

# MANUFACTURERS NEED TO...

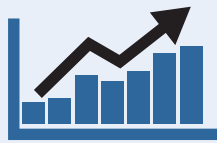
Accelerate Speed to Market



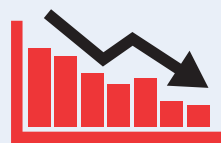
Ensure Product Quality



Increase Productivity



Cut Costs

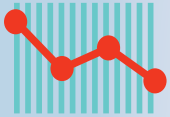


Increase Profits



## But Here's the Reality for Many

### Low Productivity



A rise in non-value-added per unit costs due to productivity-draining inefficient manual searches and design work.

### Redundancies



A stealth cash drain caused by duplicated work and parts proliferation.

### Subpar Quality



Increased risk for quality problems and out-of-compliance complications.

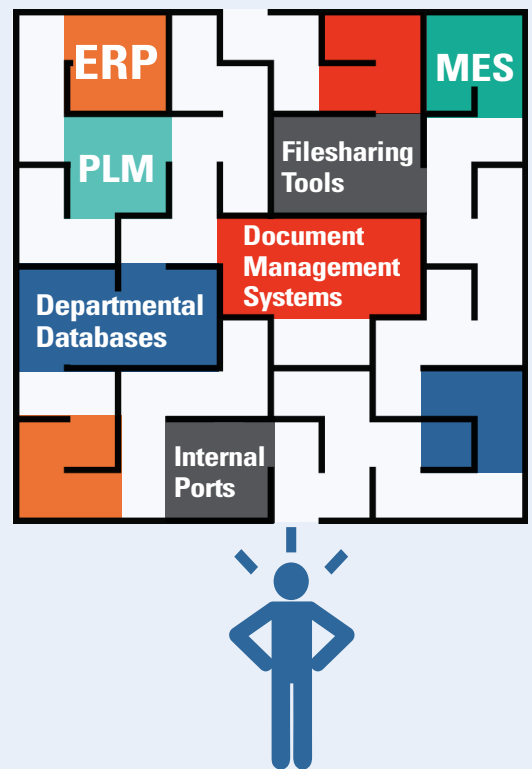
### Longer Work Cycles



Manufacturers miss first-to-market opportunities and customer requirements because information can't be found quickly or efficiently.

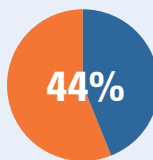
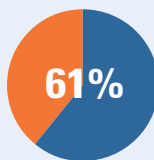
## Why is This?

Information is hard to locate because of separate business platforms.



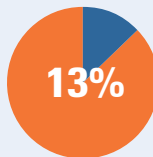
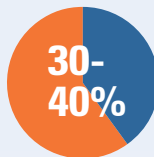
## Inaccessible Information Results in...

**61%** of knowledge workers access four or more systems on a regular basis.



**44%** of the time engineers cannot find what they are looking for.

**30-40%** of a manufacturer's parts are duplicates or have acceptable substitutes.







**13%** need to access two or more systems to get the information they need to do their job.

## The Good News is Manufacturers Have Found the Solution...

Enterprise search solutions have helped companies:



-  Reduce engineer search time by more than **30%**
-  Realize a projected cumulative savings of **\$30 million**
-  Deliver a net present value of more than **\$2 million**
-  Return **\$4** for every **\$1** invested

Read the story firsthand. Download this white paper. 