

# PD Ports



## Background

PD Ports is one of the UK's major port groups, connecting businesses and their cargo with global markets.

The organisation employs more than 1,200 people and operates along most of the East coast of the UK, linking businesses with crucial trading ports in Europe and across the rest of the world.

## The Challenge

As a vast logistics company with teams across the UK, from Teesside to the Isle of Wight, communication and the efficient use of technology is crucial to ensure that every stage of PD Ports' operations run as smoothly as possible.

As well as using technology in its day-to-day operations, PD Ports uses automation to improve the supply chains of its customers and drive efficiencies.

Keen to drive this even further, PD Ports set out to find a technology partner that could provide an easy-to-use, cost-effective mobile solution to help it facilitate enhanced communication across the business.

“We've really felt the benefits of Intercity's dedicated account management. From the beginning, the team at Intercity set out to understand our aims and deliver the best technological solutions – a way of working that is very much aligned with ours.

As our business continues to grow, so will our mobile estate, and we look forward to partnering with Intercity in the future to ensure that we're consistently working in the most efficient way possible.”

— **Jan-Willem Rikkerink**  
**IT director**  
PD Ports





“PD Ports is a truly forward-thinking business, and is a perfect example of where technology can be used to create an efficient and people-focused way of working. It’s been fantastic to be a part of PD Ports’ digital transformation journey so far, and this will undoubtedly continue to be the case in the years to come.”

— **Ian Jackson**  
Chief Commercial Officer  
Intercity Technology

### The Solution

After implementing Intercity’s mobile and data contracts across the business, the team at PD Ports were quickly able to streamline the company’s mobile strategy, saving an average of £5,000 a month in the process.

With teams spread out across the UK, it was important that the contracts chosen by PD Ports were flexible and easy to manage for all users. This was made possible through Intercity’s unique portal, which allows PD Ports to manage devices and data use centrally as well as providing alerts to users across the business on data usage.

As part of its ongoing strategy to increase efficiency by using technology across the business, PD Ports is now planning to launch a new app across its devices that enables drivers and haulers to book themselves in to a terminal, saving time and streamlining communications.



## Business Benefits

The key benefits of this project are:

- 1 Cost-savings
- 2 Streamlined mobile strategy
- 3 Easy-to-use portal
- 4 Enhanced connectivity from one, centralised system
- 5 Dedicated account management

### About Intercity Technology

Intercity Technology help you transform business performance through communications technology. By connecting and securing your communications technology to work seamlessly together, we help you communicate more effectively, making it as easy for your team to work from your office, as it is from home or attending a conference on the other side of the world. Supported by resilient technology and utilising our expertise of enterprise mobility solutions, we can create competitive advantage for your business.