

Elbit Systems of America (ESA)
SHIPPING INSTRUCTIONS

GENERAL: These instructions supplement the Purchase Order and establish the preservation packaging, marking and shipping instructions for shipments where ESA is responsible for freight costs per the applicable INCO Term for international shipments and/or domestic instructions set forth in the PO. Any shipments requiring special handling equipment which result in added costs are prohibited unless authorized by the Buyer (example: Padded van, household goods, etc.). Premium transportation cost (example: Counter to Counter, Next Flight Out, Aircraft On Ground, Mission Impaired Capability Awaiting Parts) in excess of normal routing resulting from the Seller's schedule slippage shall be at the Seller's expense unless specifically authorized by the Buyer. **Failure to adhere or comply with these instructions or Buyer's written instructions can result in charge back to shipper.** Shipments purchased hereunder shall be made as follows:

DOMESTIC

ESA's primary parcel transportation provider is FedEx

Phone: 1-800-GoFedEx (1-800-463-3339)

Email: N/A

ESA's LTL transportation provider is DSV – Road Inc.

Phone: 1-866-543-8270 (Travis Bowers)

Email: esa@go2uti.com

ESA's LTL transportation provider is BDP, Intl*

Phone: 817-203-2342 (Jean Tom)

Alternate: 817-412-7331 (Jamie Patterson)

Email: BDPESADOMESTIC@bdpintl.com

****Shipments that require an export license must use BDP, Intl***

NOTE: Deviations as defined by ESA buyers may be directed based on customer or contractual requirements.

Required information when scheduling shipment:

1. Pickup and Delivery location
2. PO Number (if applicable)
3. Dimensions and weights
4. **Default service level is LTL, economy unless otherwise indicated**
5. Commodity, National Motor Freight Classification (NMFC) if available
6. Hazmat will require hazard class, proper shipping name, packaging group (if applicable) and Material Safety Data Sheet (MSDS)

NOTE: Supplier is required to forward a copy of the below documents to the Freight Forwarder and ESA Buyer once completed.

1. Commercial Invoice
 - (a) Part number
 - (b) Description
 - (c) Quantity
 - (d) Dollar value (per piece/total)
 - (e) Item Classification (ITAR or Commerce)
 - (f) Schedule B Number or Harmonized Tariff Schedule (HTS)
2. Packing List
3. PO Number (if not listed on the commercial invoice)
4. Transport Tracking Number identified

WEIGHT

SHIP VIA

1 – 50 POUNDS

FedEx Express - ESA account number will be provided during the purchasing process. **All shipments are to be shipped most economical method (ground) unless pre-approved by buyer or delegate to be shipped air.** Purchase Order number is required to be referenced for each shipment. Do not declare a value unless specified on the Purchase Order. Sellers must provide two (2) packing Lists for each box of material. One (1) copy shall be attached to the outside of the box and the other inside on top of material. These packing lists shall pertain only to the contents of each box and shall be invoiced accordingly.

OVER 150 POUNDS

DSV Road Inc. – **Call or email the below contacts to set up an online account to request future pickups.** Purchase Order number is required at the time of booking the shipment. Packing list shall be placed on the same side of the pallet as the shipping label (PRO number).

Phone: 866-543-8270 (Travis Bowers)

Email: esa@go2uti.com

Purchase Order described routing shall be used. Seller recommended changes should be submitted to the Buyer prior to shipment. If approved by Buyer such changes shall be incorporated into the Purchase Order

BDP, Intl – **Call or email the below contacts to set up an online account to request future pickups.** Purchase Order number is required at the time of booking the shipment. Packing list shall be placed on the same side of the pallet as the shipping label (PRO number).

Phone: 817-203-2342 (Jean Tom)

Alternate: 817-412-7331 (Jamie Patterson)

Email: BDPESADOMESTIC@bdpint.com

Purchase Order described routing shall be used. Seller recommended changes should be submitted to the Buyer prior to shipment. If approved by Buyer such changes shall be incorporated into the Purchase Order.

HEAVY WEIGHT AIR

DSV Road Inc. – **Call the above contact (Travis Bowers) to set up an online account to request future pickups.** Purchase Order number is required at the time of booking the shipment. Packing list shall be placed on the same side of the pallet as the shipping label.

Air Freight – Prior approval is REQUIRED from buyer/logistics manager.

BDP, Intl – **Call the above contacts (Jean Tom or Jamie Patterson) to set up an online account to request future pickups.** Purchase Order number is required at the time of booking the shipment. Packing list shall be placed on the same side of the pallet as the shipping label.

Air Freight – Prior approval is REQUIRED from buyer/logistics manager.

INTERNATIONAL

Exports from USA

NOTE: Supplier is required to forward a copy of the documentations to the Freight Forwarder and ESA Buyer once completed.

Supplier Drop Shipments:

DSV Road Inc. **, .

Contact below for pick up request.

General Contact Information:

Phone: 1-866-543-8270
Email: esa@go2uti.com

Name: Travis Bowers
Phone: 541-773-3993 Ext: 21505
Email: Travis.Bowers@us.dsv.com

Name: Andrew Starling
Phone: 1-866-469-5846
Email: Andrew.starling@us.dsv.com

Dock Address

Elbit Systems of America
C/O DSV Air and Sea Inc.
C/O Israel Doors 75-88
1005 West Middlesex Ave
Port Reading, New Jersey 07064

Site Contacts: Wellington Rossi (973-495-0904)
Wellington.rossi@us.dsv.com

Jaime Fortune (347-604-2667)
Jaime.fortune@us.dsv.com

Group Email: USExpAir.Israel@us.dsv.com

*****Shipments that require an export license must use BDP, Int'l. See below***

BDP, Intl (for Licensed items)

Israel and Italy (Drop Ships)

Delivery Location:

BDP Int'l
c/o Butch's Boy Trucking
147-04 183 Street
Jamaica, New York 11434
Phone: 718-995-2880

All other countries

Contact below for pick up request:

Adolfo Esquivel
Phone: 817-412-7346
Email: adolfo.esquivel@bdpint.com
Jamie Patterson
Phone: 817-412-7331
Email: jamie.patterson@bdpint.com
BDPESAEXP@bdpint.com

NOTE: Deviations as defined by ESA buyers may be directed based on customer or contractual requirements.

Imports into USA

Consign Import Shipments and Consols to:

Elbit Systems of America
C/O: DSV Air and Sea Inc.
1005 West Middlesex Ave
Port Reading, New Jersey 07064
USA
ATTN: Import Department

Broker to Notify upon arrival to USA:

Elbit Systems of America
C/O: DSV Air and Sea Inc.
1005 West Middlesex Ave
Port Reading, New Jersey 07064
USA
ATTN: Brokerage Department

Site Contacts: Wellington Rossi (973-495-0904)
Wellington.rossi@us.dsv.com

Jaime Fortune (347-604-2667)
Jaime.fortune@us.dsv.com

Email: USImpAir.Israel@us.dsv.com

Required information when scheduling shipment:

1. Pickup and Delivery location
2. PO number
3. Dimensions and weights

Call one of the above contacts to set up an online account to request future pickups. Purchase Order number is required at the time of booking the shipment. Packing list shall be placed on the same side of the pallet as the shipping label.

Purchase Order prescribed routing shall be used. Seller recommended changes should be submitted to the Buyer prior to shipment. If approved by the Buyer such changes shall be incorporated into the Purchase Order.

Call one of the above contacts to set up an online account to request future pickups. Purchase Order number is required at the time of booking the shipment. Packing list shall be placed on the same side of the pallet as the shipping label.

DEFINITIONS:

Coordination: Items that have such peculiar characteristics and require selected transportation modes or precautionary measure shall be identified and coordinated with the Buyer.

Premium Transportation (Domestic): Seller shall only use FedEx. Any shipments requiring premium transportation carrier other than FedEx shall not be used unless specifically authorized by the buyer. The criteria for the selection of the carrier and the mode of transportation utilized shall be dictated by the weight, size, commodity and other factors that may affect the rate. **Do not insure or declare a value other than minimum allowed by the carrier at the lowest possible rate.**

Drop Shipment: Where drop shipment to a third party location is directed by the ESA Buyer, the seller will provide a copy of the shippers receipt to the buyer as objective evidence that the shipment had taken place as directed.

Freight Consolidation: Consolidate all shipments to be forwarded on any one day not covered by premium transportation authorization or a supplemental routing instruction.

Bills of Lading: The Seller shall insure that all material shipped is described on the Bills of lading in compliance with the applicable freight classifications and tariffs as directed by the Buyer.

Declared or Released Freight Rates: When shipping via Motor Carrier (LTL), Railroad or Surface Freight Forwarder and rates are based on declared or released evaluation, indicate highest value for lowest available rate (Example – electrical instruments No 1, NMFC61700 RVNX \$1.50 per pound)

Classified Material: Ship in accordance with Department of Defense Industrial Security manual for safeguarding classified material (DOD 5220.22-M).

Hazardous Material: Shipments of hazardous materials will be made in compliance with the current issue of the code of Federal Regulations, Title-49, Parts 100-199 or International Civil Aviation Organization (ICAO) Technical Instructions for the safe transport of dangerous goods (current revision), as appropriate.

Certification/Permits: The Seller shall insure that the Buyer is included and authorized to make shipments under the provisions of any Department of Transportation (DOT) special permits issue for the Buyer's procurement. When the DOT special 3 permit is not applied to the container, that permit or exemption to DOT regulations will be forwarded to the Buyer.

Cost Reimbursement Contracts: If the Buyer indicates the purchase is applicable to a Government Cost Reimbursement Contract, the follow statement is required on all Commercial Bill of Lading - "Transportation and services hereunder are for the U.S. Department of Defense and the actual total transportation charges paid to the carrier by the consignor or consignee are to be reimbursed by the Government pursuant to cost reimbursable contract number _____."

Preservation, Packaging and Packing: Items shall be preserved and packaged "Best Commercial Practice" or as instructed by Buyer. ESD protection and markings shall be provided as required for all electronic assemblies and components.

Marking/Identification: Multiple box shipments mixed with multiple orders shall be labeled as 1 of 5, 2 of 5, etc. Indicate purchase order on all Bills of Lading and Airway bills.

Shipment Deviation: Any deviation or exception to these instructions must be approved by the Buyer prior to shipment. In addition to other remedies available to the Buyer, deviations from the provisions set forth herein, unless due to specific instructions shall result in a debit to the Seller for the excess transportation cost.

Supplements: Buyer may from time to time supplement part or all of the provisions of this appendix.