



*Sustainable Solutions for  
health,  
productivity and the  
environment.*

Corporate  
Headquarters  
333 Hollenbeck Street  
Rochester NY 14621

Tel: 585 336-2200  
Fax: 585 467-4406

## **News from ROCHESTER MIDLAND CORPORATION**

Rochester Midland Corporation  
333 Hollenbeck Street  
Rochester, NY 14621  
Phone: (585) 336-2200

Media Contact: Liz Taylor  
585-336-2358  
ltaylor@rochestermidland.com

***FOR IMMEDIATE RELEASE***

### **PRESS RELEASE**

## **Rochester Midland Chairman Inducted into Rochester Business Hall of Fame**

*May 21, 2010 – Rochester, NY* Harlan D. Calkins, Chairman/Office of the CEO, Rochester Midland Corporation (RMC), has been selected for induction into the Rochester Business Hall of Fame. Mr. Calkins has grown the sales of Rochester Midland from \$12 million in 1970 to \$84 million in 2009. Today, RMC is a multinational company whose vision is to help their customers achieve a higher level of cleanliness, productivity and environmental awareness. RMC is a single source supplier for our customers' specialty chemical and restroom hygiene needs. Notable awards won by Rochester Midland include: two White House Closing the Circle Awards, the Presidential Green Chemistry Challenge from the EPA, Outstanding Reformulation Award from the North American Hazardous Materials Association and the Rochester Business Journal's Environmental Leadership Award.

Harlan Calkins graduated from Hamilton College with a Bachelor degree in Chemistry. He started with Rochester Midland in 1958, selling in the Detroit area. He returned to Rochester as Vice President of Corporate Development in 1970, and was named Chairman and CEO in 1982, 94 years after RMC was founded by his grandfather. "As a person who has the privilege of working side by side with Harlan Calkins nearly every day, I understand why he is worthy of this special recognition. Harlan is a tireless leader with a vision that inspires others to reach for limits beyond those they'd normally consider. His "ethics first" approach to all matters sets him apart from many. His commitment to his co-workers is second only to his ethics. I am proud to work with this leader of leaders, and on behalf of the entire RMC team wish to thank the Junior Achievement organization for making a great choice," said Mike Coyner, President/Office of the CEO, RMC.

RMC recently announced plans to move its corporate headquarters and Rochester production facilities into a new modern building in Ogden. Over a quarter of RMC's employees are located in Rochester.

“Harlan's steadfast vision took Rochester Midland from a regional specialty chemical business focused mainly in the restroom hygiene area to a global leader in sustainable solutions for food sanitation, facilities maintenance and industrial cleaning technology. We are proud that he was nominated as a Rochester business leader,” said Kathy Calkins Lindahl, President of Specialty Chemicals Division, RMC.

“It’s been a great privilege for me to have had the opportunity to work with my father for the past twenty years here at RMC. Along with my sister Kathy, we’ve had a lot of fun working together, and Dad’s been a great example to me both for his leadership at the company and his service to the community. His wisdom and integrity have shaped the type of company RMC has become over the past generation, and I believe his fair minded approach to working with our customers, suppliers, partners and employees will continue to inspire RMC employees for years to come,” said Brad Calkins, President, Global Division, RMC.

The Rochester Business Hall of Fame is sponsored by Junior Achievement of Rochester New York Area, Inc., the Rochester Business Journal and the Rochester Museum and Science Center. Each year successful business people who have positively impacted the Rochester Community are inducted to the Hall of Fame. This year’s inductees will be honored at a dinner on October 12 at the Riverside Convention Center.

Rochester Midland, founded in Rochester in 1888, is a leading supplier in North America of industrial cleaners, restroom care products, food safety chemicals, water treatment chemicals and personal care products. Rochester Midland is the leader in Green Housekeeping utilizing third party certified, biobased cleaning products, along with education and training programs for workers and building occupants. Rochester Midland has other manufacturing locations in Illinois, California, Canada, and Wales. RMC has a joint venture in South Africa and distributors in over 50 countries throughout the world. Rochester Midland is committed to developing sustainable solutions for health, productivity and the environment.

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