



# PROTECTING YOUR CLIENTS WITH ADVANCED CLOUD EMAIL SECURITY

GET CYBERREADY

Partnering with  
MailGuard





## Keeping your customers safe

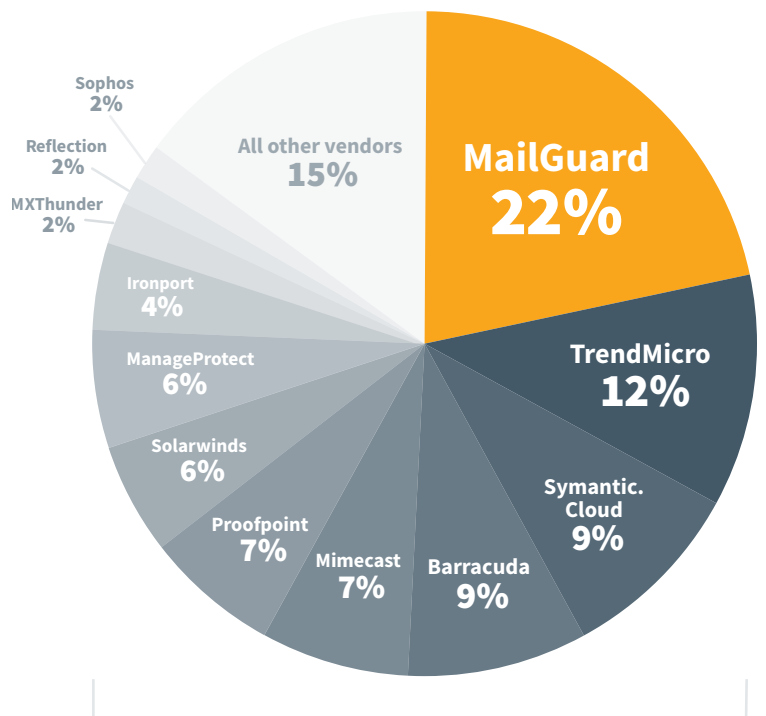
Protecting email users and the businesses they represent is vital for partners—MailGuard is a world-class, advanced cloud email security solution that more partners trust

Cybercrime is a major problem for every business. It's now the world's number two economic crime, according to PwC. Nine out of 10 businesses report being impacted and 91% of all attacks arrive via email.

Partners are on the front line when it comes to vulnerabilities. You need a reliable email security partner that you can trust, and a company that will operate like an extension of your team. In a recent sample of more than 500 Microsoft partners using a 3rd party solution for their internal email security (other than Office 365 and Google), **twice as many choose MailGuard over Symantec. cloud, Mimecast, Proofpoint & Barracuda.**

As a trusted IT and security advisor to business customers, partners have a duty of care to recommend solutions that keep their customers safe. Commonly called 'fast-break' or 'zero-day' email attacks, new email scam variants can by-pass traditional anti-spam and anti-virus solutions. That's why partners turn to MailGuard.

Speed to stop new threats is vital, and MailGuard leads by detecting and **blocking fast-breaking zero-day email threats 2-48 hours ahead of the market.**



### CLOUD EMAIL SECURITY USED BY MICROSOFT PARTNERS

Comparison set of 39 email security vendors. Excludes partners using solely Office 365, Google & internal appliances

# Choosing MailGuard

## 10 reasons to partner with us

1

Recommend the category leading solution that detects & blocks zero-day threats 2-48 hours ahead of the market

2

Twice as many Microsoft partners choose MailGuard for their own email cloud security

3

Build your customer satisfaction, referral and retention with our customer-rated +64 Net Promoter Score

4

Our highly skilled 24/7 support team is available to provide superior customer service & 100% customer satisfaction

5

Increase your bottom line and your Average Revenue Per User (ARPU) with generous partner commissions

6

Deliver a maintenance free service to your customers with a low Total Cost of Ownership (TCO)

7

We collaborate closely with Microsoft to co-create multi-layered defense solutions

8

Position your practice as a strategic cybersecurity specialist advisor

9

Protect the longevity of your client's businesses, and of your future revenues, by proactively combating cyberattacks

10

Maintain complete management visibility of accounts in a unified centralised partner console

“MailGuard is industry-leading. They are the first to come out with blocks on various phishing attacks and malware and the like. For us, they're a great partner. We can rely on them. And we trust them.” —Account Manager, Kiandra IT

## Offer world-class, advanced email protection to your customers

Choose from three partnership levels:

1

**Reseller or Referral Partners**

2

**Enterprise and Certified Partnerships for Managed Service Providers**

3

**Value Added Distributors or Enterprise Distributor Partnerships**

# Protect your reputation

With cybersecurity and data safety at the forefront of business concerns, protecting your reputation has never been more important

Even the largest companies can be caught out. Deloitte, one of the world's 'big four' advisory firms, was targeted in 2017 by a sophisticated cyberhack that compromised confidential emails and the plans of some of its blue chip clients. Deloitte were ranked the best cybersecurity consultant in the world in 2012.

A phishing attack in 2017 successfully swindled USD\$100million from Facebook and Google. The cybercriminal forged email addresses, invoices, and corporate stamps—successfully impersonating a large, Asian-based computer manufacturer and tricking the tech giants into paying for computer supplies.

## What partners think of MailGuard

"We previously referred (another email security vendor), but found our clients were still suffering the effects of malicious email, and downloading crypto-ransomware. We tested several different solutions, and ultimately selected MailGuard because it stops fast-breaking malicious email threats, plus MailGuard's support and service is well above the rest.



Since implementing MailGuard, the instances of crypto-ransomware have decreased dramatically, which has reduced our internal support costs and improved client satisfaction.

As a trusted advisor to our clients, Emerging IT are confident we have made the right choice to resell MailGuard, which also protects our own brand."

— Director, Emerging IT



"Microsoft 365 and MailGuard work better together to stop criminal intent email impacting businesses. MailGuard leads by detecting and blocking fast-breaking zero-day email threats up to 48 hours ahead of the market."

—Gavriella Schuster, Corporate Vice President, Commercial Partner Channels & Programs, Microsoft

### GET CYBERREADY WITH MAILGUARD

We identify and stop fast-breaking attacks in real-time, 2-48 hours ahead of the market

Contact a cybersecurity expert now for an obligation-free, 14-day trial

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