

Performance

At Bailey & French, we focus on motivating performance as opposed to simply managing it. We provide safe, non-judgemental platforms for people to have the right conversations that motivate them to perform at their best.

Our pioneering approach helps us to create a great performance culture by fundamentally shifting the tone of the conversations. We focus on the foundations for positive Performance: Respect, Clarity, Strengths, Praise, Growth and Empowerment.

We empower and enable managers to be confident and successful when they are addressing performance. By focusing on areas of strengths, and discussing deeper motivations, it is possible to change traditional performance management conversations into **positive, human conversations** that people actually want to have. This is the key to shifting from performance management to performance motivation and empowering people to be their best.



Performance Motivation	Respect	Clarity	Strengths	Praise	Growth	Empowerment
	Building our Strengths	Being our Best	Making our Goals Meaningful	Growing our Careers	Collaborating Effectively	Inspiring our Customers

✓	Self-facilitation	✓	Learning Tools	✓	Facilitated conversation workshops	✓	1 hour facilitated online workshops
✓	1 hour facilitated lunch 'n' learn workshops	✓	½ day workshops	✓	Full day workshops	✓	½ day facilitated train-the-trainer workshops
✓	Online train-the-trainer workshops	✓	½ day Executive team modules	✓	Full day Executive team modules	✓	Conference workshops
✓	Conference speaking slots	✓	HR Deep Dives	✓	Consultancy	✓	Full programmes