



**The Self-Storage Building Experts at Janus International Announce Partnership with Several Commercial and Tenant Insurance Providers on New R3: Restore, Rebuild, Replace Certification Program**

*These Three Self-Storage Industry Leaders Have Banded Together to Offer Commercial and Tenant Insurance Discounts With the New R3 Certification Program*

Temple, GA June 11, 2018 – Janus International, the leading global manufacturer and supplier of turn-key building solutions and new technology for the self-storage industry, has partnered with Universal Insurance and Tenant Property Protection (TPP) to offer insurance discounts to participants of the Janus R3 Certification and R3 Certified Secured Programs.

Any self-storage facility which undergoes a **door replacement project** with brand-new Janus roll-up or swing doors is automatically eligible for R3 Certification. To go a step further, a facility that replaces its old and outdated doors with new Janus roll-up or swing doors and **also retrofits their security system** with the all new SecurGuard Smart Entry System is qualified for R3 Secured Certification.

**Troy Bix**, President of the R3 Division at Janus International, praised the partnership:

*“We’re thrilled to be working with Universal Insurance and Tenant Property Protection as part of our R3 Certified and R3 Certified Secured programs. Janus has admired both of these outstanding companies for a long time, and this partnership is a great way for the three of us to offer the best services and rewarding discounts for people who are serious about making their facilities as safe and secure as possible.”*

**Randy Tipton**, CEO of Universal Insurance, commented:

*“Universal Insurance is proud to be joining forces with Janus on the R3 Certification Program. It is a natural step for us in our pursuit of providing top notch insurance services. By you completing the entire R3 program, it will show your dedication to the safety of your tenants and your business. The R3 program is a win, win for all since you will also get discounts on your insurance with our insurance program.”*

**Matt Schaller**, President of Tenant Property Protection (TPP), also said of the partnership:

*“At Tenant Property Protection, we pride ourselves on prioritizing our customers and their happiness above all else. Partnering with Janus International through their R3 Certified programs will enable us to offer significant discounts to customers who are serious about protecting their tenants and providing top-of-the-line self-storage experiences to anyone who enters their facilities.”*

To learn more about how Janus’ R3: Restore, Rebuild, Replace programs can help you maximize revenue, optimize space, and increase the safety and functionality of your storage facility, please visit: <http://www.janusintl.com/self-storage-insurance-r3-certification>.

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**Janus International** ([JanusIntl.com](http://JanusIntl.com)) is the leading global manufacturer and supplier of turn-key self-storage building solutions including: roll up and swing doors, hallway systems and re-locatable storage units, and facility and door automation tools. Headquartered in Temple, Georgia, Janus has been named to the Inc. Top 5,000 Fastest-Growing Companies every year since 2008. The Janus team operates out of several U.S. locations, three locations in Europe, and a joint venture in Mexico.

**Universal Insurance** provides comprehensive coverages to business professionals across the United States. The Arizona based firm was established in 1992 with the vision of providing specialized insurance programs to niche markets, and has a passion to help business owners by offering uniquely tailored insurance products. Universal Insurance has a commitment to education and development in the insurance field as well as the specialty markets they represent. To learn more about Universal Storage, visit <http://uiprograms.com/>.

**Tenant Property Protection’s** team has over 65 years of Self-Storage experience in sales/marketing, tenant insurance and protection plans. Operating out of Peoria, Arizona, the company offers an alternative to traditional tenant insurance. No insurance licensing required, no errors/omissions coverage needed, replacement cost – no deductible, 72-hour claims target, and minimal paperwork. Learn more about TPP by visiting <https://tenantpropertyprotection.com/>.

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