



10301 Monroe Road  
Matthews, NC 28105  
704-847-6961

April 25, 2014

Reference: **Preferred LTL Carrier Program**

**Dear Prepaid Supplier,**

We are pleased to announce our Preferred LTL Carrier Program, effective 4-28-2014. This program is designed to streamline all LTL prepaid shipments consigned to all of our Distribution Centers.

**We have selected Old Dominion Freight Line and Estes as our "Preferred" carriers.** We are committed to a swift transition of all prepaid inbound LTL shipments to them. We are also confident that with the support of our supplier partners significant improvement and efficiencies will be achieved.

Old Dominion and Estes handle a portion of our current collect LTL freight and drop daily at all of our Distribution Centers. Both companies have been working closely with our Distribution Center teams. Each company also has an excellent on-time service record, transit times, and a clear understanding of our Supply Chain, supplier requirements, and local operations.

Listed below are the key contacts for both of our preferred LTL providers.

**Old Dominion**

Tim Edwards- National Account Executive

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**Estes:**

Rick Owens-Senior Corporate Account Executive

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We appreciate your support and participation in our Preferred LTL carrier program.

Best Regards

Thomas Williams

Manager, Inbound Transportation

Family Dollar Stores, Inc.