Oregon
Kate Brown, Governor

Department of Administrative Services
Enterprise Goods & Services - Procurement Services
1225 Ferry Street
Salem, Oregon 97301-4285
PHONE: 503-378-4642
FAX: 503-373-1626

March 1, 2018

Subject: Notice of Intent to Award
Request for Proposal #DASPS-2183-17
Facilities Maintenance and Repair & Operations (MRO), Industrial Supplies

The state of Oregon ("State"), acting by and through its Department of Administrative Services, Procurement Services ("DAS PS"), on behalf of the member states of the NASPO ValuePoint Cooperative Purchasing Program ("NASPO ValuePoint"), announces the Proposers whose proposal scored 90 and above per solicitation documents requirements. The Intent to Award shall be offered to those proposers on a national and regional basis.

For those proposers who are considered for an Intent to Award "Congratulations!" Your firm has been selected as an apparent successful proposer for Facilities Maintenance and Repair & Operations (MRO), Industrial Supplies under RFP DASPS-2183-17 and related addendum documents.

The spreadsheet matrix below shows the overall score. The State of Oregon intends to establish Master Agreements for the intended awardees mentioned above. **In accordance with Section 5.5: NOTICE of INTENT to AWARD.**

Supplier	Category	Area
Conserve-A-Watt	Lamps & Lighting and Ballasts	Utah, Colorado
Consolidated	Power Source	AK, HI, ID, MT, OR
Copper State	Fasteners, Hand Tools, Power Tools	AZ, CA, CO, MT, NV, NM, TX, WA
Fastenal	All Categories	National
Grainger	All Categories	National
Hilti	Power Tools	49 states, excluding MT
Lawson	Security	National
MSC	All Categories	National
Noble	All Categories	National
North Coast	All Categories	OR, WA, AZ, AK
Northern Safety	Outdoor Garden, Hand Tools, Power Tools	National
Strategic Market Alliance (SMA)	Sanitation Cleaning Chemicals, Safety	National
Staples	Sanitation Cleaning Chemicals	National
Supply Chimp	Power Source, Hand Tools, Power Tools, Paint	National
Veritiv	Sanitation Cleansing Chemicals, Safety	National
Waxie	Sanitation Cleaning Chemicals, Lamps & Lighting and Ballasts	AZ, AK, CA, CO, ID, NV, OR, UT, WA

From the date of this letter will start the seven (7) calendar day protest period pursuant to Section 5.6, "Protest". All protests must be in writing, addressed to the Single Point of Contact identified in the RFP and received by DAS PS no later than 2:00 p.m. PT, on March 8, 2018. Protest must be hand-delivered or emailed to the Single Point of Contact as cited in the RFP. DAS PS shall not consider a protest submitted after the deadline established herein.

At the completion of the protest period I will contact those firms who will be considered for award to finalize all necessary meetings, documents.

If desired, proposers may make an appointment at DAS PS's office per Section 5.5 of RFP. To schedule an appointment, please send an email to Shirley A. Smith at: shirley.smith@oregon.gov, we look forward to our future business relationship.

Sincerely,

Shirley A. Smith CPPB, OPBC, OCAC, DBIA
State Procurement Analyst
DAS-EGS-Procurement Services
1225 Ferry St. SE
Salem, Oregon 97301

Offerors Awarded, National Total Scores:

National Offerors Awards	Tab1 All Categories	Tab2 Jan Equip & Supp	Tab3 Sani Cleaning	Tab4 Fasteners	Tab5 Material Handling	Tab6 Plumbing	Tab7 Power Source	Tab8 Outdoor Garden	Tab9 Lamps & Lighting	Tab10 HVAC	Tab11 Hand Tools	Tab12 Power Tools	Tab13 Electrical	Tab14 Paint	Tab15 Security	Tab16 Safety
Fastenal	100.0															
Grainger	92.2															
Lawson	57.6	57.6	77.1	57.6	84.6	84.6	70.6	89.6	70.6	86.6	73.6	83.6	63.6	76.6	92.6	76.6
MSC	91.4															
Noble	96.2															
Northern Safety		62.8	82.3				81.8	90.8			97.8	93.8				81.8
SMA		72.2	92.2													
Staples		75.6	100.4													80.4
Supply Chimp		73.2	81.2				99.7				99.2	99.2		95.2		
Veritiv Corp		77.4	96.4													91.9

Offerors Awarded, Regional Total Score:

Regional Offerors Awards	Tab1 All Categories	Tab2 Jan Equip & Supp	Tab3 Sani Cleaning	Tab4 Fasteners	Tab5 Material Handling	Tab6 Plumbing	Tab7 Power Source	Tab8 Outdoor Garden	Tab9 Lamps & Lighting	Tab10 HVAC	Tab11 Hand Tools	Tab12 Power Tools	Tab13 Electrical	Tab14 Paint	Tab15 Security	Tab16 Safety
Conserve-A-Watt									96.9							
Consolidated Electric							91.6		89.6				76.6			
Copper State				93.8							90.3	90.3				83.3
Hilti, Inc												93.3				
North Coast	97.6															
Waxie Sanitary Supply		77.8	98.3						101.3							79.8

Offerors Not Awarded, Total Score:

National & Regional Offerors Not Awarded	Tab1 All Categories	Tab2 Jan Equip & Supp	Tab3 Sani Cleaning	Tab4 Fasteners	Tab5 Material Handling	Tab6 Plumbing	Tab7 Power Source	Tab8 Outdoor Garden	Tab9 Lamps & Lighting	Tab10 HVAC	Tab11 Hand Tools	Tab12 Power Tools	Tab13 Electrical	Tab14 Paint	Tab15 Security	Tab16 Safety
All American		23.6														
Bell Janitorial Supply		60.6	82.6													
Brady Companies		54.6	87.6													86.6
C and C Janitorial		49.0	50.0													49.0
Codale									81.2		80.7	80.7	80.2			
Direct Resource		53.2	62.7			71.2	67.7	56.2			77.2	72.7				59.2
Hylon		63.2	73.2													
Kaufman Co							73.8	82.5			83.8	88.3		63.8		79.8
Kimball				62.0			67.5				78.0			62.0		73.0
Mars Supply		52.6	63.6				73.1				81.6	85.6		80.1		74.6
Sherwin-Williams														64.4		
The Part Works						89.2										
Tools Unlimited							40.5				55.0	55.0				
Voss Lighting									78.3							
Winzer				83.9			73.4									

Color Key
Award National - All Categories - (4 Awards)
Award Regional - All Categories - (1 Award)
Award National - Category - (6 Awards)
Award Regional - Category - (5 Awards)
No Award