



## What is CPS Payment Services?

We provide corporate B2B epayment solutions to maximize efficiencies while generating revenue within the payment process.



Virtual Cards



ACH & Enhanced ACH



Customized AP Solutions

# EDUCATION

## Program Highlights

- “Big 4” Approach & Methodology - Back Office Subject Matter Expert
- CPS Owns & Maintains it’s Proprietary Technology & Processes
- Allows for Real-Time Card Payment Type Determination
- Highest Vendor Enrollment in the Industry
- One-to-One Payments, Number-to-Cleared Payments Regardless of Type
- Implementation Within 2 Weeks With Minimal Client Resource Commitment
- No Cost for Implementation or Ongoing Support

## Sample Rebate Metrics\*

Annual Budget	\$50M	\$100M	\$500M	\$1B	\$5B
AP Spend <sup>1</sup>	\$15M	\$30M	\$150M	\$300M	\$1.5B
Virtual Card Volume <sup>2</sup>	\$2.5M	\$5M	\$20M - \$25M	\$45M - \$65M	\$225M - \$250M
CPS Pay4You Volume	\$800K	\$1.5M	\$6M - \$7.5M	\$13.5M - \$19.5M	\$67.5M - \$75M
<b>Estimated Rebate</b>	<b>\$45K - \$65K</b>	<b>\$90K - \$130K</b>	<b>\$450K - \$550K</b>	<b>\$900K - \$1M</b>	<b>\$4.5M - \$5.5M</b>
# of Payments	7,500	15,000	50,000	100,000	150,000
Payment Cost (Avg) <sup>3</sup>	\$5.54	\$5.54	\$5.54	\$5.54	\$5.54
Net Savings in Payment Costs	\$41.5K	\$83.1K	\$277K	\$554K	\$834K
<b>Net Annual Return</b>	<b>\$70K - \$90K</b>	<b>\$140K - \$180K</b>	<b>\$620K - \$720K</b>	<b>\$1.25M - \$1.35M</b>	<b>\$5M - \$6M</b>

\*Typical Metrics for the CPS Total Pay Program

<sup>1</sup> Estimated amount of AP spend as a percentage (30%) of revenue.

<sup>2</sup> Estimated percentage of AP spend alleviated by e-Payments Process (20%). This can be increased depending on the nature of vendor spend.

<sup>3</sup> The Accounts Payable Network. *The State of Accounts Payable - 2013.*

## Industry Leading Payment Efficiencies = Greatest Revenue Return 3x Industry Average Enrollment

“CPS Payment was great to work with. They converted close to 30% of our checks to electronic payments that brought a substantial rebate back to our school district.”

- Treasurer, Louisiana Parish School District

“I told CPS that their payment system/program would need to integrate seamlessly with USAS.

They assured me it would. I was extremely pleased when that promise came true. I would highly recommend CPS and their Virtual Credit Card Payment System.”

- Treasurer/CFO Ohio School District

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