December 2017 Issue 4

FREE

MAGAZINE

of keeping farmers farming

emmetts STAYING POWER

FIELD OF DREAMS

Top 10 Harvester Tips

To get you through the harvest

Fire Safety

Avoid potential disaster with these simple steps

keeping farmers farming since 1957



PITCH PERFECT LAWNS







1



Offer valid from 1/9/17 - 28/2/18. Current annual fee \$59:00 and 574:00 from 01/12/17. Minimum purchase amount \$750.00.

Cutting-Edge Mowers 100 Series Mowers Residential ZTrak Series Zero-Turn Mowers Select & Signature Series Mowers Mower Attachments

Visit your local Emmetts branch today to see our massive range of mowers and attachments

A MESSAGE FROM PETER EMMETT

Thank you for joining us for another issue of Field of Dreams.

The last three months have seen our team turn a very strong focus towards a service standardisation process as part of our culture of continual improvement. This process involved input from each of the ten service departments and John Deere, and an in-depth look at how machines flow through our workshops. The intention is to make the service process consistent across all of the branches and improve customer satisfaction, from how we answer the first phone call, to scheduling the work, completing the work and communicating the process back to the owner upon completion of the job. Further details can be found in the article on page 22.

The only way to increase customer satisfaction and meet the increasing demands of the market is to strive for continual improvement. This improvement can be made through the implementation of business systems and processes to streamline our efficiencies and customer service offering. Collecting feedback from customers is another way to focus on areas for improvement. We have just implemented a Customer Satisfaction Survey within the Service Department; your feedback in this helps to fuel our progress.

Essential to enacting this strategic alignment of our improved business processes is the clear and transparent focus of the leadership's team core values and business direction. As such, the senior management team has revisited the company vision and mission, and worked to create a set of values that describe the base for all company decision making.

The Emmetts vision is to maintain the staying power to keep farmers farming, now and into the future.

The values the company is built upon over the past 60 years, which we hope are demonstrated to you through our employees actions in every interaction are: integrity, excellence, innovation, enthusiasm, accountability, teamwork, and community.

As the harvest gets underway, and the hay is cut in most areas, I wish everyone a bountiful harvest and thank you for your support of Emmetts.

Peter Emmett Managing Director



Technician, Jade McConville	
Meet the Mitchells The Mitchell family of Mintaro share their story	06
New! Narrow Tracks John Deere adds three narrow tracked tractors to it's 9RX line-up	09
Harvest Fire Safety Tips for avoiding disaster this fire season	10
New! John Deere 6R Product announcement: The new 6R tractor range from John Deere	12
The Secret to Good Hay We talk to hay contractor Dale Frankel	14
Greenstar 4640 Product review: The new John Deere Greenstar 4640 Receiver	16
New! Goldacres G4V Product announcement: The new Goldacres G4V Crop Cruiser	19
Service Optimisation Learn about the changes we are making to our service processes	22
John Deere Financial We talk to John Deere Financial's Territory Finance Manager	24
Used Harvesters Emmetts Cream of the Crop Used Harvester sale update	27
Used Machinery Guide A comprehensive guide to all in stock used equipment	28

Harvester Tips

With Warracknabeal Service

04

CONTENTS

HARVESTER TIPS WITH JADE...

Jade McConville has been with Emmetts for 22 years, and is recognised within the group as one of our key harvester experts. We interviewed him to see what knowledge he could share for the benefit of readers for the upcoming harvest.

Jade quickly made the point that the best thing farmers can do is to make sure they start their harvest with a machine that has had a pre-season inspection.

Over the years, Jade has seen great success for customers who do their full harvester maintenance and full preseason inspection. As a result, these diligent customers are able to avoid major problems in the middle of harvest.

In lean years, customers may choose to skip their full service – Jade states that while this seems like a good short term option, the reduced income resulting from a day of lost harvesting if a machine breaks down can be devastating.

Here are Jade's top 10 tips...

1. Greasing your machines – follow the guidelines as per the sticker on your machine for daily and weekly greasing suggestions. Whether it is you, a family member or staff member who operates the header, make sure they know where all of the grease points are.

2. Blow down your machines daily to get rid of the chaff and eliminate static electricity to reduce your fire risk and stop spot fires.

3. Check the tension of your elevator chains on a daily basis – when they are loose, they wear out much faster.

4. Ensure you check the knife drive daily.

5. When something stops, get out and have a look – make sure your belts and pullies are in alignment.

6. Change fuel and hydraulic oil filters as recommended. Not changing them in a modern fuel injector system gives you more chance of blowing an injector, which is a pricey item to replace. Fuel filters save wear on your engine by keeping fuel debris out.

7. Listen for any squeaking or knocking noises while you are harvesting - it may be a blown bearing.

8. In the middle of the day, get out of the harvester and walk around it. Make sure it sounds right, and feel all of your bearings. If one is especially hot, call your Emmetts Service Team.

9. Check your shaker bushings and hold the chaffer and sieve frame. If the bearing is sloppy, replace it. If the crank arm breaks, it can result in the chaff frame going into your cleaner fan, which costs



thousands to replace.

10. If your elevator chain is loose, it will skip if it hits a chunk of canola. If you need it checked or tensioned mid-season, give your Emmetts service team a call.

Finally, at the end of harvest, thoroughly blow down your harvester. This year's high mouse numbers have seen many machines come into the workshop with chewed wires, interiors, and controllers.

For parts and service support over the harvest season, call 1300 628 596.



Limited edition Prairie Pro

with up to \$15,000 in factory bonuses

Spray like a Pro





LIMITED MACHINES AVAILABLE - ORDER NOW FOR YOUR CHOICE OF DELIVERY TIME

STANDARD FEATURES

• Tank sizes 6500 / 7500 / 8500L

- 36.5m TriTech boom
 3TS RapidFire and RapidFlow 250mm spacing
- Dual sided solenoid fence line nozzles
- Boom plumbed in 7 sections
- Individual boom wing tilt
- Airbag suspension
- Standard axle width: 6500L 2.1 metre - 7500 / 8500L 2.2 metre
- Tyres 20.8 x 42

- Induction hopper 60L
- ISO BUS controller system
 260 l/min hydraulic drive pump
 (CFO)
- (6500L model) • 300 l/min hydraulic drive pump (7500 / 8500L model)

NSTOCK NOW:

- . 3320 Paralink Hoe Drill
- · 3720 Disc Drill
- 8910 Cultivator
- 5810 Air Hoe Drill

Air Seeders:

- · 6280 · L6450
- ·6350 ·L6550
- ·6450 ·L7550

1300 628 596



HORSHAM · KADINA · MURRAY BRIDGE · PARNDANA · PINNAROO RENMARK · ROSEWORTHY · RUPANYUP · SWAN HILL · WARRACKNABEAL

www.emmetts.com.au



THE MITCHELL FAMILY OF MINTARO...

I had the pleasure of meeting and interviewing the Mitchell Family at the Yorke Peninsula Field Days this year. I had spoken to John Mitchell multiple times prior, as Emmetts is a sponsor of the Mintaro-Manoora Sporting Club and John is on the MinMan Eagles Sponsorship Committee.

Sitting down with them, I heard a wonderful story about family working together, and their commitment to their hay, cropping, sheep, seed and vineyard operation. They were also kind enough to share how an employee and the business survived an on farm accident.

The Family

John is a third generation farmer on a farm at Mintaro, east of Clare in South Australia, and is married to Pam. Their sons, David and Andrew, are also on the farm. Their grandchildren are fifth generation Mitchells and are currently ready to continue the family tradition of playing for the MinMan Eagles in netball and football.

David, a previous A-Grade captain of the MinMan Eagles, is married to Peggy and they have four children. When David left school he worked off the farm, and then spent some time in Adelaide doing Ag Business at University before returning to the farm in 2000. Peggy works on the farm in the office one day a week.

Andrew left the family home and spent two years jackerooing at Collinsville at Mt Bryan, then attended Roseworthy Ag College before returning to the farm in 2000. Andrew is married to Kimberley and they have three children. Kimberley works as a technician for an anti-venom laboratory at Mintaro. The anti-venom is for rattlesnakes, and is sent to the USA. Andrew is currently the Junior Vice President of the North Eastern Football League.

A farm accident and the need to have sound safety policies

One night during the 2016 harvest it was all hands on deck, a typical scenario with farming families at harvest time. Josh, a key member of the Mitchell team for the past three years, had unloaded a chaser bin into a truck and was retracting the auger when it caught a low overhead SWER powerline. Everyone was aware of the line and had done a verbal risk assessment of it when commencing harvest of the paddock earlier in the afternoon.

Powerlines are highlighted in their Safe Operating Procedure, that all employees must read and sign-off on. Josh saw a fire under the chaser bin and believing it to be a bearing fire, jumped clear of the tractor and went to use the fire extinguisher attached to the chaser bin. The chaser bin was live and 19,000 volts of electricity from the powerline went through his body and threw him away from the bin. David, who was in a ute nearby, saw the chaser bin fire and ran over to unhook the tractor and get it a safe distance from the fire, not realising it was also live. Thankfully, Josh was able to call out to him to stop him from touching the electrified machinery. Josh was quickly rushed to hospital in Clare, and then airlifted to the Royal Adelaide Hospital Burns Unit.

Less than two hours later, around 11pm, SafeWork SA had called David to tell him they would be on site first thing in the morning to investigate.

Before we go any further we should tell you that Josh spent six weeks in the hospital, has recovered, and is back to his job. Josh is a valued and vital part of the business, and the Mitchells are devastated about what has happened to him. They are so thankful that he has survived the ordeal and are proud of his recovery focus.

The credit for the positive outcome on the Worksafe investigation must be given to Pam Mitchell. Pam was a teacher and an occupational health and safety officer within her professional career. She brought all of her professional skills to the farm, and in addition to doing the bookwork, along with daughter-in-law Peggy, she created an occupational health and safety system for the farm.

This includes:

• A Working in Isolation Policy, which means everyone must carry a phone at all times. Each team member receives regular calls to confirm their safety.

• A Safe Operations Procedure for Tractors, which all operators must read and sign, indicating they understand the safe operation of the machine.

• A Farm Machinery Safety Procedure for



all machines that are not tractors.There are Safe Operating Procedures for Augers and Powerlines also.

An employee is unable to commence work on the site until they have read, understood and signed the policies and Safe Operating Procedures.

It was these policies that saved the Mitchells from having to defend the workplace accident to SafeWork SA. Although accidents sometimes unfortunately happen, the legislation is in place to ensure that employers have put in place procedures to protect themselves and their workers.

After the incident, Pam has received many calls and questions from their neighbours on how they too can set up similar policies to protect their workers and the liability associated with being found guilty within a SafeWork SA investigation. Pam has also been interviewed by the ABC, as she is campaigning to have the height of powerlines increased to accommodate farm equipment as machinery continues to get larger, but the rural powerline height stays the same.

John Deere has started including powerline warning stickers within the cab. John acknowledged that this was a positive move, and having the warning in front of the operator's field of vision at all times should also help to reduce the chances of workplace accidents.

On the Farm

Sixteen years ago, John and his brother split the family farm in two, and John and Pam began the process of land acquisition to grow their farm. Over the years, they have purchased land and have put in a vineyard, which has a long term contract for the supply of grapes to Cassella. They have also built hay sheds that have the capacity to store 12,000 large square bales, as they supply hay to Johnson's.

David manages the spraying on all of the properties, along with the hay. Andrew manages the sheep and harvesting. Andrew has a great love of genetics in merinos and developing their flock's productivity. The sheep are on a twice yearly shearing schedule to ensure they supply the wool at the length the textile buyers like. It is also easier to manage twice yearly shearing. The family also



produces certified seed which includes oats, barley, vetch, and clover for Heritage Seeds and Pasture Genetics.

Contractors are brought in to cut the hay, and to harvest the grapes. This outsourcing allows the Mitchell family to focus on harvest. They also have a labour barter agreement with a farmer in the North - the Mitchells assist with the farmer's crops, and then the farmer assists at Mintaro. It is a straight swapping of rotor hours and has worked very well for everyone.

Why Emmetts?

John said that they are committed to a long term relationship with Emmetts as their local dealer. As the past President of the Mintaro Manoora Sporting Club and current Sponsorship Committee member, he has seen Emmetts' support of local clubs (including the MinMan Eagles) as a demonstrated commitment to the regional community and not just their customers.

David recalled a funny story about his previous dealings with the Emmetts support team. One day he received a call from the Emmetts help desk, and was told that the low oil alarm had come on for one of the tractors and the support team at Emmetts wanted to let him know this before any damage occurred. David thought it was a great service, and found the humour in it as the machine in question was currently being serviced in the Emmetts workshop.

Why John Deere?

John and now Andrew and David have primarily always purchased John Deere. When asked the reason for it, Andrew said "John Deere is simple. We had a new worker who had always driven New Holland and he thought our John Deere equipment was the easiest to drive. At harvest, if anything goes wrong with a John Deere harvester you can still drive it, it keeps harvesting, and doesn't stop you from getting the crop off". He also said, "We don't use all the technology available in John Deere machinery to its maximum potential. It's there, but we can still keep it simple. We are collecting all of the data and will have it for the future. Although we don't use it now, we do not discount that the historical information will be useful to the next generation". John Deere guidance is one of the technologies that the Mitchells do use, and they have it active on every machine on the farm.

The Future for the Mitchells' Farm

The family will continue to acquire land in the area if it suits their expansion needs. This will help to diversify the risk of frost, which some of their land is prone to.

Passion and commitment to the land and family business is demonstrated to the newest generation by their elders, and they will be welcomed whole-heartedly into the family business if they decide to continue the family legacy of food and fibre production.





Harvesting Performance

For over 65 years MacDon has been raising the bar in harvesting technologies and innovations. Our relentless pursuit for improvement is driven by the desire to make harvesting easier and more productive. We work directly with producers and contractors like you to design, develop and test our machines in the most demanding field conditions around the world. That's our way of ensuring that your MacDon will deliver worry-free harvesting performance, even in the toughest conditions. Find out why more top producers and contracts trust MacDon for their harvest.

ORDER NOW AND SAVE!

With our 2018 Early Order Program, the earlier you order, the more you save!

os ermetts

JOHN DEERE ADDS THREE NEW NARROW TRACK VERSIONS To its 9rx tractor lineup...

All the benefits of tracks with the flexibility of a narrow configuration: Ideal for row-crop applications. Emmetts are looking forward to having some narrow tracks land in our yard for cropping 2018.

John Deere has introduced three new 9RX Narrow Track Tractors, expanding its lineup of high-horsepower machines. Equipped with a narrow undercarriage, these four-track tractors are an ideal fit for controlled traffic farming with 46cm (18 inch) or 61cm (24 inch) wide tracks and track spacing options of 2, 2.2 or 3m (80, 88 or 120 inch).

Three models are available with 420, 470 or 520 horsepower (309, 346, 382 kW) to easily handle large grain carts, high speed planters, nutrient application bars and other high-horsepower needs. With this introduction, the John Deere 9 Family of Tractors now includes wheeled, two and four-tracks and narrow or wide undercarriage configurations.

"Emmetts are proud to have such a long standing relationship with John Deere. No other tractor manufacturer provides farmers with such a wide range of high horsepower tractors, in so many configurations." says Group Marketing & Strategy Manager, Avril Hogan. "With the new 9RX Narrow Track we now have a high horse power machine for row crop areas, the tracks provide the benefit of reducing soil compaction and minimises soil disturbance for greater yield potential."

All 9RX Narrow Track tractors provide controlled traffic farmers the ability to cover more hectares per day with improved controlled traffic capabilities, more horsepower featuring the latest advances in engine technology and enhanced flotation along with plenty of ground-gripping traction. The narrow undercarriage tractor is also an ideal fit for 55 cm (22in.), 76 cm (30 in.) and 101 cm (40 in.) row crop applications.

A roomy, well-equipped CommandView[™] III cab on the 9RX Narrow Track features four-corner cab suspension with ten centimeters of travel, and ActiveCommand[™] Steering, providing operators with day-long comfort in the paddock. The matched, full-width midrollers reduce pressure, heat and wear,



The 9570RX Narrow Track was available to preview at our Horsham branch in September



and extend wear life of the tracks. Rubber isolators and oscillating mid-rollers minimise cab vibration and provide an ultra-smooth ride.

Inside the tractor cab, integrated technology drives efficiency in the field. Important machine functions are easily monitored and controlled using the integrated Gen 4 CommandCenter™ Display. "The Emmetts Precision Solutions Team are please with the Gen 4 Display. John Deere have been investing heavily in technology and this is evident in the new features and screens released this year. Much like the new S700 series harvesters, the Gen 4 displays allow for the various aspects of machine performance to be monitored including AutoTrac[™] and documentation from one screen." Hogan says.

Large jobs are more manageable and long days in the paddock quickly pass by thanks to a 1500 litre diesel fuel tank, increased hydraulic capacity and the integrated guidance and information management systems available on these new tractors.

For more information on the new narrow track 9RX tractors, visit www.deere.com.au or contact your local Emmetts branch.

HARVEST OPERATIONS & FIRE SAFETY

Harvest operations and fire are a partnership that can have a disastrous impact on your farming or business operation. Taking some precautions before and during harvest may reduce the risk of fire and costly down-time. Manage the factors that can cause fire, and be prepared should a fire occur during your harvest operation.

Most modern machines run hotter and are capable of covering large areas in less time than ever before. Larger machines require more horsepower to drive them and this additional heat adds to the fire risk. There are three things that fire needs to thrive – heat, fuel and oxygen. Heat is produced by the motor and will vary depending on the load and outside ambient temperature. Fuel comes in the form of fine dust and chaff particles that are produced by the harvester when threshing materials. Oxygen is plentiful in a harvesting environment due to the increased fan sizes and speed required for cooling packages, separation, and naturally occurring winds. All these factors combine to create a potential disaster.

Field staff investigating causes of fires in harvest machinery found that a large percentage of fires start around the turbo, more specifically in the area between the turbo and the manifold, where temperatures can be quite high depending on load and the operating conditions. The area around the turbo becomes superheated, and ignites material suspended in the air. If the embers land somewhere on the machine or on the ground, in the right conditions this can quickly escalate into a fire. Heat and ignition points can be also found in other areas around the machine. Failed or worn components such as bearings, belts and hydraulic drive assemblies can also add to the potential to cause fires.

Simple steps can be taken to help reduce your risk of fire, such as:

- Blow down and clean your machine regularly, paying particular attention to those areas of the machine where excess amounts of material build up.
- Regularly check your machine throughout the day's operation for excess buildup and overheating.
- Monitor the weather and be prepared in hot and windy conditions.
- When harvesting in high risk conditions, reducing the machine's power requirement from 100% to 80% can reduce overheating of the turbo and engine.

Written by Andrew Shaw Emmetts Precision Ag Consultant & CFA Volunteer

In some cases, the machine will automatically activate a regeneration burn of the DPF when the exhaust limit for carbon build has been reached. To achieve this regeneration burn, the exhaust is heated further through a process of dosing to burn the carbon and particulate matter in the exhaust, allowing it to pass through the system. This process increases the exhaust temperature and creates another potential ignition point in the field. If you have a machine with a DPF system attached, allowing the unit to complete a DPF burn before entering the paddock or providing a safe area in the field will assist



A good harvest operation requires more than just a harvester. There are other pieces of equipment required to successfully remove product from the paddock, and at times these machines are often overlooked. Recently we have seen the introduction of Tier 4 engines and the use of Diesel Particulate Filters (DPF). The reason these engines have been introduced is to reduce the carbon emissions from a machine. in managing the fire risk.

In the event of a fire, being prepared and having the necessary equipment on hand means you can act quickly and put the fire out before it becomes a real threat or control it until other fire fighting services arrive. Having fire fighting equipment such as fire carts before starting harvest is a worthwhile investment. Ensure fire extinguishers are charged and serviceable



on all units used in the field, and communication equipment like UHF's are in good working order. Have a basic action plan should a fire start, and ensure all members of the harvest operation are aware of the procedures.

Looking at all the following considerations before commencing harvest operations can assist in reducing the risk of fire and potentially costly down-time for your operation. The most important consideration of all is the safety of yourself and others involved in the harvest operation.

- Determine the risk level is there a high risk of fire today? Are the weather conditions suitable to commence or maintain harvesting? Is it a Total Fire Ban Day?
- The harvester is serviceable and ready to commence harvest. Are the other machines used to move and transport product also serviceable?
- Is the harvester clean and free of excess material build up from harvesting? Look at areas where debris can build up around the machine (around the motor, cooling packages and on ledges).

• Clean around the cooling package, keeping the radiator and fan areas clean so that air can circulate and assist in reducing the engine temperature.

- Reduce the machine power load in crops that are known to have a heightened fire risk.
- Review the order machines are moved around the farm, so that assets are in place prior to commencing a field or farm.
- Is all fire fighting equipment serviced and in good working order?
- Is there an emergency management plan place in the event of a fire starting? What action is taken if the fire escalates beyond your control? Are all members of the operation aware of these procedures?





Source: www.cfs.sa.gov.au



NEW JOHN DEERE 6R SERIES TRACTORS

In September, the Emmetts Sales Team were able to see some of John Deere 2018 releases in Brisbane. Among the many exciting products on offer was the new 6R tractor.

John Deere is launching two new top of the range six-cylinder tractor models rated at 171 kW (230 hp) and 186 kW (250 hp) (97/68 EC), designed to meet the needs of contractors and farmers. The 6230R and 6250R will complete the line-up of John Deere 6R Series tractors.

The 6230R and 6250R set new standards for transport, operator comfort and acceleration on the road. Thanks to an engine boost of 37.2 kW (50 hp) with Intelligent Power Management (IPM), the flagship 6250R tractor provides up to 223 kW (300 hp) when required. With a very light vehicle weight of 9.3 tonnes, the 6250R delivers more power than any other tractor in this weight class, along with an unrivalled power density of 31 kg/ hp. The high maximum permissible weight of 15 tonnes also allows a 5.7 tonne payload, which means the tractor is able to transport heavier loads.

Both these new tractors are powered by a 6.8 L PowerTech[™] PSS engine with dual turbochargers and advanced DPF and SCR technology, which responds very quickly to changing loads while consuming less fuel



and meeting demanding Final Tier 4 (FT4) emission standards. The upgraded AutoPowr™ transmission delivers maximum efficiency, with 100 per cent mechanical power available at 3.5 km/h for heavy draft operations, 11 km/h for light draft work, 22.5 km/h km/h for heavy transport and 47.2 km/h for light transport duties. Once running at maximum road speed, RPM automatically drops and 50 km/h is maintained at 1630 RPM and 40 km/h at 1300 RPM, which results in lower fuel consumption on the road.

The tractors also feature an all-new CommandPRO[™] joystick, available as an optional extra, which introduces a new dimension in ergonomics and versatility to John Deere tractors. Top speed can be reached with just one push, and 11 programmable buttons are available for the hitch, PTO, SCVs, AutoTrac[™] controls etc. The functionality of CommandPRO allows the tractor to be controlled from top speed to zero with a simple push or pull of the joystick, and lower speeds from 0-2 km/h can be achieved with the creeper control function. Both the joystick and pedals can be operated at the same time, and there is no need for an external ISOBUS joystick as the driver can also operate the tractor and ISOBUS functions simultaneously.

Equipped with a pressure and flow compensated hydraulic system, the new 6R Series tractors deliver a powerful maximum flow of 160 Lpm at 1500 RPM. This also saves fuel, even in the most demanding hydraulic applications. Up to six SCVs with





individual pressure-relief levers have been grouped together for easier access, and new lift capacities are 10.4 tonnes on the rear hitch and 5 tonnes at the front.

The 6230R and 6250R tractors also feature a high level of operator comfort. The intelligent hydro-pneumatic cab suspension (HCS Plus) system offers more driving comfort and isolation from noise and vibration. Better traction and up to 10% more power applied to the ground are provided by the new self-levelling TLS™ Plus Triple-Link Suspension system on the front axle. This automatically adjusts sensitivity and suspension rate, and synchronises with hitch sensing to compensate for power hop under heavy draft conditions. Less arm movement and significantly less steering effort is required by the Variable Ratio Steering (VRS) system, which can be activated and deactivated from the tractor's CommandCenter™ control console.

Key service points on the new 6R Series tractors are easy to access for maintenance. Both models feature 750 hour engine oil filter, fuel filter and engine oil intervals, helping to further reduce parts and servicing costs. The lifetime Diesel Particulate Filter (DPF) and low diesel exhaust fluid consumption of 2-3% provide additional savings.

Key Specifications							
Specification	6230R	6250R					
Engine Type	John Deere PowerTech PSS, dual turbos	John Deere PowerTech PSS, dual turbos					
After-treatment	DPF, DOC, SCR w. DEF*	DPF, DOC, SCR w. DEF*					
Cylinders/Displacement	6/6.8 litre	6/6.8 litre					
Rated speed	2100 rpm	2100 rpm					
Torque reserve	40%	40%					
Rated power (97/68 EC)	171 kW (230 hp)	186 kW (250 hp)					
Maximum power (97/68 EC) w. IPM	205 kW (279 hp)	221 kW (300 hp)					
Transmission	AutoPowr	AutoPowr					
Speed @50k/40k	1630/1300 rpm	1630/1300 rpm					
Front axle suspension	TLS Plus	TLS Plus					
Hydraulic system	PFC with load sensing	PFC with load sensing					
Pump	160 L/min @ 1500 rpm	160 L/min @ 1500 rpm					
SCVs (max)	6 (+ 3 mid stack valves)	6 (+ 3 mid stack valves)					
Max. lift capacity, rear	10,400 kg	10,400 kg					
Max. lift capacity, front	5,000 kg	5,000 kg					
PTO rear	540/540E/1000	540/540E/1000					
	540E/1000/1000E	540E/1000/1000E					
PTO front	1000	1000					
Weight	9,300 kg	9,300 kg					

For more information, visit www.deere.com.au

MY18

S700

SERIES

COMBINES



EMMETTS - NOW TAKING ORDERS

Overseas model shown

THE SECRET TO GOOD HAY...

We visited Dale Frankel, hay contractor, just outside of Sheep Hills to find out how the hay season is going. We interviewed him October 24, and his hay was a beautiful range of greens.



Dale is a customer of Derek Reid's at the Rupanyup branch, and since this is the Hay and Harvester issue, we needed some info from the field on how this season is looking. The good news is the hay was looking great on the day of writing this article. The bales produced by Dale's Krone balers were like bricks, and the colour variation in his paddock was excellent.

The other good news to report is, Dale is happy with the John Deere W260 Self Propelled Windrower he purchased last year. After giving it a try on demo, he decided to keep it. It helped him to get through the dense forage that the 2016 hay season produced. He went with the V10 rollers rather than the tri-lobes in the W260 as they crimp the rye grass, balansa and clover all evenly, to assist with consistent drying time.

Dale has been growing hay for years, at 14 he was baling little squares and selling them at Drysdale on the Bellarine Peninsula. He then bought one of the first large square Massey balers to come into Australia. Many of the producers around the Sheep Hills area didn't think it would be a viable business, with most farmers cutting hay one in every five years.

Dale talked to farmers about the idea of growing hay as a crop, as he was building his contracting business. The hay market had always been sporadic, but as dairy continued to advance in their feed science, high protein quality hay began to get recognised within the market. Over time, local farmers have increased the acreage of hay across their cropping plans.

Dale believes that hay has not yet reached



it's full potential in the area. With the increase of rye grass resistance, he believes that more producers will start to integrate hay crops into their production cycle.

For the best hay, Dale suggests investing time in preparation:

- He suggests a speed tiller to get the trash incorporated into the soil.
- Rolling must be carried out to level the ridges to avoid damaging your cutting bar. Rolling will also help to press in the rocks if you have rocky ground.
- Raking he likes to rake two mower conditioned rows into one before baling.
- He believes in inter-row sowing, and having a strong bed of stubble to prevent any contact between the windrow and the soil for curing.

Trends he sees:

• He believes that raking two rows into one the day after cutting is perfect for curing. Rake another two rows into one for big windrows to make perfect bales. He predicts people will start to buy bigger rakes for this reason.

• The introduction of steamers in the last few years has enabled contractors to work more hours in a day. The steamer sits between the tractor and baler and artificially introduces humidity to the forage to reduce breakage and loss of leaves if the conditions are too dry.

What has changed over time:

• When Dale first started his contracting business, the hay season stretched out over a longer period of time. He would start baling in Northern NSW for a week to ten days, move to the Riverina for ten days, spend ten days in Patchewollock and Warracknabeal, move to Minyip and finish in Port Fairy after three months. Now, he said the season all hits at once, regardless of the area.

- Dale is a big fan of Medic hay which has decreased in plantings over the years because of the residuals in the soil, with vetch continuing to gain popularity because of its ability to tolerate the conditions.
- The development of the export oaten hay market has been great for everyone in the industry.

Dale was honoured to receive the National Feed Central Award 2016/2017 for his hay last year. He was given the national hay quality award for the best vetch hay visual appearance score. He uses feed central to have his hay inspected and tested prior to sale.

Dale has four grown children, one is an engineer and the other three are ag scientists. His two daughters are involved in animal production and export, and his son is farming at Murtoa North and helps with the hay operation. Dale's wife Noela also has a son in the agricultural manufacturing business.

We would like to thank Dale for this interview and for supporting Emmetts Rupanyup with his business.





JOHN DEERE INTRODUCES 4640 UNIVERSAL DISPLAY FOR TRACTORS The new 4640 Universal Display offers better data collection, increased functionality and greater choice for monitoring and managing operations.

The new John Deere 4640 Universal Display raises the bar for performance, uptime and cost of operation as part of the latest John Deere Generation 4 Operating System. For customers, this translates into better data collection, increased application functionality, and greater choice for monitoring and managing many tractordriven field operations.

The new 4640 Universal Display enables customers to use the most common and popular John Deere applications, including AutoTrac[™], documentation, and Section Control, in a portable display that has the latest internal components, design and user interface.

Matt Burns, Emmetts Group Precision Solutions Manager says "there are new enhancements built into the 4640 Universal Display for Generation 4 operating system customers. The new display is transportable and easy to operate, with a more intuitive and modern operating system. It includes diagnostic information to ensure machines keep running and operators and technicians informed of the machines performance. There is a Work Setup app which allows for customisation of run pages, and in screen help functions allowing easier navigation throughout."

When it comes to performance, the 4640 Universal Display provides improved documentation for high-speed planting and nutrient applications, coupled with the latest data syncing functionalities for increased on-board/off-board flexibility. Additional enhancements include the ability to more accurately map and operate Section Control to precisely apply multiple products simultaneously with individual coverage maps and application points.

The display is designed to import new customer and product information without the risk of overwriting existing client/farm/ field and guidance line information. It also has an expanded suite of Precision Ag Core applications, including AutoTrac, Section Control and documentation, as well as wireless data transfer (WDT) with the "data sync" feature for automatic transmission of work documentation to the John Deere Operations Center.

The time it takes operators to setup and startup the display has been reduced and display navigation has been improved. This equates to more uptime for the user, as a quickly learnable display results in reduced training time, more time working, and fewer operator mistakes.

Cost of operation also is lower with the 4640

Display. Improved Gen 4 applications such as AutoTrac, Section Control, and documentation increase customer profitability by helping users work more efficiently, reduce overlap and skips, and maximise inputs and field operations. Combined with Gen 4 Section Control, operators can optimise field performance using distance and speed-based turning with the ability to dial in more quickly and accurately the desired settings.

In addition, a power button has been added to the back of the 4640 Display so operators can shut the display off or reboot without powering down the tractor. The display is compatible with the Gen 4 Extended Monitor, which increases the number of run pages visible to the operator, giving easier access to more operation information.

The precision ag software for the display is available as either one or five year subscription durations and in two levels, either AutoTrac only or as Precision Ag Core that includes not only AutoTrac but also documentation and Section Control. This gives customers the flexibility to match the right software subscription level and duration to their needs.

John Deere have a range of precision



ag software subscriptions available, and variations on the subscriptions timeframes, allowing growers to trail the software without having to commit to annual subscriptions. The Emmetts Help Desk gives subscribers telephone access to our Precision Ag Solutions staff to assist and advise on software usage, machinery utilisation data, software updates, prescription map loading and more.

The 4640 Universal Display is available to order now. It is compatible with John Deere 30-Series to the latest 6R, 7R, 8R and 9R Series Tractors, as well as AutoTrac Universal and AutoTrac Controller compatible competitive tractors. Software update 17-2 is required for functionality. Precision ag application compatibility for implements and controllers, and for general applications, is limited to the latest Gen 4 OS software available.

For more information on the new 4640 Universal Display, contact the Emmetts Precision Ag Solutions team.

Content and images from 4640 Press Release. Visit www.deere.com.au for more information.

EMMETTS PRECISION AG

iMETOS 3.3

iMETOS[®] 3.3 is a highly-durable weather station, adaptable to all environmental conditions.



NOW AVAILABLE THROUGH

It is powered by solar-panel-rechargeable battery and is extremely reliable thanks to an internal non-volatile memory. It can store more than a year of measured data and can receive data from iMETOS Radio Nodes if equipped with the appropriate interface.

iMETOS® ECO D3 is a data-logger powered by solar-panel-rechargeable battery, designed to work in the most difficult conditions and in all climatic zones. It can be equipped with a rain gauge and various sensors, such as water level, temperature, soil moisture, salinity etc. If equipped with appropriate interface, it can receive data from iMETOS Radio Nodes.

Other sensors



Data interpretation

All measured data from iMetos is stored and available in real time on the platform Fieldclimate.com and accessible through our free iOS and Android apps.

You can define critical thresholds beyond which you automatically receive SMS alerts and activate the alarm mode in which data communications are intensified for an instant update.

Soil moisture sensors

PessI Instruments offers a wide range of OEM sensors measuring soil moisture, such as profile probes or fork like sensors, which are used to measure tension (or suction).

The possibility to choose different technologies and sensors and combine them, allows you to design the best soil moisture monitoring solution based on the characteristics of your soil, crops, irrigation systems, arrangement of the terrain and field management. Specific solutions are available for potted plants and soil-less applications. Some of these sensors can also measure soil temperature or bulk electrical conductivity (EC) or volumetric ion content (VIC), indications particularly useful for fertigation management.

DRILL & DROP (SENTEK)



- VWC
- Temperature
- Version TRISCAN:
- salinity (VIC) • Length: 60cm, 90cm, 120cm
- 1 sensor every 10cm







NEW! Emmetts Precision Ag Solutions Volume 4 out now!

Contact the team or visit your local branch for your copy!



Take your crop's potential to a whole new level.

Ditch the lasers and spend more time getting the job done with iGrade. Whether you need to make constant slopes for draining, or perfectly levelled planes, iGrade simplifies the job, reduces operator fatigue and minimises earthmoving costs.

Make life easier, and save money with this great offer today.

PURCHASE iGrade[™] AND GET \$6,000 OFF

A StarFire[™] 6000 RTK RECEIVER

PLUS GET \$2000 OFF THE PURCHASE OF A SECOND RECEIVER



*Discount applied to agreed-upon purchase price (excluding pre-delivery, freight, assembly or dealer charges) through 28 February 2018. Karade Activation and a maximum of two SF6000 RTK. Ready Receivers inclusive of SF3/RTK Ready activations per individual customer purchased in a single order. Offer available for Australian residents on new equipment purchased in Australia only.



HORSHAM · KADINA · MURRAY BRIDGE · PARNDANA · PINNAROO RENMARK · ROSEWORTHY · RUPANYUP · SWAN HILL · WARRACKNABEAL



agreedecisionag.com.au | 1800 366 388 | emmetts.com.au

GOLDACRES G4V CROP CRUISER

Goldacres are proud to announce the soon to be released G4V Crop Cruiser Self-Propelled sprayer.

Goldacres offers a complete range of spraying solutions to the Australian market. Established nearly 40 years ago, Goldacres spraying equipment has endured the test of time to become a market leader in sprayer design. Goldacres sprayers have been designed and engineered to operate under Australian conditions. The company works closely with contractors and farmers to ensure that all its products fit the end user's needs. With over 60 models available, the latest edition to the range is the soon to be released G4V self-propelled sprayer.

Goldacres aim was to supply the horticulture market with a lightweight self-propelled sprayer that is four-wheel steer, four-wheel drive with a narrow track width. The sprayer needed to be most efficient spraying at typically lower speed ranges with higher capacity hydraulics to operate a large spray pump for high flow rates. The design team came up with a unique hydro-mechanical drive system to form the basis of the ultimate horticultural self-propelled sprayer.

While the G4V might look similar to its G3 & G4 brothers, its drive design is vastly different. The G4V Crop Cruiser features a unique hydraulic and mechanical drive line system. Using a single high capacity variable displacement hydraulic pump combined with a hydraulic motor coupled to a full mechanical transfer case, differentials and drop axles provide smooth infinite speed control with the added benefit of simplicity, reliability and unmatched power to the ground.

The G4V is powered by the proven 121kW (165hp) QSB 4.5-litre Cummins engine driving into a unique Goldacres design hydro-mechanical drive system. The hydraulics system uses a Danfoss transmission with a two-speed transfer case that feeds the mechanical drive from the transfer case to power the wheels. This unique hydro-mechanical drive system sets the G4V apart from the broadacre G3 and G4 models with their full mechanical drive systems.

Goldacres engineers have also installed inboard hydraulic brakes and a Limited Slip Diff both front and rear to keep wheel power balanced at all times. The unit features constant four-wheel drive with computer assisted four-wheel steering for an unmatched turning radius of just 2.9m, ideal for tight headlands commonly found in row crop situations.

Inside the cabin, the full ISOBUS control brings all the systems together into a single display, this virtual terminal shows all the sprayer functions such as a pump speed readout, ultrasonic boom levelling plus sprayer steering and task control applications. Wheel tracks can be set from 1.84 to 2.39m, with up to 16 track width variations in all to suit most horticultural row applications. The sprayer can be optioned with either 3000L (G3V) or 4000L (G4V) main product tank with a 300L rinse water tank.

The G4V Crop Cruiser offers the choice of two boom designs; the Delta Series flat folding boom matches features the proven three way suspension design with an 18 to 24m size range, or a TriTech Series flat folding boom designed with mild steel inner wings with aluminium outer wings and breakaway range from 24 to 36m.

Goldacres manufacture the G4V Series in Ballarat, Victoria, and have developed these models as the ultimate horticultural self-propelled sprayers ideal for specialist cropping and row crop style applications.





UNWRAP THE HOLIDAY MAGIC WITH JOHN DEERE 2 SEAS





64.30 Harvesting Set w/Combine, Tractor, Grain Cart & Crain Sem

\$49.95



JOHN DEERE

\$24.95

Monster Treads Mega Wheels Tracto

SHOP 134.95

SR8P \$34.95

Monster Treads Lightning Wheels 4WD Tractor w/ Lights & Sounds \$39.95

Sit-n-Scoot Buck ATV

Now can service your very own John Deere Tractor engine. This service tractor is Now can service your very own som perier tractor ingene. This service tractor is over 60cm tell and comen with 15 page functions. It has non-moves repeately parts, that can be insurted and removed and replaced: the motor, battery, spark plags, when a different electronic staters sounds when the ignoritom kay is turned. Lots of fun for yoar little mechanic. If a AMA batteries required (Not included)

\$89.95

SRRP \$45.95

SRRP 165.95

\$**199**.95

5819 5229.95

3917

JOHN DEERE TRACTOR ENGINE

45758

\$69.95

NEW

5889 199.95

30

12:0*

SREP 1109.95

24805

46623



\$24.95

6V BATTERY OPERATED GATOR WITH WATER BAZOOKAS

- Lights and sounds with working headlight
- MP3 Jack with powered speakers. DirectDrive non-sky tyre traction strips
- **WPH forward/reverse**
- 6 Volt rechargeable battery and charg
- 00905 2 detachable water bazookash

Weight capacity: 34Kg For Ages 3+

\$249.95

SRRP 1299.95

\$50



104/Y Australia, 942-956 Taylors Road, Dandenang South, Victoria, 3175 | Pic +61 3 9799 5500 | Fac: +61 3 9799 5589



The 2017 John Deere Parts Catalogue (Harvest) - Available on our website now!

2017 PARTS CATALOGUE HARVEST

COMBINE PARTS AND ATTACHMENTS

And the second sec

Replacing worn belts makes good dollars and sense

You can see from the diagrams below that many combine components rely on belts to perform their functions. When you maximise the power a belt provides, you increase your machine's productivity. Which is why replacing worn belts is so critical.

If worn belts are not identified and replaced in time, feeding, threshing and separating performance can be affected. For example, when cylinder speed increases to compensate for worn components, it can cause incomplete threshing or grain damage. Ultimately, worn belts can lead to equipment failure, downtime and expensive repairs.

Good belt drive maintenance involves:

- Removing old belts, inspecting all components for wear and damage
- Installing new John Deere Original Equipment Manufacturer (OEM) belts. Our combine engineers test and select belts for maximum performance. (Be sure to replace with the correct length, material and pitch angle)
- Checking belts for proper alignment and tension
- Replacing all multiple-belt drive belts at the same time with a John Deere OEM set



- (1) Feederhouse
- (2) Header and reel pump
- (3) Uploading auger system
- (4) Variable rotor drive
- (5) Countershaft, discharge beater and chopper
- (6) Straw chopper
- (7) Discharge beater

- (8) Alternator
- (9) Engine fan
- (10) Rotary screen drive (engine side)
- (11) Rotary screen drive (screen side)
- (12) Clean grain elevator
- (13) RH jackshaft (rear)
- (14) RH jackshaft (front)

- (15) Tailings auger and elevator
- (16) Cleaning fan
- (17) Shoe, fan jackshaft and conveyor augers
- (18) Feed accelerator
- (19) Overshot beater
- (20) Tailings rethresher
- (21) Vacuum fan drive

EMMETTS SERVICE STANDARDISATION

The Emmetts Group Service Department are improving the way we service your machinery. This new process, led by John Deere, is designed to improve workflow, communication and reduce time in workshop for the machines that are being repaired within the service department.

If you have any queries regarding the service of your machinery, please contact your local Emmetts service department.

Streamling the Process

The service standardisation process began in July 2017 and has involved bringing a team together from across all ten branches. Team members include service managers, service administrators and branch administrators.

The team members reviewed the way each branch moves a repair through the business, from answering the first phone call in service or from the precision ag help desk, to booking the repair into the service schedule, communicating with the customer, internal parts ordering and repairing the machine.

The John Deere team helped to facilitate this review of the current processes. Having external people from John Deere as part of the team provided a wide range of industry knowledge. They could ask the questions that the service team may not ask themselves, such as "Why do you do it that way?" or "How does worker X find out about issue Y" and really allowed the service standardisation team to delve into



the most efficient way to get machines serviced and back to the customer.

Improving Communication Internally

From this initial workshop, an Emmetts Service Procedure was created which is to be adopted across all branches. This way, each branch is following the same efficient Emmetts direction. This will also allow for service team members to work easily between any branch, as all procedures will be consistent across the group.

Improving Communication with the Customer

The major benefit for the customer with the new efficient workshop process will be the reduction in delays. The Emmetts Service Department have started running a customer satisfaction survey, which is sent out randomly to those who have just had service work done. It allows for the respondents to rate their satisfaction with the service department, highlight any good or bad experiences they have had, and





gives the Group Service Manager the opportunity to follow up with customers on any points customers would like to discuss.

We have been using this feedback to better our service. One of the issues raised was knowing exactly when a service technician is coming out, or when they have been. A tech may visit the property, work on the machine and make the repairs, but if the operator or owner is not around, they may not see each other. The outcome is, the machine operator may not know that the machine has been repaired. As a solution to this, service tags have been made that the technician will hang from the rear vision mirror once a machine is repaired. This tag (see example right) outlines exactly what has been done to the machine, and allows the technician to leave notes for the owner regarding the repair and any further action if required.

Improving consistency in pre-delivery and inspections

A checklist for all pre-delivery inspections is

being implemented. Every machine, new and used, will have had a full pre-delivery inspection completed on it before being delivered to the customer. This check list will be signed and dated by the Emmetts employee undertaking the inspection and it will be their responsibility to ensure every point is checked off.

Reducing the time spent in the workshop

In the coming months, large screen televisions will be placed in each workshop. These screens will have each technician's jobs detailed. This will help to facilitate the flow of work, and reduce time spent communicating with the Service Manager about the next job coming up. Every efficiency added allows for the machines to be moved through the workshop faster.

This may not be relevant to each reader, but we do want to be very transparent in communicating how we are on a path of continuous improvement to enhance the outcomes for each customer.

FIELD SERVICE

☐ Repair Complete ☐ Further Work Required Repair Details

Technician

Date

HISTORIA - KADINA - MURRAY BRIDGE - PARNDANA - PINNARO HORSHAM - KADINA - MURRAY BRIDGE - PARNDANA - PINNARO REMMARK - ROSEWORTHY - RUPANYUP - SWAN HILL - WARRACKNABEAL

express fund »»

Call us on **1800 265 546**

Equipment Finance made easy

Specifically developed to help farmers and ruralbased businesses, Express Fund's agricultural and farm equipment funding solutions are the most flexible on the market.

JOHN DEERE FINANCIAL... WHAT YOU MAY NOT KNOW

written by Avril Hogan Emmetts Marketing Consultant

I sat down with John Deere Financial's Territory Finance Manager Andrew Cowie while he was visiting the Yorke Peninsula Field Days in South Australia, to find out what the benefits of using John Deere Financial are, and his answers were very clear. John Deere Financial was set up for the farmer. With full knowledge of each of the industry segments and how those businesses operate (broadacre, viticulture, livestock etc), John Deere Financial works to understand you, your business and its cash flow cycles.

Getting the equipment that you need to do the job

Emmetts and John Deere Financial both exist to get the farmer the equipment needed to get the job done. The following points elaborate on the various ways John Deere Financial works to get you the equipment you need.

Payment options – monthly, quarterly, or annually

John Deere Financial understands the varying cash flow cycles of each farm and are able to set up payment options to suit the customer. For example, they can set up annual, quarterly or monthly payments.

Annual payments provide a benefit to contractors starting out, or the broadacre croppers who may have the opportunity to financially benefit from efficient new machines and not have to make a first payment until the grain is sold or the contractor has been paid for his work. What horticulturalists may not know is that monthly payments are also available.

JDF will finance used trades

Andrew said that "Not everyone may know that JDF can finance pre-owned equipment, as well as any brand including non John Deere equipment used within the trade."

The convenience of the eSignature

An industry leading innovation being adopted by John Deere Financial is the use of the eSignature for eligible customers. The eSignature is a time saving convenience for the customer, which



John Deere Financial's Territory Finance Manager, Andrew Cowie with Emmetts Roseworthy Sales Manager John Lloyd at the Yorke Peninsula Field Days.

allows the finance paperwork to be emailed through to be signed meaning less hassle and less travel. The eSignature has now gained legal acceptance and John Deere Financial are the only captive financiers using this.

Logistically, how the eSignature works is, the loan documents are sent through to the customers email. The customer opens them and clicks on the icon to get an SMS code sent through to their phone. The customer then types the code into the computer and uses the mouse to sign within the box provided. You hit submit and it is complete.

Transaction time – waiting period

If you are a new JDF customers it will take you less than an hour to complete the application. Once received, the turnaround time is usually 24 hours within the working week. Once approved, if the machine is in stock you can usually drive it away within a few days of approval.

Repeat customers are important to John Deere Financial. There is an abridged application for previous John Deere Financial customers, which further streamlines and simplifies the application process.

Why JDF is different to banks • No monthly fees

- No monthly lees
- No early termination fees
- The security is in the equipment, not your house or land. There is no security other than the equipment being purchased.
- Low establishment fee

• The rates vary depending on the term, deposit, trade and are independent of the reserve bank rate.

The Green Experience can transition into an excellent finance experience, which is why John Deere Financial was designed, for the John Deere customer. John Deere Financial is an integral part of the John Deere network, and as a captive financier, John Deere Financial only finances John Deere dealers to assist them to support the needs of their customers.



For further information on John Deere Financial, visit www.deere.com.au You wake up every morning thinking about your bottom line. So do we.

As dawn breaks, you're ready to grow your operation. So are we. We work to know you to understand what you face in the paddock, and to help you get the most out of what you put in. Along the way, you can count on us for flexible financing — to structure payments and provide terms that fit you, and your business.



John Deere Financial. There at the start --- and end --- of every day for you.

EX-DEMO 9570RX TRACTORS



MASSIVE SAVINGS UP TO **\$25,000**

Contact Emmetts Today

IN STOCK FOR IMMEDIATE DELIVERY



EMMETTS CUSTOMER TRIP



In July, Emmetts customers enjoyed an 18 day European getaway. Travelling through Germany, France and England, they visited agricultural factories, farms, battle fields and more.

Germany

In early July, 44 customers from the Wimmera region plus Emmetts staff left Melbourne and flew to Munich, Germany, where they enjoyed a city tour, and a visit to the world famous BMW factory and museum.

The group then travelled to Rothenburg, a town in northern Bavaria known for its medieval architecture. The next destination was Heidelberg, and on the way the group visited the John Deere Harvester Works in Zweibrueken, where harvest equipment including combines, forage harvesters and parts for harvesting equipment are manufactured for Europe, Australia and New Zealand.

There was also a tour of the John Deere factory in Mannheim. There, the group was able to see a range of John Deere tractors being built, including some 6 Series tractors destined for Australia.

France

While in Reims, the tour included visits to the Champagne Caves, wineries and a variety of different broadacre farm operations, where the group was able to speak to the owners about their business and farming methods and compare to their own experiences back in Australia.

It was then on to Paris to take in all the sights, including the Eiffel Tower, Arc De Triomphe, West Bank, Notre Dame Cathedral, Luxembourg Gardens and more. The group enjoyed a bicycle ride through the city as well as a cruise along the Seine River.

A highlight of the trip was touring the battlefields in France and Belgium, and attending the opening ceremony of the new Australian and New Zealand memorial for animals lost during World Wars 1&2 in Pozieres.

London

The tour finished in London, with the group enjoying a city sight tour through the city and West End.

Many chose to extend their holiday and stay in London or continue travelling throughout Europe. The trip was a great opportunity to learn more about the production of farm machinery and the way other countries farm, and was thoroughly enjoyed by both staff and customers.

Emmetts would like to thank the customers that came along, as well as tour guide Peter Lloyd, and Sharna from Helloworld Horsham for organising such a great experience.







USED HARVESTERS For current available stock, visit www.emmetts.com.au

GREAT FINANCE PACKAGES AVAILABLE!*



John Deere S680 Year: 2012-2014 Hrs: 895-1729 Price: \$407,000 - \$489,500



John Deere 9650 STS Year: 2001 Hrs: 4200 Price: \$82,500



John Deere 9510 Year: 1998 Hrs: 4505 Price: \$82,500



John Deere S670 Year: 2012-2014 Hrs: 1400-2036 Price: \$286,000 - \$418,000



John Deere 9600 Year: 1993 Hrs: 5288 Price: \$44,000

AVAILABLE

Case IH 8120

Year: 2011 Hrs: 2498 Price: \$214,500



John Deere 9770 STS Year: 2008-2010 Hrs: 2282-3640 Price: \$214,500 - \$275,000



John Deere 9660 STS Year: 2004 Hrs: 3525 Price: \$115,500



Case IH 2388 Year: 1999 Hrs: 6400 Price: \$49,500



John Deere 9760 STS Year: 2004 Hrs: 4660-5485 Price: \$99,000 - \$104,500



John Deere 9500 Year: 1994-1996 Hrs: 6418 Price: \$22,000



Agco Gleaner S77 Year: 2013 Hrs: 1300 Price: \$269,500



Terms and Conditions apply. Every effort is made to ensure details are correct as of 13/11/2017. Prices include GST and are based on no trade in. Photos are for illustrative purposes only.

*Conditions apply. Finance available through John Deere Financial Limited to approved commercial applicants only.

Model	Year	Hrs	Sep Hrs	Stock #	Branch	Price
John Deere S680	2014	895	650	252645	Horsham	\$489,500
John Deere S680	2013	1572	1256	152356	Rupanyup	\$440,000
John Deere S680	2012			352310	Warracknabeal	\$407,000
John Deere S680	2013	1729	1088	152370	Rupanyup	\$456,500
John Deere S680	2014	1058	706	152378	Rupanyup	\$418,000
John Deere S670	2012	1850	1405	252646	Horsham	\$319,000
John Deere S670	2014	1400	1030	800986	Renmark	\$418,000
John Deere S670	2014	1650	2350	252639	Horsham	\$286,000
John Deere S670	2012	2036	1572	152335	Rupanyup	\$379,500
John Deere 9770 STS	2009	2468	1814	800035	Roseworthy	\$275,000
John Deere 9770 STS	2008	2282	1620	200015	Roseworthy	\$264,000
John Deere 9770 STS	2010	3640	2640	451493	Swan Hill	\$214,500
John Deere 9760 STS	2004	5485	3105	252209	Horsham	\$104,500
John Deere 9760 STS	2004	4660	3608	801028	Roseworthy	\$99,000
John Deere 9660 STS	2004	3525	2481	252755	Horsham	\$115,500
John Deere 9650 STS	2001		4200	152346	Rupanyup	\$82,500
John Deere 9600	1993	5288	4115	800397	Roseworthy	\$44,000
John Deere 9510	1998	4505	3239	252729	Horsham	\$82,500
John Deere 9500	1996	6418	4209	152367	Rupanyup	\$22,000
John Deere 9500	1994		3322	800166	Kadina	\$22,000
Agco Gleaner S77	2013	1300	900	252666	Horsham	\$269,500
Case IH 8120	2011	2498	1855	451214	Swan Hill	\$214,500
Case IH 2388	1999	6400		451141	Swan Hill	\$49,500

USED MACHINERY GUIDE



28 emmetts

Terms and conditions apply. Every effort has been made to ensure details are correct as of 13/11/2017. Prices shown are based on no trade in and are inclusive of GST. Attachments in the photos may not be included.



FIELD DAYS PHOTO ALBUM

Riverland Field Days Barmera, South Australia.

Dates: Featured:





Congratulations!

15th & 16th September. John Deere 5090R (plus a wide range of machines, from mowers to grain combines), Greentech sprayers, Bourgault, Howard and Berti.

Well done to the Emmetts Renmark parts department, who won the Best Small Outdoor Exhibit with their amazing display of John Deere toys!

Yorke Peninsula Field Days

Paskeville, South Australia.

Dates: Featured: 26th - 28th September. A huge range of John Deere equipment, including the narrow track 9520RX.

Yorke Peninsula Field Days is Australia's oldest field days and a massive 3 day event! Thanks to everyone who came by the Emmetts stand!







Congratulations to our competition winner Ryan Lynch - enjoy your new DJI drone!





Coonalpyn Show Coonalpyn, South Australia. Date: 21st October. Featured: A wide range of John Deere machinery.



MEET SOME OF OUR STAFF...



Jill Barr Parts Interpreter, Pinnaroo

Jill worked in the Pinnaroo location in the early 80s, until she left in 1986 to

travel around Australia. She headed to WA first, and also lived in Darwin where she managed a Newsagency. She also lived in Keith, SA for three years before coming back to Pinnaroo. Jill has two children, a son who lives in Keith and a daughter working on a station in the Territory. Jill and her family have a family business of breeding, raising and training kelpies and stockmanship is part of the business. Working in parts, she has seen the industry move from a manual parts book system to a fully electronic system. In the 80s she saw her first fax machine in Darwin and could see the application of the new technology to her parts job in Pinnaroo. Jill is a keen lawn bowler and golfer and is a member of both the Pinnaroo Bowls Club and the Pinnaroo Golf Club.



Jordan Lee

Precision Ag Technician, Horsham Jordan started his career as a diesel mechanic with Cummins in

Melbourne. He then went on to complete an Advanced Diploma in Agronomy at Longrenong College, near Horsham. He is now based at Emmetts in Horsham, but regularly travels around Victoria and South Australia to all the group branches. His diverse day-to-day role consists of installing precision ag equipment on farms, providing assistance on the 1800-EMMETT AMS hotline and helping customers with general precision ag enquiries.

Favourite part of the job? Working with the growers and being part of their business. It's great to see how people advance their farms through technology.

Tamara Schlichting Administrator, Head Office

Tamara has been with Emmetts for about 18 months. Her current role

involves processing new and used machinery sales, and backup payroll and banking. Before that, she has lived and worked all over. Growing up in the Adelaide hills, Tamara has since lived in Darwin, Townsville, Mt Isa and even Canada. Tamara has previously worked in accounting, retail, bartending and hospitality roles, as well as being a cleaner in the mines. In her spare time, she enjoys renovating her house in Dimboola, art projects such as leadlighting, gardening and dragon boat racing, where she is the secretary of the local club.

Favourite part of the job? The people I work with, and I also enjoy being challenged in my role.



Sam Schulze Precision Ag Sales, Roseworthy

Sam grew up in Angle Vale, SA on his family's almond orchard. He has been

working at Emmetts since 2008, starting as an apprentice in the Roseworthy Service Department. He left in 2014 to travel. He worked at a John Deere dealership in Canada, and for a local grain farmer in Northern Alberta. He spent some time travelling around Europe before returning home to help expand the family orchard, and resumed working at Emmetts. Throughout his career, Sam has developed an interest in farming technology, and now works with the Precision Ag department as a Sales Consultant. Sam's favourite part of the role is helping farmers use technology to improve their operations. He is impressed with the changes in technology over the past 9 years, and is excited to see what the future holds for the industry.



Suzanne Thompson

Administrator, Head Office

Sue has been part of the head office administration team for 4 years. Her role

includes handling John Deere payments for all 10 branches and SA creditor payments. She also relieves at our Victorian branches when required. Sue grew up in Kyneton, and has lived on a 30-acre property in Warracknabeal for the past 17 years with her husband and their horses, dogs, cats and birds. In her spare time, Sue enjoys running, camping, fishing and horse riding through the bush. Favourite part of the job? It's an interesting job - something different is happening every day. The team is also great to work with.



Rick Austerberry Sales Manager, Swan Hill

Rick was born and raised in Sea Lake, Victoria. After spending five years

in Melbourne, he returned to Sea Lake then moved to Swan Hill. He started with Emmetts as Parts Manager when the Swan Hill branch opened in 2000. After 18 months, he moved to a position in sales, and then became branch manager. Having been there since the beginning, Rick has seen the branch develop over the years from an empty shed in Karinie Street with 6 staff to where they are now on the Murray Valley Highway with 30 staff. Rick said that over the years he has developed many great relationships and friendships with customers and that the industry is a great one to work in. "Emmetts have been a great company to work for and the people within Emmetts have become like a second family to me." In his spare time, Rick has enjoyed playing a variety of sports over the years but sticks to tennis and golf these days. He also loves spending time with his wife, their three children and partners, and their three grandchildren.



PH: 1300 628 596 ONE CENTRAL NUMBER

JUST SELECT YOUR NEAREST BRANCH

AFTER HOURS SUPPORT TO GET YOU THROUGH THE SEASON

ON SITE SERVICE & REPAIRS TO GET YOU BACK ON TRACK FASTER



www.emmetts.com.au