introhive

Demand more from your ERM technology

Exceed your goals and delight your clients. Unleash the full power of your marketing and business development team. Save time and money by reducing mundane data entry. Introhive's proven, end-to-end solution can start where you are and grow with you to do it all.



Introhive Insights™ Unearth hidden relationship insights to help build business—where and when you need it



Introhive Automate™ Eradicate manual data entry, get more out of your CRM



Introhive Cleanse™ Empower your team with always-accurate CRM data

Experience the Introhive difference

Enjoy the best-in-class features and unparalleled support behind the world's largest enterprise relationship management deployment.

- Signature scraping plus proprietary algorithm for **5X more data discovery, enrichment** than other ERMs, 90% data accuracy
- Automated, aggregated client intelligence via pre-meeting and weekly client digests
- Proven, unmatched privacy and security
- Integrates with leading CRMs, industry-specific technologies
- Proven at scale, able to grow with you
- Dedicated, in-house customer support, engineering and development

Expect real results

- A full relationship map, 12 months of data from day one
- Disruption-free implementation
- Spot cross-sell, upsell opportunities

- Reveal 400% more contacts
- Up to 25% more leads
- Improved CRM adoption, ROI
- Improved marketing, business development returns



Our business-building features set us apart

You won't find Introhive's cutting-edge mix of features anywhere else. And we can meet you where you are, then grow with you when you're ready.

Best of all, Introhive is an independent, privately funded, tech agnostic platform. So, you can count on us—without fear of market consolidation or pressure to change your CRM tech stack.



The Introhive Relationship Score

Our proprietary advanced algorithm focuses on value, not just volume of communication and contacts, for a meaningful score you can count on.



Proactive Sync Recommendations

Build and maintain an always-accurate, complete and comprehensive account database while simultaneously eliminating manual CRM data entry. One-click data sync, right from your inbox, makes everyone a data steward and distributes the workload.



Intelligent, Automatic Meeting Prep

Proactive Pre-meeting Digests, and monthly and weekly digest summaries, cut research time and arm your people with the current client news and business intelligence they need to impress, promoting a consistent, collaborative, company-wide meeting-prep process.



Telephony Integration

Introhive identifies activity and calculates relationship scores based on more than mail server activity, to include telephone and VoIP call records.



Multi-Source Data Enrichment

In combination with our best-in-class signature scrapper, our proprietary AI delivers up to five times more data than scrapping alone to better inform your sales and marketing initiatives.



Leading Third-Party Integrations

Get the most possible value out of your existing tech stack. Flexible and tech agnostic, Introhive connects with today's top CRMs, sales and marketing tools—as well as practice management, time and billing, analytics, client engagement, and analytics—to give you the account-level intel and insights that boost sales, technology adoption, productivity and data quality.



Robust Data Privacy and Security

To us, trust is everything. You can rely on our robust privacy and security model at the technology, individual and organizational levels.



A Clear Product Roadmap

Introhive's continuous-evolution roadmap includes on-going research and development. So we regularly deliver enhancements and new features that add value and help our customers achieve their goals.



Gold Standard 24/7 Support

Enjoy included user training. And after that, our in-house, dedicated support team is still here for you—all day, every day.

