



**The Self-Storage Building and Facility Automation Experts at Janus International Announce a Strategic Technology Partnership with Storelocal on the SecurGuard® Smart Entry System**

*The Two Self-Storage Mainstays Team Up to Bring a Smarter Solution to Storelocal Members.*

Temple, GA June 26, 2018 – Janus International, the leading global manufacturer and supplier of turn-key building solutions and new technology for the self-storage industry, and Storelocal, the technology driven co-op led and run by independent self-storage owner operators, today announced a strategic partnership. This partnership is designed to help automate facility operations and provide a more elegant and advanced security solution to Storelocal members.

Both organizations have deep ties to self-storage and truly understand the unique needs of operators as well as the importance of staying ahead of the curve and bringing new technology to the industry. Specifically, Janus and Storelocal have teamed up to integrate and roll-out the SecurGuard Smart Entry System with the Storelocal Platform of technology products and services. Storelocal's online search and rental platform, new tenant interface, and digital signage will all include integrations with or synergistic efforts with the SecurGuard Smart Entry System from Janus.

**Terry Bagley**, President of Janus International's Door Entry & Facility Automation Division, said of the partnership:

*"We're very excited about the partnership with Storelocal because they're such a forward thinking and innovative group of self-storage operators. They're always looking to provide new solutions and better technology to their members, and they recognize that our Smart Entry System allows them to do that in the access control space."*

**Lance Watkins**, CEO of Store Local, said:

*"From its inception, the co-op has been about creating and leveraging technology to help owner operators set themselves apart from institutional competitors. This partnership allows us to not only bring a better access control and smart entry system to our members, but it also allows us to partner with the industry's largest supplier of doors and hallways systems. We're thrilled about the partnership and the potential it has to add value for our members."*

To learn more about the all-new SecurGuard smart entry system from Janus, visit: <http://www.janusintl.com/securguard-smart-entry> or to check out SecurGuard product videos visit: <http://www.janusintl.com/news-media/videos/>.

For more information about the Storelocal suite of products and services, please visit <https://storelocal.com/how-we-serve/storelocal-overview/> or to find out how to become a member, visit <https://storelocal.com/get-started/?become-a-member>.

**Janus International** ([www.JanusIntl.com](http://www.JanusIntl.com)) is the leading global manufacturer and supplier of turn-key self-storage building solutions including: roll up and swing doors, hallway systems and re-locatable storage units, and facility and door automation tools. Headquartered in Temple, Georgia, Janus has been named to the Inc. Top 5,000 Fastest-Growing Companies every year since 2008. The Janus team operates out of several U.S. locations, three locations in Europe, one location in South Africa, and a joint venture in Mexico.

**Storelocal** is a cooperative working to provide innovative business solutions for its storage industry member-operators. By leveraging the collective value, knowledge and commitment of its members, Storelocal works to reduce our owners' operational costs, increase their profits and provide their customers with the highest standard of service. Storelocal membership collectively represents billions in real estate value and revenue. To learn more about Storelocal visit [www.Storelocal.com](http://www.Storelocal.com).

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