

STAFFING

Staffing Company Cashes in on WOTC Credits with CTI's Expertise

3 OFFICE LOCATIONS

750 ANNUAL HIRES

46% QUALIFICATION RATE

\$45,370 TOTAL CREDIT

Amtec's Challenge

→ Knowledge and Manpower to Capture the WOTC

Amtec heard of the WOTC, but that's where their familiarity ended. They knew the credit existed, and that it bore the potential deliver significant savings, but as they soon learned, that limited knowledge wouldn't be enough. When they attempted to pursue the WOTC with their in-house resources, they quickly realized that they didn't possess the infrastructure or expertise to reap its full potential. They struggled with follow-through and never knew if candidates had completed the questionnaire.

Amtec attempted a partnership with another provider but felt lost in the shuffle after signing on as a client. Insight into how their WOTC program was performing was virtually non-existent, leaving them lost in the dark about their the program's status. The lack of transparency and support was unsettling. They weren't receiving the dedicated service they so desired.



COMPANY NAME:

Amtec

INDUSTRY:

Staffing

TYPE:

IT, Engineering,
Finance, Accounting

LOCATION:

CA, OR, & NV

IN BUSINESS SINCE:

1959

Reach out to a CTI Tax Specialist Today!

To learn how your technology firm can qualify, call CTI at 866-444-4880.





The Solution

→ Connected with CTI

Jay Ramos, President of Amtec, decided to partner with CTI after he observed our dynamic automated process. When he saw the structured workflow and learned how every candidate would experience the process, he knew it was a promising start.

CTI's comprehensive dashboards allowed Amtec to view how many candidates were in the program, where each were in the process, and helped measure the WOTC's effectiveness.

And unlike the "set it and forget it" attitude of their first provider, Jay said CTI came in and was "adamant that Amtec never missed any credits," adding that CTI went after not only the federal WOTC credit, but also state and local credits.

CTI also offered full customer support whenever needed and call center screening. There was absolutely no guesswork.

The Result

Jay said he was shocked by the astounding **89 percent completion rate** Amtec achieved just after their first year with CTI. He stated success such as that "shows that the partnership is there" and the CTI team "is dedicated."

He went on to say that the client dashboard portal is one of the most powerful tools for a staffing company, as it allows them to see their target employment pool. Jay trumpeted the value of our platform and process and declared them the key to helping Amtec maximize their WOTC program.

CTI's process not only provided a transparent, well-coordinated workflow for Amtec, but also a seamless experience for the candidates.

Jay said that as they "employ more people year after year, the tax credit really helps them reinvest back into the business." He feels CTI truly works to maximize their tax credits, and that brings so much peace of mind.



"A big part of the solution that impacted Amtec was their team. They had a dedicated project manager who interacted with my payroll and my back office team. With a live person on the phone for the candidate to answer the questions and fill out the form was a big thing for me. It made the candidate experience world-class."

— Jay Ramos, President, Amtec

Powering the Success of Your Business

*Want to learn more about partnering with CTI's elite tax professionals?
To see how tax incentives can drive opportunity and reduce costs for your
business, contact a CTI tax consultancy specialist today at 866-444-4880.*

(866) 444-4880 • www.ctillc.com • info@ctillc.com

