

introhive

The Connected Company Platform

Magnify relationships. Automate growth.



AI-powered Enterprise Relationship Management
for Sales, Marketing and Business Development.

Imagine a world where...

A single, scalable platform harnesses your entire digital footprint to attract new customers, improve customer service and more:

- Unite disparate marketing, sales data silos
- Discover more cross-sell and upsell opportunities
- Measure and grow customer relationships
- Proactively deliver sales, marketing insights
- Boost adoption, de-risk technology investment



It's here.

Introhive — The Connected Company Platform

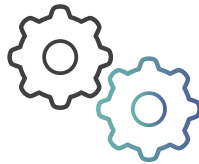
Buyers are smarter than ever, requiring sales teams to engage in an all-new way. To exceed your goals and delight your clients you need to unleash the full power of your marketing and business development team.

Introhive will help your organization realize the full potential of its network to revolutionize how you connect with customers—on their terms. Secure and fully configurable. And scalable to meet the on-boarding and demands of the largest organizations.



Introhive Insights™

Unearth hidden relationship insights to help build business—where and when you need it



Introhive Automate™

Eliminate manual data entry with AI-powered automation to get more out of your CRM



Introhive Cleanse™

Empower your team sales and marketing teams with always accurate customer data

Become a Connected Company

It's as easy as 1, 2, 3.

Through automation and the revelation of hidden relationship and business insights, Introhive's cutting-edge mix of features come together in three main ways to boost your revenue.

1

Creates, Connects, Enriches and Syncs Contacts

From email, calendar, mobile and social data, and more. Introhive captures missing contact data from multiple sources and automatically keeps your information accurate and reliable.

2

Analyzes and Scores Relationships

So you can see your relationship scores at a glance, nurture existing relationships, and find out who knows who—for easier access to warm introductions.

3

Delivers Proactive and On-Demand Insights

Including account digests, recommendations, and pre-meeting reports sent automatically to your inbox, all while sharing key data with popular business intelligence systems.

Connect the data that matters most



Introhive is a quick and easy way to share client insights and intelligence with extremely busy professionals. From mapping who knows who across our firm, to automating mundane data entry for our professionals, Introhive has accelerated our speed to action.

Partner, Marketing & Sales Leader

Business Impact

+450%
activities tracked

+60%
contact database growth

+50%
meeting notes captured

+45%
increase in task
management

+25%
increase in leads

12.5 hours
of time savings per
employee per week

Winning advantages for every team

Sales Leadership

Enhance visibility into the essential relationships that grow revenue

Marketing

Reach the right audience with smart, relationship-centric marketing lists for targeted campaigns

Sales Teams

Equip inside and field sales teams with the data they need to sell more, faster

Operations & IT

Break free from unreliable manual data entry with intelligent automation



Introhive makes the process of keeping information in CRM up-to-date a lot easier, because mundane tasks and manual data entry become automated for users and professionals. Introhive has added huge value to all of our market-facing professionals.

Partner, Global Front Office, Transformation Lead

Trusted by the world's best



OSLER



Cooley

