**NUTANIX** 

## **Powering the Digital Business**

Matteo Uva Nutanix Sales Manager Italy May 2020 Business Needs to Change to Survive & Thrive in the New Digital Economy

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### **Top IT Challenges in Digital Economy**

Complex, manually	Can't quickly provision	Ongoing struggle to keep
managed, siloed	and	apps and data secure /
infrastructure	deploy apps	compliant
Slow infrastructure roll-out	Unpredictable operations	Lack time, resources,
and scaling for growth	= excess cost / downtime	budget to innovate

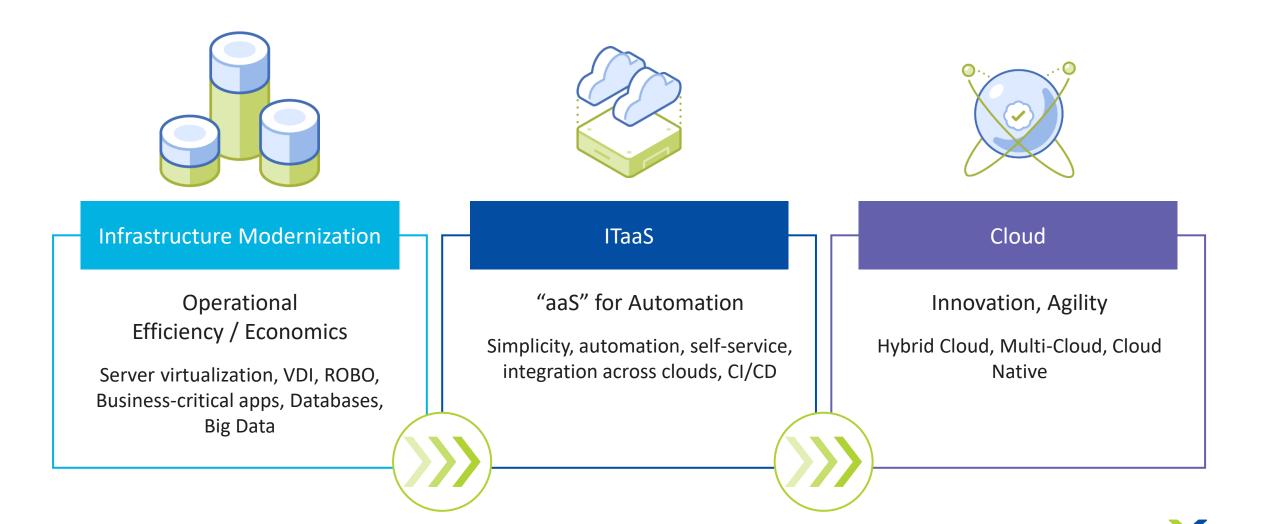
#### Imagine if IT Could...

Easily comply with performance, regulatory, legal and privacy requirements at lower TCO Build an information fortress to protect data everywhere & always be online

Iterate faster with better dev/test and gain actionable insights across all data Bring Cloud scaling and agility to enterprise application landscapes regardless where they live

# Choosing the Right Path and Platform

## A Path for Journey to Your Enterprise Cloud



#### **Nutanix Delivers**

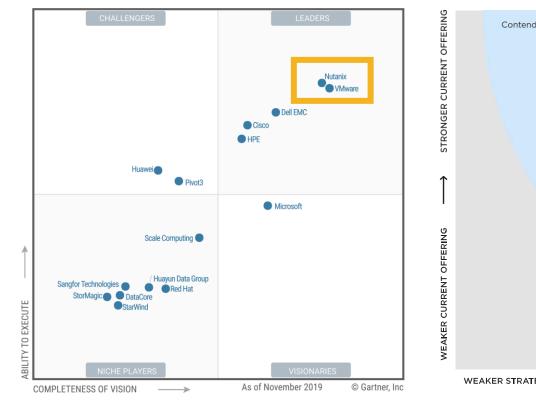


Hybrid cloud platform to power digital transformation One platform, any app

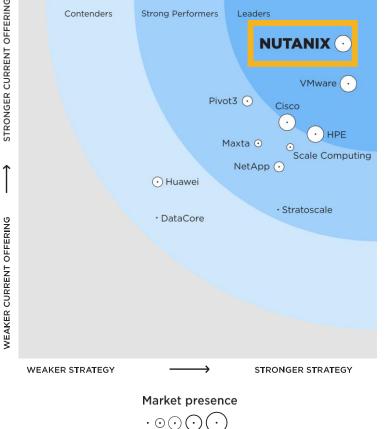
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## Nutanix: Undisputed Market Leadership

Gartner Magic Quadrant for HCI, 2019



Forrester Wave HCI, 2018



Gartner MQ: Nutanix is highest in execution & furthest in vision within the Leader's Quadrant

Forrester Wave: Nutanix is top ranked in both current offering & market presence and product strategy

Gartner Magic Quadrant for Hyperconverged Infrastructure, John McArthur, Kiyomi Yamada, Philip Dawson, Julia Palmer, November 19 2019

The Forrester Wave™: Hyperconverged Infrastructure, Q3 2018, Forrester Research, Inc., 25 September 2018

aily income per employee per hour by department

#### Share of the income of

Quarter

Partner with Nutanix for Your Success