer of Facility of the Power of the Customer of the Customer of Facility of the Power of the Customer of the Customer of the Power of the Customer of the	1.3.	Qualified Provider. Agency shall upload all credentialing documents and background information described in the applicable SOW into the VMS System to be made available to Customer at least seven (7) Substress days price to the specified start date. Agency represents and searness that that with reasonable difference independently serificated those control of the searness and searness that the series of the searness and searness that the series of the searness and searness that the series of the searness and searness that all searness that sear	
1.2	"Assignment Agreement" means the agreed terms and conditions generated through the WMS System to effect a Provider placement in response to a Requisition and executed between Cuborner (or HWI. on Customer's behalf) and Agency through the VMS System, which, among other things, will specify the final pricing and terms	1.4.	correct and complete in all material aspects, except as the Agency discloses to Customer in writing. Maintenance of Records. Agency represents, warrants, and covenants that it will require	
1.3	associated with the placement of a Provider. "Complete Candidate Profilie" means a profile that contains all of the information, documentation, and attestations requested in regard to a candidate, as set forth in each 50% and for which Agency has secured Provider's permission to submit to a Customer for a Requisition.		the Provider to keep and maintain appropriate records of the Services performed pursuant to the Agreement and to complete all medical records and other documentation an any be reasonably required by Customer in a timely fashion. Records of all Services rendered at Customer's facility shall be the property of such Customer. OSHA Compliance, Agency represents, warrants, and covenants that it will require the	
1.4	Customer for a reconstruct. "Customer" means any client of HWL that is party to an MSP Program Agreement on behalf of itself and its Facilities that may purchase Services under this Agreement.	1.5.	Oster Comply with the OSHA Regulation convenience and covenants trait it will require the Provider to comply with the OSHA Regulation concerning "Occupational Exposure to Bloodborne Pathogens" and to be trained and compliant with OSHA standards.	
1.5	" <u>Facility</u> " or <u>"Facilities</u> " means the subsidiary and affiliated healthcare provider(s) of an HML Client which has been identified as a healthcare delivery location that may purchase Services under this Agreement and has been given access to the VMS System.	1.6.	Compiliance with Customer Policies, Compiliance Program, and Code of Conduct. Agency represents, warrants, and covenants that for ull require the Provider to comply with all applicable policies, rules, and procedures of Customer about healthcare quality and compiliance, drug and alcohol-free workplace, patient privacy and security of protected health information, and non-discrimination in the workplace. Customer will errorde Asency.	
1.6	"MSP Program Agreement" means the Managed Services Program Agreement between HWL and an HWL Client.		and Provider with all of its applicable policies and compliance requirements prior to acceptance of an assignment.	
1.7	" <u>Provider</u> " or " <u>Providers</u> " means any temporary worker who is considered to meet the job requirements described by the Customer, through verification of reasonably available credentials consistent with applicable standards in the industry.	1.7.	and cowmants that it will require the Provider to comply with those provisions of the Health Insurance Portality and Accountably Act of 1996 set forth in Title X, Part of Oths Social Security Act (42 U.S.C. § 1)205-13264-8) and the regulations thereunder (45 C.F.R. Part 100, 182, and 160) as memoded and/or the Confidentiality of Alcobal and Drug Abrose Patients regulations (42 C.F.R. Part 12), or any successor law, if and to the extent applicably, which set forth standards for electronic transactions and standards for security and privacy	
1.8	"Requisition" means a request from a Customer through the VNS System as described under Section 8.2 for the Services of one or more Providers.			
1.9	"Services" means the services performed by a Provider,			
1.10	"Staffing Services Agreement" or "Agency Agreement" means the standard terms and conditions of this Agreement and relevant addends which have been incorporated into		of Individually identifiable health information.	
		berthere !	15 L 2655 Northwinds Parkway, Alpharetta, GA 30009 833-495-4636	

Facility SOWs

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EOR.	ATTACHMENT B M OF STATEMENT OF WORK				
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our nor nemien Helejit alian nave rije	meaning ascribed to their in a	ne Agency Agreement.			
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Allied classification include, but not limited to: Respiratory Therapist, Respiratory Tech (RT)					
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If you don't have a copy of your Contract and SOW, please email <u>AzHHAMSP@hwlmsp.com</u> and a member from the team will be happy to email a copy or can send you a AZHHA MSP Agreement to join the program.

Process For Ordering Locums through AzHHA MSP

AZETHA Arizona Hospital and Healthcare Association

AzHHA MSP Team

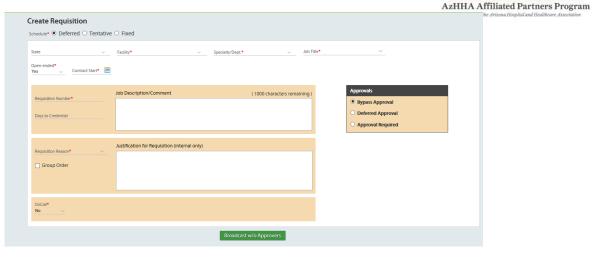
AzHHA Member can contact AzHHA MSP team member via email: <u>AzHHAMSP@HWLmsp.com</u> or call AzHHA hotline: <u>407 249 5452</u> and place an Locum need directly.

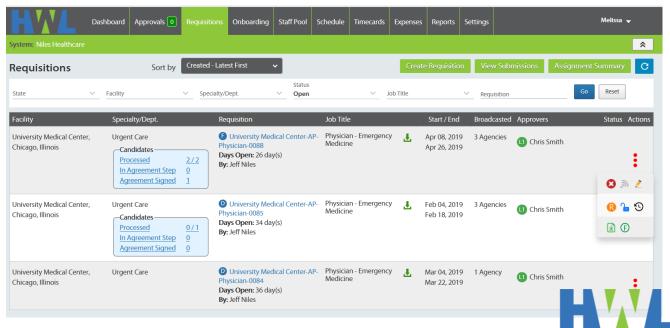
Please provide the following information

- Locum Type and Specialty
- Start Date / End Date
- Length of Assignment
- Facility / Location / Department
- Schedule / Shift
- Practice Description (optional)

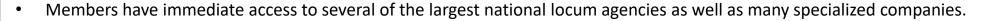
AzHHA MSP team will input the order into the VMS and broadcast out to Locum Agency Network.

VMS provides real-time information on every stage of the recruitment stage from opening the requisition, to assignment confirmation, on boarding all the way thorough off boarding.





AzHHA Locum Agency Network





- Together these suppliers have over 40,000+ licensed healthcare providers in the State of AZ
- AzHHA MSP Team, is consistently evaluating and adding new agencies to the program. If you have an agency that you work with and is not contracted with the program, simply email: AzHHAMSP@hwlmsp.com with the agency contact information and a representative on the team will reach out to the agency and add them to the AzHHA Locums program.



































New Heritage Recruiters, Inc.



Nomad

















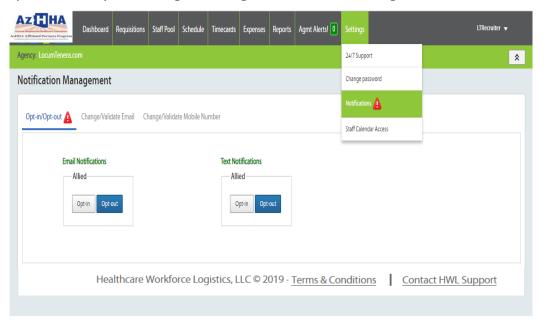


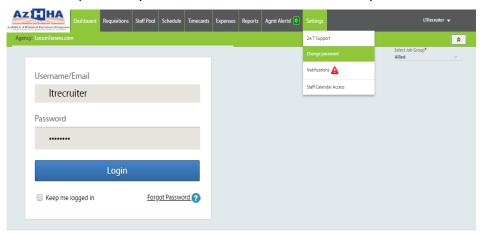
AzHHA Member VMS Facility Set-Up

What we will need to set up AzHHA Member in VMS:

Member Facility Check list.

- ☐ Facility User information: Name, title, phone and email address of all users needing access to the VMS system.
- Departments or cost center information for invoicing.
- Define facility Terms and Conditions Currently locums are invoiced weekly and payment is due upon receipt unless other wise stated in facility SOW.
- Designated users will be emailed a User ID and password to login into VMS.
- Once logged in, you will be requested to change your password. Change your password by selecting >Settings Tab> Select Change Password.





Notification Alerts! (Opt-In Recommend)

Click on settings tab – go to notifications

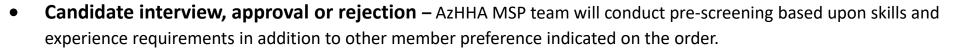
Notification settings - Default is Opted Out, in order to receive new alerts and notifications of new candidate submits you must opt in.

• 24/7 Technical Support - Technical issues can be resolved by clicking on the link at the bottom of the screen or email: https://info.hwlmsp.com/support



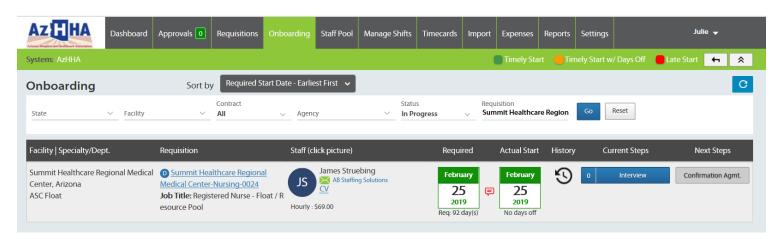
AzHHA Affiliated Partners Program

Provider Screening of Locums through AzHHA MSP





- If a candidate passes the pre-screening step, candidate profiles are forward to facility members for consideration via VMS system generated email. Hiring managers can review candidate profiles, screen and provide feedback and "accept" or "reject "without ever having to log into the VMS system directly.
- Facility Member view into requisitions and agency staff Once a requisition has been created, facility members have the option to login to the VMS in order to see the status of requisitions, which candidates have been submitted, any assignments that are currently underway (including start and end dates) and otherwise have complete view in one dashboard to all candidate details that includes; candidate profile and skills checklist, submitted bill rate, time off requests and any other valuable information needed to make a quality assessment.



• Intuitive and easily access to candidate information. Areas highlighted in blue are hyperlinks to job description details, agency contract information and professional CV candidate profiles. The red chat box indicates time off requests or additional notes form agency submitting candidates.





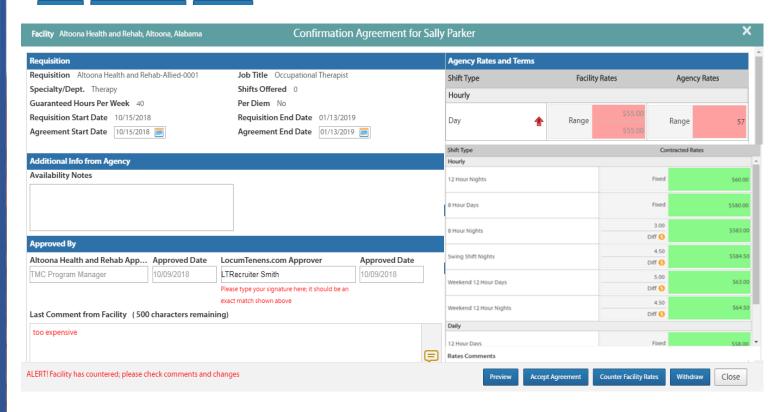
Locum Engagement and establishing bill rates through AzHHA MSP





Engaging a Locum for Assignment at your facility

Candidates that are deemed to meet or exceed qualifications can be engaged by clicking on the Approve for Onboarding button. Once approved, the system will generate the Assignment Agreement to be filled by either AzHHA MSP Locums team member or Facility Member detailing all candidate information, rates, terms and any additional information agreed upon by Facility and the Agency.



Bill Rate Negotiation through VMS

Bill rates are submitted by the agencies at time of candidate submittal and are based on the bill rate range that has been configured into the VMS based on the AzHHA market rate analysis conducted in the last quarter of 2018.

If the agency submits a bill rate out of scope the box will be red in the Facility Rates and Terms Section instead of green.

Facility members can counter the submitted agency bill rate by editing the Agency Rate Terms in red boxes by clicking on the "Counter Facility Rates" button and submitting a new proposed rate for the agency to approve or reject.



Assignment Agreements

Assignment Agreement

The assignment agreement is the terms and conditions generated through the VMS System to effect a Provider placement in response to a Requisition and executed between Customer (or HWL on Customer's behalf) and Agency through the VMS System, which, among other things, will specify the final pricing and terms associated with the placement of a Provider.



Once the Assignment Agreement is created in the VMS automatically routes to the agency designated approver for their E-signature.

The assignment agreement becomes the true record for all billing, invoicing and contract management of the Locum while on assignment at member facility. The Assignment agreement will be attached to the candidate under Staff Pool in the VMS for the lifetime of his contract.



Export Date: 11/19/2018

Assignment Agreement

Agency: Locums Plus, Chicago, Illinois

agency (Docums 1 las, Chicago, Immors	Export Date 11113/2010				
Agreement Details					
Staff : Meredith Grey	Job Title : Physician - Emergency Medicine				
Specialty/Dept. : Urgent Care	Requisition # : University Medical Center-AP-Physician-0049				
Assignment Start Date: 02/01/2019	Assignment End Date: 02/08/2019				
Assignment Location : 500 North Michigan Avenue					

Rate Cards				
Rate Type	Category	Rate		
Weekday	Hourly	\$180.00		
Holiday Base Rate: Weekday	Hourly	\$275.00		
Weekend Base Rate: Weekday	Hourly	\$255.00		
Weekday OT Rate after 8 hours per day	ОТ	\$350.00		

This Assignment Agreement for job no. University Medical Center-AP-Physician-0049 serves as an addendum to the Master Agreement for Locum Staffing (the "Master Agreement") entered into between University Medical Center, Chicago, Illinois and Locums Plus, Chicago, Illinois (the "Parties"). The Parties agree the rates and terms contained herein will be applicable for this specific assignment, and the terms and conditions agreed to in the Master Agreement shall govern this assignment and Assignment Agreement

Agency will be responsible for providing to Provider the cost of transportation to and from the assigned facility's community (including any luggage surcharges for commercial transportation, the cost of a rental car and gas reimbursement, or mileage reimbursement at the rate allowed as a deductible expense by the Internal Revenue Service if a personal vehicle is used), reasonable and acceptable living accommodations outside of the assigned facility, local transportation within the community (rental car with gasoline reimbursement or, if a personal vehicle is used, reimbursement of mileage at the rate allowed as a deductible expense by the Internal Revenue Service). Customer will be responsible for reimbursement to Agency of all such expenses in accordance with any specific terms agreed to in the Assignment Agreement or communicated by Customer and agreed to by Agency in an electronic communication between such parties.

Digitally Signed By

Facility: University Medical Center By: Jeff Niles

Agency : Locums Plus By: Tanya Boyd Date: 11/19/2018 Date: 11/19/2018



Onboarding, Credentialing and Orientation Process

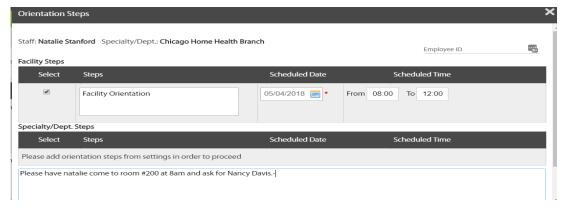
Credentials and requirements

Credentialing and onboarding documents are customized by facility in accordance to the SOW for each specific AzHHA Member facility.

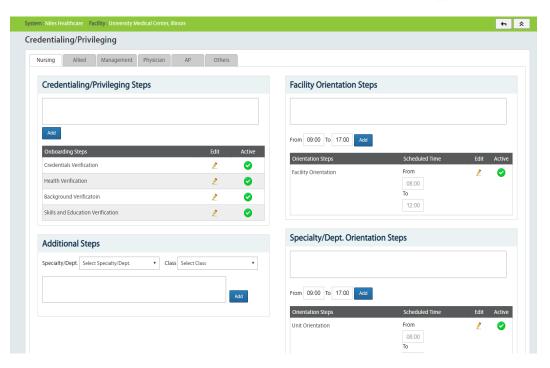
AzHHA Locums MSP program offers two-level review and approval process . All documents can be reviewed and approved in the system. The system can also create a consolidated document which compiles all documents into one pdf for review. VMS also offers live messaging with agency and auto notification when documents are uploaded.

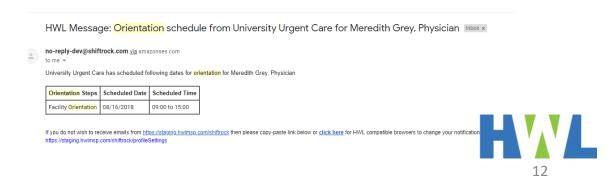
Orientation Scheduling

VMS also automates the scheduling of orientation. There are unlimited number of orientations that can be created and documents that can be completed ahead of orientations. Once the candidate has completed the credentialing stage a customized orientation schedule and instructions can be sent to the provider and agency to ensure a successful start of assignment..



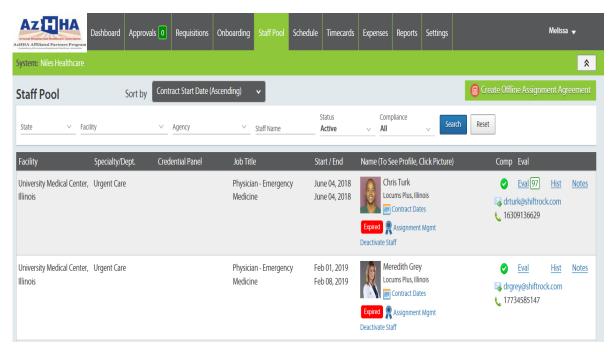






Time keeping and Approval Process through AzHHA Locums MSP





Candidate time card submittal

 Agencies or Locums can input time into HWL VMS via, Mobile App, tablet or computer. Once the time has been submitted, the time is available for facility approval by clicking on <u>Submitted</u> under the Timecard tab.

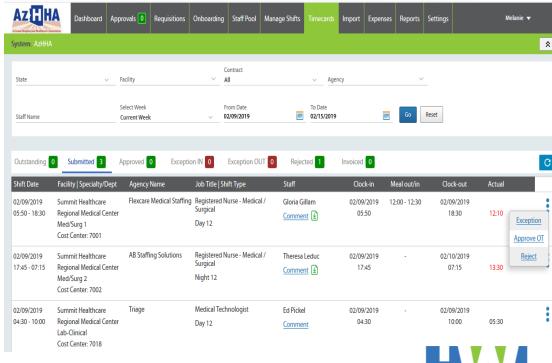
Approving Locums Time

- All Locum time can be approved in the VMS under the Submitted Tab.
- If the manager notices a discrepancy in the time submitted, he or she may edit and approve, or reject a submitted timecard and add comment as to why the timecard has been rejected.

Staff Pool

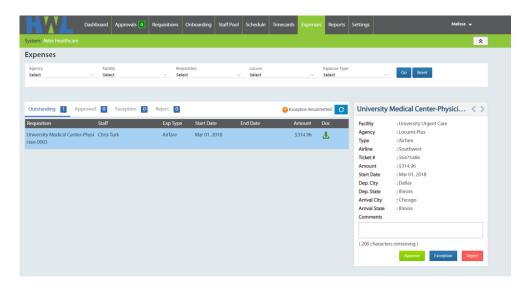
Once a Locum candidate has been hired for assignment they become part of your facility staff pool. All assignment agreements, locum contact information, evaluations and notes are found under the staff pool tab.

Time cards are mapped to all information contained in the assignment agreement i.e. rate, department, job title, start date and end date.



Expense Management and Invoicing through AzHHA Locums MSP



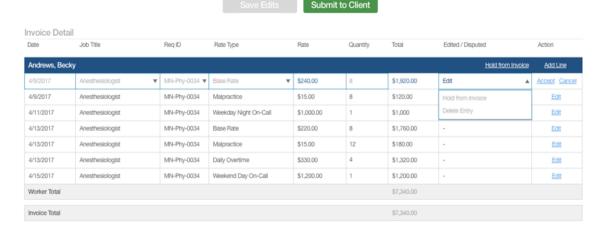


Locum Expense Management

- All billable expenses approved in the assignment agreement can be submitted for review and approval in the VMS.
- Supporting documents can be uploaded. If there are discrepancies the staffing office or manager can create an exception or reject an expense.
- Mileage expenses are determined in the SOW and based upon the mileage reimbursement rate set in the system.

We offer 2 Invoicing Options:

- Third-Party Transmittal: Invoice is generated through VMS, and a consolidated payment is sent to a third-party bank escrow account.
 Bank releases funds and pays agencies directly.
- Direct Payment to Agency. VMS generates individual invoice and Member pays agency directly.
- The desired option of payment is outlined in each AzHHA Member SOW.





Important Agency Contract Terms and Conditions

Unless otherwise noted in your facility SOW, the following Terms and conditions will apply:



Obligations of Customer

- 1. Facility will inform Agency within forty-eight (48) business hours if any Provider presented by Agency is already known to Customer. Otherwise, the Provider will be conclusively presumed to have been introduced by Agency. Customer agrees to submit proof of a prior relationship or introduction upon request by Agency;
- 2. Report, in writing, immediately to Agency of any incident which may lead to a malpractice claim or disciplinary action taken against any Provider.
- 3. Customer agrees to pay Agency the specific fees for each Provider with respect to the Services performed as reported in a record of service for a reportable period (a "Service Record") as required as described in the Assignment Agreement or the SOW.
- 4. If Customer hires or otherwise engages outside of this Agreement a Provider who has been placed with Customer by Agency under this Agreement or who has been presented to Customer by Agency as a candidate to provide services, then Customer shall be required to compensate Agency in the manner of a recruitment fee if and as may be provided in the applicable SOW.
- 5. Customer agrees to pay Agency the specific fees for each Provider with respect to the services performed as required as described in the Assignment Agreement and/or the SOW. Such fees are due and payable regardless of the number of cases or modalities performed by the Provider.

Cancellation of Coverage

- 1. Customer may request that a Provider be removed or a placement cancelled (a) at any time if the request is based on Customer's reasonable dissatisfaction with the clinical performance or professional conduct of such Provider
- 2. Provider may be cancelled at any time and for any reason, provided that Customer provides at least 30 days prior written notice. Customer agrees to pay Agency all amounts owed for locum tenens coverage as set forth on the applicable Assignment Agreement.
- 3. Customer cancel a scheduled Provider (whether or not actually placed in Customer location or Facility) without providing 30 day prior notice, Customer agrees to pay Agency all amounts owed hereunder for locum tenens coverage provided through the effective date of the cancellation plus, the full amount of fees and costs which would have been payable for any uncompleted portion of the locum tenens period up to a maximum of thirty calendar days. Customer also agrees to reimburse Agency for any fees and/or charges incurred by Agency that result from the cancellation including, but not limited to: airline penalties for cancellation and rescheduling, non-refundable housing deposits plus any other non-cancellable amounts.

If you do not have a copy of the AzHHA Agency Locums Agreement please email <u>AzHHAmsp@HWLmwp.com</u> and we will be happy to email you a copy.



FAQ's - Frequently Asked Questions

Arizona Hospital and Healthcare Association
AzHHA Affiliated Partners Program

Can I still work with agencies of my choice? The AzHHA MSP team has contracted with preferred vendors that offer the best pricing and conversion terms based on the Market Rate Analysis performed in late 2018. However, if you have a provider that is not contracted with the program, please feel free to have them contract a AzHHA MSP team member and we are happy to send them out a contract to participate in the program.

What about contractors that currently work at my facility or have already been scheduled? Your current providers will not change. They will continue to be contracted and bill outside of the AzHHA MSP program.

How do I order a Locums or Advanced Practice Healthcare provider? You can email <u>AzHHAMSP @HWLmsp.com</u> or call **407 249 5452** or can enter your order directly into the VMS and broadcast to agency network directly.

How are bill rates determined through the AzHHA Locums MSP Program? The VMS has been configured with a competitive bill rate range based on a AzHHA Market Rate Analysis that was conducted in late 2018. When a job order is opened in the VMS the competitive range will be displayed in the job requisition. Agencies will submit their bill rates with in that rate range. Facility managers also have the option to counter the submitted agency rate within the VMS, prior to finalizing the Assignment Agreement. Both Facility and Agency agree to the finalized bill rate and any other terms and conditions through by electronically signing through the VMs.

What will I gain by utilizing AzHHA Locum MSP? You will reduce the time spent on screening, sourcing and engaging with multiple agencies to find a qualified Locum. AzHHA facilities will have a more efficient and cost effective process to managing locums from interview to off boarding.

What if I have trouble with the technology? Please email <u>AzHHAMSP@hwlmsp.com</u> or call Sim Drain at <u>Sdrain@hwlmsp.com</u> and someone will assist to resolve your technical issue.

How does the Locum or Advanced Healthcare Provider submit their time? Each Provider will be set up with their own VMS log in and instructions for entering time into the VMS for approval. Agencies are also able to go into the VMS and submit time on behalf of the Provider. Once the time is submitted it is automatically routed to the facility manager that has been designated to approve that providers time. Manages have the ability to approve directly from email without having to login to the system.

What do I do if the time card is not correct? Time cards can be rejected in the system and managers can provide reason comments for declining timecard. Providers will need to make the correction and resubmit for approval.



