



What is CPS Payment Services?

We provide corporate B2B epayment solutions to maximize efficiencies while generating revenue within the payment process.



Virtual Cards



ACH & Enhanced ACH



Customized AP Solutions

RETAIL & QSR

Program Highlights

- “Big 4” Approach & Methodology - Back Office Subject Matter Expert
- CPS Owns & Maintains it’s Proprietary Technology & Processes
- Allows for Real-Time Card Payment Type Determination
- Highest Vendor Enrollment in the Industry
- One-to-One Payments, Number-to-Cleared Payments Regardless of Type
- Implementation Within 2 Weeks With Minimal Client Resource Commitment
- No Cost for Implementation or Ongoing Support

Sample Rebate Metrics*

Client Revenue	\$100M	\$500M	\$1B	\$5B	\$10B
AP Spend ¹	\$30M	\$150M	\$300M	\$1.5B	\$3B
Virtual Card Volume ²	\$5M	\$20M - \$25M	\$45M - \$65M	\$225M - \$250M	\$500M - \$650M
CPS Pay4You Volume	\$1.5M	\$6M - \$7.5M	\$13.5M - \$19.5M	\$67.5M - \$75M	\$150M - \$195M
Estimated Rebate	\$90K - \$130K	\$450K - \$550K	\$900K - \$1M	\$4.5M - \$5.5M	\$9.5M - \$10.5M
# of Payments	15,000	50,000	100,000	150,000	200,000
Payment Cost (Avg) ³	\$5.54	\$5.54	\$5.54	\$5.54	\$5.54
Net Savings in Payment Costs	\$83.1K	\$277K	\$554K	\$831K	\$1.1M
Net Annual Return	\$140K - \$180K	\$620K - \$720K	\$1.25M - \$1.35M	\$5M - \$6M	\$10.2M - \$11.2M

*Typical Metrics for the CPS Total Pay Program

¹ Estimated amount of AP spend as a percentage (30%) of revenue.

² Estimated percentage of AP spend alleviated by e-Payments Process (20%). This can be increased depending on the nature of vendor spend.

³ The Accounts Payable Network. *The State of Accounts Payable - 2013.*

Industry Leading Payment Efficiencies = Greatest Revenue Return 3x Industry Average Enrollment

“Choosing CPS was an easy decision for us. They not only turned our AP group into a revenue channel but their virtual cards are more secure and provide transparency into our spend that we didn’t get with pcards.”

- Kevin Athans, Popeyes Manager
Financial Planning & Analysis

“CPS had us up and running 10 days after signing the contract. The first month rebate was \$28,000 and the second month was \$32,000.”

- Controller, Quick Service Restaurant

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