

LeaderStat®

EXPERTS IN ACTION

Interim | Recruiting | Consulting

TALENTED LEADERS.

"A great leader inspires everyone in the room to work smarter and harder, even after he or she has left the room. We have assembled a collection of incredibly talented leaders who are able to step into any situation, assess the priorities and make smart decisions so your organization continues to move forward successfully."

- LeaderStat, LLC Founder, Eleanor Alvarez, BA, MAT, MAgS

PROVEN EXPERTISE.

Since 2000, LeaderStat has provided outstanding interim support, placement services and consulting expertise to over 1,500 clients in all 50 states.



SATISFIED, LOYAL CLIENTS.

91 % of LeaderStat's clients are repeat customers who rely on us for ongoing recruitment and consulting services.

OUR MISSION. YOUR SOLUTION.

Interim Leadership **Executive Search** Consulting

LeaderStat's mission is to be the primary source for talented leadership for post-acute and senior living organizations nationwide. We consistently provide our clients with the leadership resources and services they need to operate their organizations at optimal levels.

Our Leadership Solutions

- Extensive network of **qualified interim** managers who are ready to direct and manage facility operations, both clinical and financial
- Specialized recruitment of highly qualified leaders in the post-acute and senior living fields
- Expert financial and clinical consultants who specialize in operational and financial assessments, quality improvement, survey turnaround and census development
- Comprehensive training, education and certification programs to expand the expertise of your staff



Interim Leaders

- Administrators
- Executive Directors
- Quality Assurance Directors
- Directors of Nursing
- Assistant Directors of Nursing
- MDS Coordinators
- Unit Managers

Interim C-Suite

- Chief Executive Officers
- Chief Financial Officers
- Chief Operations Officers
- Chief Clinical Officers

INTERIM LEADERSHIP.

Seamless Stability

Whether sudden or planned, a change in a key leadership position can disrupt an otherwise smooth operation.

Our experienced interim managers drive key financial and clinical systems so your organization continues to function at its optimal level. With one phone call, we quickly fill your vacant positions, ensuring a seamless transition while providing ample time to locate the ideal permanent candidate.

We've built a network of accomplished professionals, including both interim managers and C-suite executives. It's what we do best so you can continue to do what you do best - without interruption.

EXECUTIVE SEARCH.

Engaging Excellence

We know that finding talented leaders who are committed to your goals is critical to your organization's success. Our decades of collective experience in the healthcare field help us to uniquely identify the candidates you're looking for to complete your management team.



We offer two executive search options: LeaderStat Classic specializes in recruiting regional and facility level staff; LeaderStat Premier is our retained search division, focused on placing upper-level executives in senior care organizations.

BEST EXPERIENCE.

"She has been excellent. I would give her very high recommendations to anyone. I have learned a lot from her and she is a hard worker. This has been my best experience by far with interim leadership in my 10-year career with this company."

- Nursing Home Administrator

LeaderStat Classic

- Administrators
- Directors of Nursing
- MDS Coordinators
- Sales and Marketing Directors
- Regional Operations Directors ... and more!

LeaderStat Premier

- Chief Executive Officers
- Chief Financial Officers
- Chief Operations Officers
- Chief Clinical Officers
- Senior Vice Presidents
- ... and more!



A FAR-REACHING NETWORK.

Our Executive Recruiters know where to look for talent. We find 78% of our candidates through our established referral relationships. Our extensive network and candidate database bring proven leaders to your team.

CONSULTING SERVICES.

Driving Outcomes and Results

Our nationally recognized consultants drive measurable results in financial performance, clinical operations, market development and more. Experienced and knowledgeable, they have worked in key leadership roles in a variety of senior care settings and have handson knowledge of regulations, reimbursement rules and facility operations.

Our experience is comprehensive; we have operated facilities, developed innovative programs and repositioned facilities to meet changing market conditions. We understand the challenges you are facing and will identify opportunities for improvement.



Services

- Financial and Operational Assessments: We review and audit the core operational systems that directly impact your financial performance and provide actionable recommendations to improve your outcomes.
- Clinical Reimbursement: Our consultants will evaluate your MDS assessment process and identify opportunities to enhance both financial and clinical outcomes.
- Quality Improvement and Mock Surveys: Our team of clinical specialists conduct mock surveys to identify potential areas of non-compliance prior to survey. We assist in writing solid plans of correction for any type of survey along with developing action plans to get you back into compliance quickly.

- Marketing and Census Development: Our marketing and business development consultants are experts at helping post-acute and senior living organizations increase referrals, optimize census and build market share.
- Electronic Medical Records (EMR) Implementation and Consulting: Our experienced EMR specialists provide training and ongoing support to improve the effectiveness of your medical records software.
- Customized Engagements: Different senior care organizations have different needs. Our consultants are experts at addressing each client's unique operational, financial and clinical challenges. Every consulting engagement is customized to impact your needs and objectives.

IT'S PERSONAL.

"LeaderStat is a unique company in that they provide a variety of leadership resources in senior living. We used them for a CFO search and now a COO search for our organization and could not be happier. Premier has a great team and we could not be happier with the time and attention we received. They pay attention to the cultural fit as much as the job requisite. I thoroughly endorse the use of LeaderStat for an executive search. There are other firms out there that compete, but what separates LeaderStat is the personal attention you receive on a search project."

A GREAT PARTNER.

"The LeaderStat team has been responsive and has proven to be a great partner for our organization that owns and operates two continuing care retirement communities. They have taken the time to understand our unique needs as an organization and have delivered results."

- President/CEO



ELEVATING QUALITY.

"LeaderStat understands what I'm looking for in candidates. They make the process much more productive and time effective because I'm not reviewing candidates who don't fit."

- Director of Human Resources

LEADERSTAT.

Your Resource for Recruitment and Results

LeaderStat ensures that post-acute and senior living organizations have exceptional, experienced leadership seven days a week, 365 days a year.

We treat our clients, our stakeholders and each other with honesty and integrity while fostering a strong spirit of collaboration. We continuously strive to build authentic, caring relationships that focus on listening, responsiveness and problem solving. "She raised us from a two-star to a five-star and addressed our financial difficulties. We were about to have our bonds called. We are now in the best shape in years."

- Board of Directors

"I've never in my life met a recruiter who did such an outstanding job."

- Director of Human Resources



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