



Sustainable Solutions for health,
productivity and the environment.

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PRESS RELEASE

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FOR IMMEDIATE RELEASE

Glenn Paynter's leadership role is expanded to President at Rochester Midland

Rochester, NY, January 2012 — Rochester Midland announced the promotion of Glenn Paynter to President at Rochester Midland Corporation. Glenn has been with RMC for 30 years and most recently held the position Executive Vice President / President of Sales.

Glenn received a B.A. in Biology from the University of Delaware and started his career with Rochester Midland as a sales representative in Delaware and he has been a Branch and Regional Manager, Presidents of RMC's Canadian subsidiary, Director of Corporate Development, and President of the Distributed Products Division.

Glenn is a sports enthusiast who enjoys mountain climbing in the Adirondacks with his wife, Susan. He is also active with local triathlons, cross-country skiing, and golfing. He is a unit Commissioner for the Boy Scouts of America. Glenn and his wife live in Pittsford and have two sons: Chad, 26, and AJ, 24.

Glenn replaces Michael S. Coyner, who retired at the end of 2011, following his twelve year tenure as President. Coyner will continue in the role of executive Director, with responsibilities to include assisting the company in major accounts marketing and sales training.

Founded in 1888, Rochester Midland is a leading manufacturer of specialty chemicals for food sanitation, industrial cleaning and water treatment as well as housekeeping and restroom care programs designed for human health, safety, and the environment. Rochester Midland is the leader in Green Housekeeping and its programs utilize third party certified, biobased cleaning products, along with education and training programs for workers and building occupants. RMC is committed to developing sustainable solutions for health, productivity and the environment. For more information, please contact Liz Waidelich at 585-336-2220 or lwaidelich@rochestermidland.com.

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